



Meeting of the Transportation District Commission of Hampton Roads

Thursday, March 26, 2026, at 1:00 p.m.

3400 Victoria Boulevard, Hampton, VA– In Person - Zoom

A meeting of the Transportation District Commission of Hampton Roads will be held on Thursday, March 26, 2026, at 3400 Victoria Boulevard, Hampton, VA.

The meeting is open to the public and in accordance with the Board's operating procedures, and in compliance with the Virginia Freedom of Information Act, there will be an opportunity for public comment at the beginning of the meeting.

The agenda and supporting materials are included in this package for your review.



Meeting of the Transportation District Commission of Hampton Roads

Thursday, March 26, 2026, 3400 Victoria Boulevard,
Hampton, VA at 1:00 p.m. in Person – Zoom

AGENDA

1. Call to Order & Roll Call
2. Public Comments
3. Approval of February 26, 2026, Meeting Minutes
4. President's Monthly Report - William Harrell
5. Committee Reports
 - A. Audit & Budget Review Committee - Commissioner White/
Angela Glass, Chief Financial Officer
 - February 2026 Financial Report
 - B. Management/Financial Advisory Committee – Alternate Commissioner Cipriano/
Angela Glass, Chief Financial Officer
 - C. Operations & Oversight Committee - Commissioner Glover/Sonya Luther,
Director of Procurement
 - **Contract No. 26-00388 General Contractor Services (*Renewal)**

Commission Consideration: Approve the contracts to Contracting Solutions, Inc., Janus Contractors, Inc., and United Unlimited Construction, Inc. to provide general contractor services. The cumulative amount of all Task Orders issued under the three (3) Contracts will not exceed \$15,000,000.00.
 - **Contract No. 25 – 00387 Safety Security and Emergency Management Support Services.**

Commission Consideration: Approve the award of a contract to STV Group Incorporated to provide safety, security, and emergency

management support services. The cumulative amount of all Task Orders issued under this contract will not exceed \$928,000.00.

- D. Planning/New Starts Development Committee – Commissioner Ross-Hammond/
Karen Kitsis, Chief Planning & Development Officer
 - E. External/Legislative Advisory Committee - Commissioner Goodwin/
Alexis Majied, Chief Communications and External Affairs Officer
 - F. Paratransit Advisory Subcommittee – Janice Taylor, Chair/Barry Bland,
Paratransit Services Contract Administrator
 - G. Transit Ridership Advisory Sub-Committee – Rodney Davis, Director of Customer
Relations
- 6. Old and New Business
 - 7. Comments by Commission Members
 - 8. Closed Session
 - 9. Adjournment

**The next meeting will be held on Thursday, April 23, 2026, at 1:00 p.m.
at 509 E. 18th Street, Norfolk, VA**



Meeting Minutes of the Transportation District Commission of Hampton Roads

Thursday, February 26, 2026, • 1:00 p.m.
509 E. 18th Street, Norfolk, VA in Person – Zoom

Call to Order

A quorum was attained. Chairman Glover called the meeting to order at 1:00 p.m.

Commissioners in attendance:

Chairman Glover, Portsmouth
Vice-Chair Harper, Hampton
Past-Chair Johnson, Chesapeake
Commissioner Smith, Chesapeake
Commissioner White, Hampton
Commissioner Harris, Newport News (Zoom)
Alt. Commissioner Cipriano, Newport News
Commissioner M. Johnson, Norfolk
Commissioner King, Norfolk
Commissioner Goodwin, Portsmouth
Commissioner Ross-Hammond, Virginia Beach
Alt. Commissioner Trogdon, Department of Rail and Public Transportation (DRPT) (Zoom)

Hampton Roads Transit (HRT) staff in attendance:

Jayda Aldegon, Government and Commission Relations Intern
Tammara Askew, Data Analyst II (Zoom)
Monique Battle, Operations Project, and Contract Administrator (Zoom)
Thomas Becher, Communications Manager
Blue Bell, Budget Analyst (Zoom)
Barry Bland, Paratransit Service Contract Administrator
Malika Blume, Director of Internal Audit (Zoom)
Keisha Branch, Director of Capital Programs (Zoom)
Amy Braziel, Director of Contracted Services and Operational Analytics
David Burton, Williams Mullen, General Counsel
Royall Bryan, Digital Media Specialist
Gene Cavazos, Director of Marketing
Dudley Clarke, Contract Budget Analyst (Zoom)
Anthony Clemmons, Sr. Client Technology Specialist
William Copeland, Graphic Designer
Sammi Davis, Client Technology Specialist
Sheri Dixon, Director of Revenue Services (Zoom)
Gavin Dorsey, Budget Analyst
Jennifer Dove, Civil Rights/Grants Program Manager (Zoom)
Katie Fenimore, Marketing Communications Strategist (Zoom)
Angela Glass, Chief Financial Officer
Misty Gordan, Risk Manager

Wayne Groover, Director of Rail Maintenance (Zoom)
William Harrell, President and CEO
Keianna Harris, Executive Project Analyst
Toni Hunter, Staff Auditor (Zoom)
Ashley Johnson, Assistant Director of Budget and Financial Analysis (Zoom)
Cheri Jordan, President, ATU Local 1177
Peter Katranides, Employee Engagement Retention Specialist (Zoom)
Justin Kahler, Grants Program Analyst - Capital Programs (Zoom)
Anthony Kramer, Assistant Security Manager
Sonya Luther, Director of Procurement
Alexis Majied, Chief Communications & External Affairs Officer
Lawrence Mason, Emergency Manager
Tracy Moore, Director of Transportation
Chris Pfaffinger, Marketing Manager
Sibyl Pappas, Chief Engineering & Facilities Officer
Noelle Pinkard, Organizational Advancement Officer
Michael Price, Chief Information Officer, Chief Technology Officer
John Powell, Telecommunications Specialist
Luis R. Ramos, Senior Executive Administrator/Commission Secretary
Shleaker Rodgers, Staff Auditor (Zoom)
Dawn Sciortino, Chief Safety Officer (Zoom)
Liliana Scott, HR Training Development Specialist (Zoom)
Benjamin Simms, IV, Chief Transit Operations Officer
Caleb Smith, Military and Government Outreach Liaison
Matthew Stumpf, Budget Analyst (Zoom)
Adrian Tate, Assistant Director of Finance (Zoom)
John Tate, Safety Manager (Zoom)
Robert Travers, HRT Corporate Counsel
Trevia Taylor, Senior Manager of Scheduling (Zoom)
Fevrier Valmond, Deputy Director of Procurement (Zoom)
Vanessa Wadsworth, Vice President ATU Local 1177
Jessica White, Contract Administrator (Zoom)
Tresha White, Data Analyst II
Keishia Williams, Operations Support Technician (Zoom)
Kimberly Wolcott, Chief Human Resources Officer

Others in attendance via phone/(Zoom)/In-Person:

Jordan Chapman, DRPT, (Zoom)
Alternate Commissioner Cipriano, City of Newport News
Alternate Commissioner Daughtery, DRPT (Zoom)
Annie Eng, Access Point Public Affairs (Zoom)
Andrew Ennis, DRPT
Megan Gribble, City of Portsmouth
Angela Hopkins, City of Newport News
Denise Johnson, Citizen
Anna Kreps, Paratransit Rider
Enzo Lundy, City of Chesapeake
Shelia McAllister, City of Newport News (Zoom)

Saleem Raja, Citizen
Jeff Sanchez, Key Performance (Zoom)
Angelique Shenk, City of Hampton (Zoom)
Grant Sparks, DRPT
Janice Taylor, League of Women Voters
Alternate Commissioner, Constantino Velissarios, City of Newport News
Haley Wilson, U.S. Navy

The TDCHR meeting package was distributed electronically to all Commissioners in advance of the meeting. The meeting package consisted of:

- Agenda
- Meeting Minutes
- President’s Report Presentation
- Financial Reports
- Committee Reports

Closed Session:

Commissioner S. Johnson made a motion to convene a closed session for consultation with legal counsel regarding specific legal matters requiring the provision of legal advice in accordance with Virginia Code Section 2.2-3711(A)(8). The motion was properly seconded by Commissioner White. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, Harris, Cipriano, M. Johnson, King, Goodwin, Ross-Hammond, and Trogdon.

Nays: None

Abstain: None

At the conclusion of the closed session, Chair Glover entertained a motion of certification that the Commissioners of the Transportation District Commission of Hampton Roads certify that, to the best of each member’s knowledge:

- (i) only public business matters lawfully exempted from open meeting requirements under the Virginia Freedom of Information Act law were discussed in the closed meeting to which this certification resolution applies, and
- (ii) only such public business matters as were identified in the motion convening the closed session meeting were heard, discussed, or considered in the closed meeting just concluded.

The motion was made by Commissioner S. Johnson and properly seconded by Commissioner White. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, Harris, Cipriano, M. Johnson, King, Goodwin, Ross-Hammond, and Trogdon.

Nays: None

Abstain: None

Public Comments

Mr. Saleem Raja expressed his frustration and disappointment with the agency's procurement process.

A motion to close public comments was made by Commissioner Goodwin and properly seconded by Commissioner S. Johnson. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, Harris, Cipriano, M. Johnson, King, Goodwin, Ross-Hammond, and Trogdon.

Nays: None

Abstain: None

Approval of January 22, 2025, Meeting Minutes

A motion to approve January 22, 2026, minutes was made by Commissioner S. Johnson and properly seconded by Commissioner Ross-Hammond. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, Harris, Cipriano, M. Johnson, King, Goodwin, Ross-Hammond, and Trogdon.

Nays: None

Abstain: None

President's Monthly Report

President William Harrell welcomed Commissioners, staff, and members of the public to the meeting and encouraged the Commission to review the president's report included in the meeting package.

Mr. Harrell announced that after forty years of public service it is his intention to retire as CEO of Hampton Roads Transit (HRT) effective this summer. Mr. Harrell stated that he is announcing his retirement plans months in advance to give the Commission ample time to select his successor and make the transition process as smooth as possible.

Audit & Budget Review Committee (ABRC)

Chairman Glover called upon Commissioner White for a report from ABRC. Commissioner White called upon Ms. Angela Glass, Chief Financial Officer, to present the January 2026 financials. Ms. Glass presented the January financials to the Commission. Ms. Glass called on Ms. Ashley Johnson, Assistant Director of Budget and Financial Analysis, to present and review the Fiscal

Year (FY) 2027 Operating Budget. Ms. Johnson reviewed the FY 2027 Operating Budget with the Commission.

Management and Financial Advisory Committee (MFAC)

Chairman Glover called on Alternate Commissioner Cipriano for an update. Alternate Commissioner Cipriano stated that the committee met on Tuesday, February 23, 2026.

Ms. Cipriano stated that the MFAC committee reviewed the FY2027 budget and noted several questions from the committee to be addressed by staff in the coming months. Ms. Cipriano noted that Ms. Ashley Johnson presented the FY2027 budget proposal, including discussion of credits due to the localities.

Ms. Cipriano mentioned that the upcoming business over the next two months will include review of the sustainability study, financial projections, a reconciliation report, WSP project updates, a review of the audit status, and a status update on System Optimization Plan (SOP) actions.

Ms. Cipriano stated that Ms. Wolcott provided a quarterly update on vacancies and their operational impacts and that Ms. Noelle Pinkard presented a General Assembly update, including ways localities can support the HRT legislative package. Additional updates included the fare policy review, progress on the Request For Proposal (RFP) process, and planning for micro-transit implementation. The next MFAC meeting is scheduled for March 23, 2026, in Hampton.

Operations and Oversight Committee

Chairman Glover called on Mr. Robert Travers, HRT's Corporate Counsel, to provide the committee report. Mr. Travers stated that the committee met on Thursday, February 12, 2026, and two (2) contracts were presented. The contracts are being brought forward as a recommendation for approval requiring a second prior to consideration by the Commission for approval. Mr. Travers presented the following contracts:

Contract No. 25 – 00379 – Ferry Repair Services

Commission Consideration: Award of a contract to Fairlead Boatworks, Inc. and Lyon Shipyard, Inc. to perform scheduled and emergency repairs for the ferry boat fleet. The cumulative amount of all Task Orders issued under these Contracts will not exceed \$4,625,420.00.

Contract No. 25 – 00362 – Pre-Employment Background Screening Services – Workday Human Capital Management

Commission Consideration: Award of a contract to First Choice Research and Investigations, LLC to provide pre-employment background screening services in the not-to exceed amount of \$229,162.50.

A motion to approve **Contract No. 25 – 00379 – Ferry Repair Services and Contract No. 25 – 00362 – Pre-Employment Background Screening Services – Workday Human Capital**

Management was made by the Operations and Oversight Committee and properly seconded by Commissioner Ross-Hammond. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, Harris, Cipriano, M. Johnson, King, Goodwin, Ross-Hammond, and Trogdon.

Nays: None

Abstain: None

The next Operations & Oversight Committee meeting will be on Thursday, March 12, 2026, in Norfolk.

Planning and New Starts Committee

Chairman Glover called on Commissioner Ross-Hammond for an update on the Planning and New Starts Committee. Commissioner Ross-Hammond reported that the Committee did not meet in February.

External Legislative Advisory Committee (ELAC)

Chairman Glover called on Commissioner Goodwin to provide an ELAC update. Commissioner Goodwin reported that ELAC met on Wednesday, February 18, 2026, in Norfolk.

Federal Legislative Report

Mr. Jeremiah Van Auken of the Ferguson Group provided the federal legislative update. Mr. Van Auken mentioned that the Senate Commerce, Science, and Transportation Committee advanced several transportation-related nominations. These individuals are Mr. Ryan McCormack, of Virginia, to be Under Secretary of Transportation for Policy, and Daniel Edwards, of North Carolina, to be an Assistant Secretary of Transportation. These nominations will go to the full Senate for consideration. The House Committee on Transportation and Infrastructure continues to work on the Surface Transportation Reauthorization bill. Chairman Graves has targeted early March for the bill's release.

Mr. Goodwin stated that as Mr. Harrell reported during his remarks, HRT secured \$850,000 for its Paratransit Fleet, sponsored by Congressman Bobby Scott and Senators Tim Kaine and Mark Warner, as part of the Consolidated Appropriations Act, 2026 which was signed into law on February 3, 2026.

The Offices of Congressman Bobby Scott, Congresswoman Jen Kiggans, Senator Tim Kaine, and Senator Mark Warner are all expected to open submission portals for the fiscal year 2027 Community Project Funding/Congressional Directed Spending in the next few days or weeks. HRT and TFG have been diligently collaborating on project submission and meeting submission requirements in advance of this expected activity.

Federal Transit Administration (FTA) Administrator Marc Molinaro announced on February 13, 2026, that he intends to step down from his position as FTA Administrator on February 20, 2026. No information on potential replacements have been announced.

Caleb Smith provided an update on Transit Advocacy Day which was held on Monday, February 9, 2026. HRT Commissioners and staff had 22 meetings and three (3) interviews with State Senators and Delegates from Hampton Roads. Senator Aaron Rouse recognized HRT on the Senate Floor. We received a marketing and communications update from Alexis Majied which was covered during the President's report.

Mr. Goodwin stated that the next ELAC meeting is scheduled for March 18, 2026, at 1:30 p.m. in the Hampton boardroom.

Paratransit Advisory Sub-Committee (PAC)

Chairman Glover called on Ms. Janice Taylor, Chair of the Paratransit Advisory Committee (PAC), to report on the last meeting. Ms. Taylor reported that the Paratransit Advisory Committee met on Wednesday, February 11, 2026. Ms. Taylor presented her full report to the Commission. The next PAC meeting is scheduled for April 8, 2026, in Hampton.

Transit Riders Advisory Sub-Committee (TRAC)

Chairman Glover called on Mr. Rodney Davis to provide the TRAC update. Mr. Davis stated that TRAC did not meet in the month of February 2026. The next TRAC meeting will be held on March 4, 2026, in Hampton.

Old and New Business

Mr. David Burton, read the following.

RESOLUTION 01 – 2026 Transit Employee Appreciation Month

A motion to adopt **Resolution 01-2026** was made by Commissioner Ross-Hammon and properly seconded by Commissioner Goodwin. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, Harris, Cipriano, M. Johnson, King, Goodwin, Ross-Hammond, and Trogdon.

Nays: None

Abstain: None

Public Comment Rules for Regular and Special Meetings of the TDCHR

A motion to adopt the rules was made by Commissioner S. Johnson and properly seconded by Commissioner King. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Harper, S. Johnson, Smith, White, Harris, Cipriano, M. Johnson, King, Goodwin, Ross-Hammond, and Trogdon.

Nays: None

Abstain: None

Chairman Glover noted that the **2025 Annual Status of Safety Report – Rail Fixed Guideway State Safety Oversight Program – Report Submitted by Mr. Andrew Ennis, TSSP-Rail, PTCTP, Transit Rail Safety & Emergency Management Administrator** – was included in the Commission packet as an informational item, no action required.

Comments from Commissioners

None

Adjournment

With no further business to conduct, the meeting was adjourned at 2:30 p.m.

**TRANSPORTATION DISTRICT COMMISSION
OF HAMPTON ROADS**

Chairman Glover

**Luis R. Ramos
Commission Secretary
March 26, 2026**



Transit Equity Day

On Monday, February 9, Hampton Roads Transit celebrated Rosa Parks and her contributions to public transit by offering free fare on all bus, light rail, ferry, Paratransit and OnDemand ridesharing services. We were honored to have several Commissioners and community partners join us on a Transit Equity Day ride along. Each group was accompanied by HRT staff. These outings are a great opportunity to hear directly from passengers who rely on public transportation.



Transit Advocacy Day

After a slight weather delay, a contingent of HRT staff, Commissioners, and community partners made their way to Richmond for Virginia Transit Association's annual Transit + Rail Advocacy Day. Throughout the day, the group met with members of the Hampton Roads delegation to discuss the need for reliable and predictable funding for public transportation to support the region's economic development.



HRT Receives Federal Funding for Paratransit

HRT received \$850,000 in federal funding to expand its Paratransit fleet. The funding is part of an appropriations bill sponsored by Rep. Bobby Scott. This new funding will help renew and grow the Paratransit fleet so HRT can continue to provide safe and reliable service. Paratransit experienced a 7 percent ridership growth from 2024 to 2025 in addition to improving its on-time performance, which is up from 88.4 percent to 93.3 percent.



Ferry Shelter Digital Displays

All three Elizabeth River Ferry docks are now equipped with new digital displays featuring a ferry route map and up-to-date schedule and service information. An integrated speaker system allows HRT to deliver real-time announcements directly to passengers, ensuring they stay informed and connected. This upgrade follows the installation of state-of-the-art shelters last spring, marking the latest in a series of enhancements to the ferry service.



System Optimization Plan Public Outreach

We're excited to begin public outreach on our System Optimization Plan (SOP) next month. A series of open house and pop-up events are planned beginning March 2 in all six cities. The SOP will help HRT put our limited resources to their best use by reducing low-ridership routes and reallocating service to routes with higher demand. The SOP is set to be implemented in stages beginning in May 2027.



Tracks on Tracks

Our campaign to boost transit ridership during the winter months is earning high marks from the community. On Jan. 28, the Winter Wonderland train was transformed into a disco hall for Tracks on Tracks – making the commute home extraordinary. Nearly 100 people packed the train, dancing along to the smooth sounds curated by our event cosponsor – Norfolk State University's HOT91.



HRT To Host Virginia State Bus and Maintenance Roadeo

After months of planning, the Virginia State Bus and Maintenance Roadeo is almost here. HRT is excited to host public transit agencies from across the Commonwealth in Hampton, March 6-8. This prestigious event brings together the best in bus operations and maintenance from across the state – including four operators and three mechanics representing HRT. We look forward to welcoming competitors, judges, and spectators, and showing the rest of Virginia what makes HRT special.



Transit Employee Appreciation Month

This month, Hampton Roads Transit is celebrating our workforce. Traditionally, March 18 is set aside as National Transit Employee Appreciation Day. However, one day never felt quite like enough.

I am proud to announce that, through a formal resolution of the Transportation District Commission of Hampton Roads, we are officially expanding our celebration. This year marks our inaugural Transit Employee Appreciation Month.

From the first bus pulling out of the garage before dawn to the final bus returning well after midnight, you provide more than just rides. You provide access to jobs, healthcare, education, and opportunities.

While our operators are the face of HRT, this month is dedicated to every individual who keeps the wheels turning. From the mechanics who ensure our fleet is safe, reliable, and ready for the road, to the dispatchers and planners who help navigate our sprawling system, to the customer service team and administrative staff who ensure passengers have the information they need when they need it.

When we work together, we transform the public transit experience. A prime example is GoMobile – a new way for customers to pay.

The rollout of GoMobile this month was a massive undertaking. It required our technology and revenue teams to build the infrastructure, our facilities crews to install the hardware, our marketing and strategic communications teams to educate operators and the public, and our operators to help riders navigate the new technology in real time. By working together, we have modernized the rider experience and made transit in Hampton Roads more accessible than ever before.

To our staff: You are the backbone of Hampton Roads. To our stakeholders: Thank you for your continued support of a workforce that never quits. I often say, even if you don't use public transit, chances are you know and often depend on someone who does. That's why we must recognize our employees' valuable contributions to HRT and the communities we serve – not just during March – but every day.

Sincerely,

William E. Harrell
President and CEO
Hampton Roads Transit





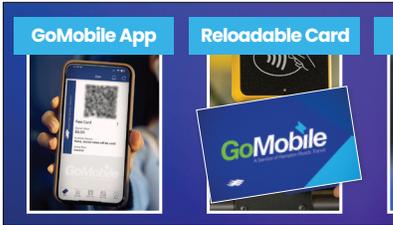
President's Report

March 2026



HRT Hosts Virginia State Bus and Maintenance Roadeo

Hampton Roads Transit hosted the annual Virginia State Bus and Maintenance Roadeo March 6-8. HRT welcomed bus operators and mechanics from nine transit agencies to the competition. HRT Operator Reginald Charity, Jr. won the operator competition and will represent HRT and Virginia at the International Bus Roadeo to be held May 15-19 in Salt Lake City. The event was made possible by a grant from Virginia Department of Rail and Public Transportation (DRPT).



GoMobile Gives Customers a New Way to Pay

HRT launched its new GoMobile app on March 18. GoMobile is our new electronic fare payment system and has been years in the making. The GoMobile App allows customers to purchase fares on their smartphones and simply "Tap and Pay" when boarding. We expect this to be game-changing technology, providing smoother and faster boarding and better on-time performance.



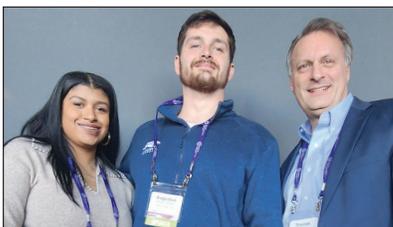
Public Outreach Continues on SOP

Public Outreach on HRT's System Optimization Plan is underway. A series of pop-ups and open houses began on March 2 and will continue through April 1. The public is invited to view the plan and provide feedback. The SOP aims to create a more reliable and efficient transit network by better aligning services with available resources.



Evelyn Butts Transit Center Groundbreaking

HRT will host a groundbreaking ceremony for the Evelyn Butts Transit Center. Last month crews finished demolition of all the old buildings on the site at E. Little Creek Rd. and Chesapeake Blvd. HRT purchased the property last year with plans to turn it into an off-street transit center complete with bus bays, a park-and-ride lot, and on-site security. Groundbreaking is set for Thursday, April 16 at 1 p.m.



Marcom Presents at APTA Conference

Members of Hampton Roads Transit's award-winning Marketing & Strategic Communications team shared their insights and expertise at the recent Marketing, Communications and Customer Experience (MCX) workshop hosted by the American Public Transportation Association (APTA). The three-day summit was held in Savannah, GA. Representing HRT at the annual event were Thomas Becher, Communications Manager; Gus Maxwell, Public Outreach Coordinator; and Morgan Williams, Graphic Designer.



Security Services Distributes Updated ID Badges

The Security Services Department successfully distributed hundreds of new ID badges to staff across the agency. HRT transitioned to a color-coded badge system allowing us to easily distinguish employees, contractors, and visitors at a glance. The transition was quite an undertaking, requiring Security Services to print new badges for every employee. The new badges were then distributed over a week in Norfolk and Hampton.



Winter Wonderland Campaign Wraps-up

HRT's campaign to increase ridership during the winter months was a big success. The campaign kicked off in November with the unveiling of the Winter Wonderland train and two wrapped buses. The campaign, paid for by a grant from DRPT, also included two read- and-rides and a disco-themed night held in collaboration with HOT91. The latest report shows an increase in ridership over last winter on both the Tide light rail and bus.

Monthly Performance Report

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8	Public Outreach
9	Marketing
11	Going Places Podcast

Highlights

from this Issue

- The Marketing and Strategic Communications team was well-represented at the recent Marketing, Communications and Customer Experience (MCX) workshop hosted by the American Public Transportation Association (APTA). Thomas Becher, co-chair of APTA's PIO Forum, led two panel discussions about industry chaos and best practices in public relations. Gus Maxwell presented on the impact of HRT's Student Freedom Pass and the new Student Transit Riders Commission.
- Two brand new transit advertising clients - Rocket Refund and Agnew Todd - extended their contracts because they were so happy with the results of their ads.
- The Open Rate for Community Connector newsletter (33.9%) was the highest since August 2023.
- Retail fare media sales have exceeded \$1 million for the year.
- Preliminary numbers for the Winter Wonderland campaign show a 3% YOY increase in light rail ridership.
- MSC hosted a successful Galentine's Day-themed adult silent read on February 12 in partnership with the Norfolk Public Library and Cure Coffeehouse to close out the Winter Wonderland campaign. Eighty people registered to attend the event and attendees said they can't wait to do another silent read again soon.

Media & Communications

February Media Coverage

News Releases Distributed: 5

HRT Completes Installation of Digital Displays at 3 Ferry Shelters • February 5

<https://gohrt.com/2026/02/hrt-completes-installation-of-digital-displays-at-3-ferry-shelters/>

HRT to Expand Paratransit Fleet with New Federal Funding • February 11

<https://gohrt.com/2026/02/hrt-to-expand-paratransit-fleet-with-new-federal-funding/>

Hampton Roads Transit Names Angela Glass Chief Financial Officer • February 13

<https://gohrt.com/2026/02/hampton-roads-transit-names-angela-glass-chief-financial-officer/>

Hampton Roads Transit Invites Public to Learn About its System Optimization Plan • February 17

<https://gohrt.com/2026/02/hampton-roads-transit-invites-public-to-learn-about-its-system-optimization-plan/>

Hampton Roads Transit CEO William E. Harrell to Retire • February 27

<https://gohrt.com/2026/02/hampton-roads-transit-ceo-william-e-harrell-to-retire/>

Number of media interviews and inquiries:
14

Media stories as a result of HRT news releases or media pitches:
25

Media mentions from Meltwater media monitoring*:
358 (including print stories posted)

Media Reach:
774 million

FOIA requests completed:
15

Community Connector



February 25 • Email Newsletter

Distribution total: 5,330
Total opens: 2,351
Open rate: 33.9%
Click rate: .5%
Top click: 53 (SOP events)

On The Move YouTube Show



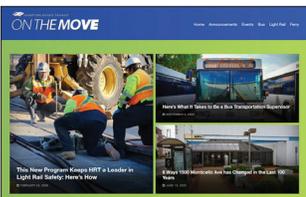
Transit Advocacy Day

Posted: February 11

Views: 71

<https://www.youtube.com/watch?v=MPagofVPTUw>

Blog



This New Program Keeps HRT a Leader in Light Rail Safety: Here's How

Posted: Feb. 23

Reads: 15 (through Feb. 28)

<https://blog.gohrt.com/2026/02/this-new-program-keeps-hrt-a-leader-in-light-rail-safety-heres-how/>

Media & Communications

February Media Coverage

Summary of News Coverage

These 8 Virginia transportation experiences are attractions on their own

By Isla Cunningham, Family Travels, Feb. 1

<https://myfamilytravels.com/these-virginia-transportation-experiences-are-attractions-on-their-own/>

The 2026 Virginia Black Business Leaders Awards

By Virginia Business, Feb. 2

<https://virginiabusiness.com/legacy-builders-2026-virginia-black-business-leaders-awards/>

HRT expands on-demand transit services with Via in Hampton Roads, Virginia (USA)

By Sustainable Bus, Feb. 2

<https://www.sustainable-bus.com/on-demand-transportation/hampton-roads-transit-ondemand-via-microtransit/>

Hazardous weather leads to closures, delays across Hampton Roads

By WAVY-TV, Feb. 3

<https://www.wavy.com/weather/severe-weather/winter-weather/closings-cancellations-for-second-round-of-weekend-winter-weather/>

Warner, Kaine secure millions for transportation, housing and community projects in Hampton Roads

By WVEC-TV, Feb. 4

<https://www.13newsnow.com/article/news/local/virginia/warner-kaine-millions-hampton-roads-funding-norfolk-newport-news/291-354759be-f2a9-4e61-ad44-56e615694f11>

Column: Light Rail Study

By Roger Chesley, Virginia Mercury, Feb. 5

<https://www.newsfromthestates.com/article/injured-virginia-teacher-deserves-every-penny-10-million-verdict>

Bill to study light rail extension to Oceanfront fails; new version more broad

By Gavin Stone, Virginian-Pilot, Feb. 5

<https://www.pilotonline.com/2026/02/05/askew-transit-bills/>

Light rail study tabled, but a proposed look at regional transit concerns Virginia Beach

By John-Henry Doucette, WHRV-FM/WHRO.com, Feb. 5

<https://www.whro.org/local-government/2026-02-05/light-rail-study-tabled-but-a-proposed-look-at-regional-transit-concerns-virginia-beach>

Bill to bring the light rail to the Oceanfront dies in committee, but the dream isn't dead yet

By Taylor Brokesh, WVEC-TV, Feb. 5

<https://www.13newsnow.com/article/news/local/mycity/virginia-beach/will-the-light-rail-expand-to-the-virginia-beach-oceanfront-askew-virginia-beach-tide/291-3fb0018d-6e89-48cd-8b01-4237c93399bd>

Ferry shelters add digital displays

WAVY-TV on-air mention, Feb. 5

HRT competes installation of digital displays at 3 ferry shelters

By City of Norfolk, Feb. 5

<https://www.norfolk.gov/m/newsflash/home/detail/10015>

Hampton Roads Transit offers free rides on Feb. 9 for Transit Equity Day

By Kathleen Lundy, WVEC-TV, Feb. 5

<https://www.13newsnow.com/article/travel/virginia-norfolk-hampton-roads-transit-free-rides-transit-equity-day/291-6d56387c-9c05-4264-a79b-95dd1874bfc9>

Hampton Roads Transit bus involved in crash, driver airlifted for treatment

By Jenna Lejano, WAVY-TV, Feb. 8

<https://www.wavy.com/news/local-news/hampton/bus-crash-reported-in-hampton-emergency-personnel-on-scene/>

HRT bus driver injured in Hampton crash

By Tracy Cooper, WVEC-TV, Feb. 8

<https://www.13newsnow.com/article/news/local/mycity/hampton/hrt-bus-driver-injured-in-hampton-crash/291-f39365a3-e34e-4893-ad95-9561c0aed4c4>

HRT bus driver seriously injured after crashing into tree in Hampton

By Jay Greene, WTRK-TV, Feb. 8

<https://www.wtkr.com/news/in-the-community/hampton/hrt-bus-driver-seriously-injured-after-crashing-into-tree-in-hampton>

Transit Equity Day

By WTKR (on-air mention), Feb. 9

Transit Equity Day

By WVEC-TV (on-air mention), Feb. 9

Transit Equity Day

By WAVY-TV (on-air mention), Feb. 9

Bus rides are free Monday as HRT honors Rosa Parks

By City of Hampton, Feb. 7

Free Fare on Transit Equity Day: Monday, February 9

By Newport News Now (City of Newport News), Feb. 6

Extreme cold, frigid wind gusts may make Hampton Roads temperatures feel subzero

By Avery Sloan, Virginian-Pilot and Daily Press, Feb. 7

<https://www.pilotonline.com/2026/02/07/extreme-cold-hampton-roads/>

Portsmouth focuses on design work for LINC innovation district

By Natalie Anderson, Virginian-Pilot, Feb. 8

<https://www.pilotonline.com/2026/02/08/portsmouth-innovation-district-linc-design-plan/>

Rep. Scott Secures \$13.67 Million in Funding for Hampton Roads Community Projects

Press Release, Feb. 6

<https://bobbyscott.house.gov/media-center/press-releases/rep-scott-secures-1367-million-funding-hampton-roads-community-projects>

Transit legislation

By WNIS-AM (on-air mention), Feb. 6

Media & Communications

February Media Coverage

Summary of News Coverage (cont'd)

Hampton Roads Transit receives \$850K in federal funding to expand paratransit fleet

By Kathleen Lundy, WVEC-TV, Feb. 11

<https://www.13newsnow.com/article/traffic/hampton-roads-transit-federal-funding-paratransit/291-6f3add9d-3646-46b6-994f-d694aeb1f542>

\$850K federal funding allocated to expand HRT paratransit fleet

By WTKR-TV, Feb. 11

<https://www.wtkr.com/news/in-the-community/norfolk/850k-federal-funding-allocated-to-expand-hrt-paratransit-fleet>

Paratransit funding

By WHRV-FM (on-air mention), Feb. 11

HRT to Expand Paratransit Fleet with New Federal Funding

By City of Norfolk, Feb. 11

<https://www.norfolk.gov/m/newsflash/Home/Detail/10029>

City services impacted by Presidents Day holiday

By WAVY-TV, Feb. 11

<https://www.wavy.com/news/local-news/city-services-impacted-by-presidents-day-holiday/>

Federal Investment Expands Transit Operations

By Passenger Transport, Feb. 12

<https://aptapassengertransport.com/federal-funding-expands-transit-operations/>

HRT receives \$850,000 for paratransit fleet expansion

By Chrysnel Banzouzi, WAVY-TV, Feb. 12

<https://www.wavy.com/news/local-news/hrt-receives-850000-for-paratransit-fleet-expansion/>

How government services will be affected by the Presidents Day holiday Monday

By Virginian-Pilot and Daily Press, Feb. 13

<https://www.pilotonline.com/2026/02/13/presidents-day-government/>

Va. House votes to form committee to study mass transit improvement in Hampton Roads

By Brett Hall, WAVY-TV, Feb. 14

<https://www.wavy.com/video/va-house-votes-for-form-committee-to-study-mass-transit-improvement-in-hampton-roads/>

Housing bill roundup: Will pro-development legislation affect IW, Surry?

By Stephen Faleski, Smithfield Times, Feb. 14

<https://www.smithfieldtimes.com/news/housing-bill-roundup-will-pro-development-legislation-affect-iw-surry-cb35d22e>

Light rail extension

By John Doucette, WHRV-FM, Feb. 14 (on-air mention)

Hampton Roads Transit Hosts System Optimization Meetings

By Hampton Roads Messenger, Feb. 17

<https://hamptonroadsmessenger.com/posts/hampton-roads-transit-hosts-system-optimization-meeting/>

Hampton Roads Transit Invites Public to Learn About its System Optimization Plan

By City of Norfolk, Feb. 17

<https://www.norfolk.gov/m/newsflash/home/detail/10044>

HRT Paratransit Funding and Performance Improvement

By Conor Hollingsworth, WTKR-TV, Feb. 19

<https://videomanager-playout.kinetiq.tv/playoutservice/api/v1/playlist/zNpnlHOwOkOgWp4pGog7vQ/13920447.m3u8>

HRT names next CFO

By Brandon Lewis, Mass Transit, Feb. 20

<https://www.masstransitmag.com/management/news/55358934/people-on-the-move-fta-hrt-ccw>

Transit funding in limbo between Virginia's House and Senate budgets

By Michael Martz, Richmond Times-Dispatch, Feb. 24

https://richmond.com/news/state-regional/government-politics/article_b75782e3-5b17-4949-9539-b7c5331dc02d.html

HRT announces Career Fairs

By WAVY-TV, Feb. 25

<https://www.wavy.com/video/hampton-roads-transit-announces-career-fairs-through-june/11553314/>

Hampton Roads to receive \$10.6M to upgrade bus fleet

By Kathleen Lundy, WVEC-TV, Feb. 26

<https://www.13newsnow.com/article/traffic/virginia-transportation-hampton-roads-upgrade-bus-fleet-hrt/291-07e3a2bf-306b-47a4-a71a-132ce3748bb8>

Hampton Roads Transit CEO to retire; successor search begins

By Gavin Stone, Virginian-Pilot and Daily Press, Feb. 27

<https://www.pilotonline.com/2026/02/27/william-harrell-retire-hrt/>

Hampton Roads Transit CEO to retire this summer after 14 years of service

By WTKR-TV, Feb. 27

<https://www.wtkr.com/news/in-the-community/norfolk/hampton-roads-transit-ceo-to-retire-this-summer-after-14-years-of-service>

HRT CEO to Retire

By WHRV-FM, Feb. 27 (on-air mention)

First responders hold mass casualty training event

By Bob Rizzo, WAVY-TV, Feb. 27

<https://www.wavy.com/news/local-news/first-responders-hold-mass-casualty-training-event/>

February Advertising Clients & Sales

Client	Sales	Advertising Revenue	Strategic Partner Trade	Production	Production Revenue
Regional Crimeline	5,400.00\$	0.00\$	0.00\$	5,400.00\$	0.00\$
Wilkins Media for Univ of MD	18,200.00\$	14,000.00\$	0.00\$	4,200.00\$	0.00\$
Agnew Todd Injury Law	31,614.00\$	27,744.00\$	0.00\$	3,870.00\$	0.00\$
Rocket Refund Tas Specialists	4,620.00\$	4,620.00\$	0.00\$	0.00\$	0.00\$
Billups OOH for Coors Beer	69,164.00\$	38,000.00\$	0.00\$	31,164.00\$	0.00\$
LGBT Life Center	19,250.00\$	11,250.00\$	0.00\$	8,000.00\$	0.00\$
TOTAL	148,248.00\$	95,614.00\$	0.00\$	52,634.00\$	0.00\$

Transit Advertising Sales YTD: \$1,008,596.75



Advertising Sales in the works:

- Rivers Casino
- Wilkins
- Alluvit
- Blue Line
- LGBTQ+
- VB Adventure Park
- ODU
- Homebridge Home Health
- Coors
- Virginia Wesleyan
- Va Air National Guard

Fare Media Sales for February • YTD \$1,298,335.00



February Fare Media Sales:

Bulk Sales
\$60,568.00

Retail Sales
\$112,097.00

The total Retail and Bulk sales
\$172,665.00

GoPass • February 2026

Customer, Started program	Swipes		Customer, Started program	Swipes
Aviation Institute of Maintenance, 2021	451		Hyatt House, 2020	106
Bryant & Stratton, 2012	22		Lenore Coaching, 2024	-
Centura College Newport News, 2012	515		Newport News Shipbuilding, 2013	10,979
Centura College Norfolk, 2012	115		ODU/EVMS, 2011	4,469
Days Inn, 2018	328		Portfolio Recovery Assoc., 2011	190
Downtown Norfolk Council (DNC), 2012	2,788		Sentara Careplex, 2020	40
Global Hospitality, 2019	446		Sentara Norfolk General, 2013	3,216
Gold Key, Cavalier, 2018	376		Tidewater Community College, 2011	3,729
Gold Key, The Main, 2018	1,595		Tidewater Tech Trades, 2012	1,432
Gordon Wellness LLC, 2023	236		US Coast Guard, 2011	989
Hampton Roads Transit	177		Westminister Canterbury, 2023	875
Hourigan Construction, 2026	67		Total Swipes	33,141

*There may be some discrepancies with the data due to reporting issues.

Agile Mile Information

Total Members: 16,451 • Organizations: 1,372

New goCommute Commuter Program Members	Trips recorded by go- Commute Commuter Program Members	Reduces Vehicle Miles Traveled	Ton of Emissions Reduced	Operational Vanpools	Vanpool Passengers
25 369 YTD	5,151 43,372 YTD	126,242 1,352,885 YTD	53.5 580 YTD	30	231

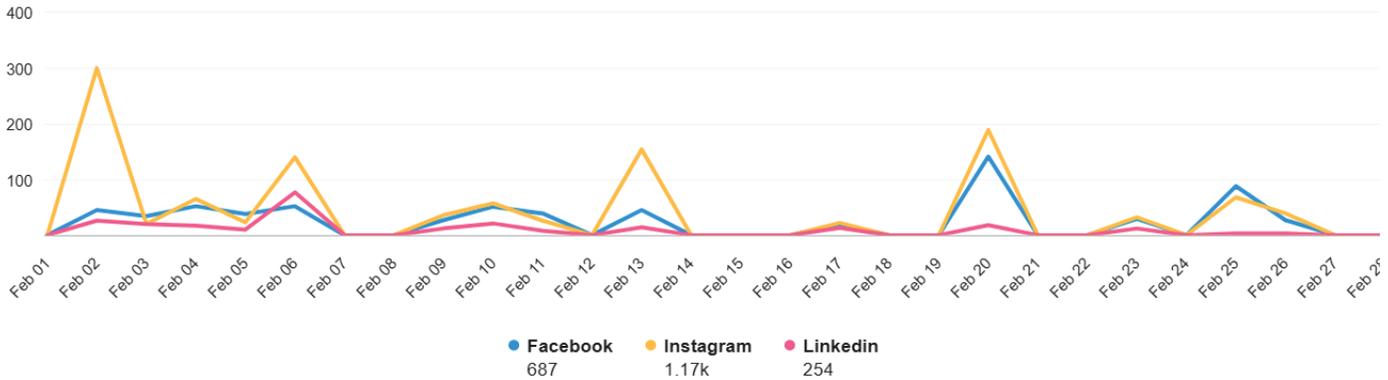
goCommute Outreach Events

Date	Category	Event Name	City	# of Attendees
2/12	Business	Virginia Department of Corrections – presentation	Franklin	28
2/20	Business	Gold Key PHR New Employee Orientation	Norfolk	6
2/25	Business	GoCommute/HRT Filming for VLM Stem Fair	Newport News	5
2/25	Military	Norfolk Naval Shipyard New Employee Orientation	Portsmouth	47
2/25	Business	VBHA Coastal Virginia Hospitality Expo	Virginia Beach	500

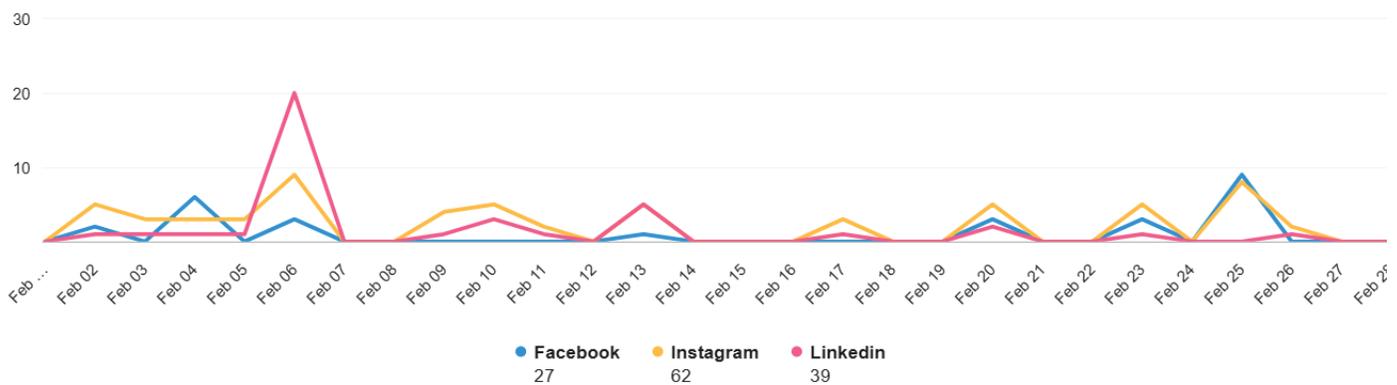
goCommute Social Media

Post Impressions

Sharp increases in impressions, reach and engagement can be attributed to collaborative posts with content creators, strategic partners or using trending audio natively within the Instagram app.



Post Engagement



Followers

Platform	Total Number of Followers	+/- Previous Month
Facebook	971	+2
Instagram	452	+8
LinkedIn	160	+1

Top 3 Posts

Post	Platform	Engagement Rate
Who says B2B marketing can't be fun? goCo...	Instagram	11.76%
If you're a business owner or manager who...	Instagram	6.43%
Who says B2B marketing can't be fun? goCo...	Facebook	16.36%

Public Outreach

HRT Outreach Events

Date	Category	Event Name	City	# of Attendees
2/3	Presentation	OnDemand Presentation for Coliseum Central Business Improvement District	Hampton	20
2/5	Presentation	Peninsula LEAD Visit to HRT	Hampton	50
2/9	Event	Transit Equity Day Ride-Along	Chesapeake	15
2/9	Event	Transit Equity Day Ride Along	Hampton	20
2/9	Event	Transit Equity Day Ride Along	Newport News	16
2/9	Event	Transit Equity Day Ride Along	Norfolk	35
2/9	Event	Transit Equity Day Ride Along	Portsmouth	12
2/9	Event	Transit Equity Day Ride Along	Virginia Beach	12
2/10	Youth	Student Transit Riders Commission Meeting	Hampton	6
2/12	Event	Silent Read & Ride on the Tide	Norfolk	45
2/13	Student Freedom Pass Distribution	SFP Distribution Oscar Smith High School	Chesapeake	53
2/17	Service Change	81st & Orcutt Relocation Outreach	Hampton	35
2/17	Travel Training	Project Life SFP/Travel Training	Virginia Beach	12
2/18	Outreach	81st & Orcutt Relocation Outreach	Hampton	25
2/21	Event	VB Human Rights Commission Meeting	Virginia Beach	30
2/23	Internal	GoMobile Snack and Learn	Virtual	12
2/24	Internal	GoMobile Snack and Learn	Norfolk	20
2/25	Internal	GoMobile Snack and Learn	Hampton	20
2/24	Presentation	APTA Ridership Panel	Savannah	250
2/27	Internal	SOP Operator Open House	Norfolk	35

THE STUDENT FREEDOM PASS

Student Freedom Pass
February 2026 Ridership
14,170

Issued Passes	Organization	Customer Service	Public Outreach
February 2026	65	45	45
YTD	333	1,263	1,263

Marketing

Campaigns Underway in February

OnDemand Rideshare

- Google Ads, beginning Feb. 1
- Meta Ads, beginning Feb. 1
- Nextdoor Ads, beginning Feb. 1
- Spotify, beginning Feb. 1
- WAVY TV and streaming Ads, Feb. 1-28
- Disney Ads, Feb. 1-28
- Netflix, Feb. 1- ongoing
- Visit Hampton Eblast, Feb. 24
- Hampton Roads Chamber eblast, Feb. 9
- Virginia Peninsula Chamber Eblast, Feb. 23
- Postcard, Week of Feb. 1
- Customer Service PIDS, ongoing
- Article in the Link
- Rack card and window cling, ongoing

Bus Operator & Mechanic Recruitment

- Meta Ads, ongoing
- Max Media, Feb. 2-15
- iHeart Radio, Feb. 1-28
- Spotify ads, Feb. 1-28
- WVEC-13, Feb. 2-8
- Roku, Feb. 1-28
- Google ads, ongoing
- Cox Media, Feb. 1-28
- Recruitment Bus Wraps, ongoing

Winter Wonderland

- Bus Wraps, Train Wraps, and shelter photo station-through Feb. 16
- Meta Ads, through- Feb. 5
- Content Creator, Elaine- Feb. 6

Going Places Podcast

- Meta, Jan. 24-30
- Peninsula Chamber Newsletter, Feb. 23
- Spotify Ads, Feb. 14-20

Transit Equity Day

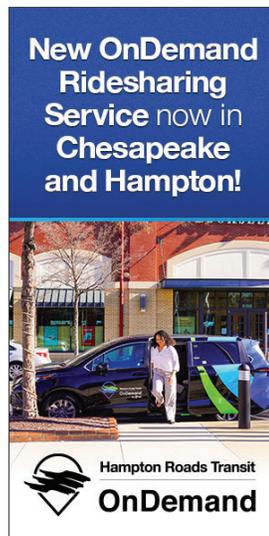
- Meta, through Feb. 8
- Google ad, through Feb. 8
- WHRV 89.5, Feb. 5
- HOT91, through Feb. 9
- Bus Seat Signage

Vanuary

- FM99 ads, through Feb. 1
- Spotify, through Feb. 27
- Cox Media, digital ads, through Feb. 27
- Disney ads, through Feb. 27
- Google ads, through Feb. 27
- Meta ads, through Feb. 27
- LinkedIn ads, through Feb. 27
- Blog Posts, ongoing
- Vanpool Rackcard, ongoing
- Adams Outdoor, through Mar. 1
- Kenjoh, through Mar. 1
- Lamar, through Mar. 1
- Vanpool Care packages, as needed

GoMobile

- Staff Flyer- Feb. 12- ongoing
- GoMobile App Brochure, Feb. 12-ongoing



Marketing

HRT Social Media

Followers

Platform	Total Number of Followers	+/- Previous Month
Facebook	15,681	+175
Instagram	4,835	+180
LinkedIn	4,485	+85
YouTube	686	+4
Twitter/X*	NA	NA

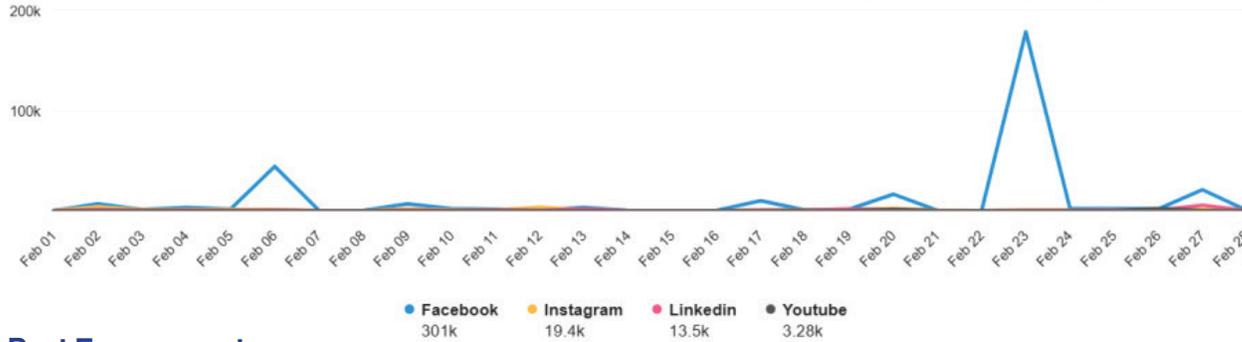
*Twitter/X analytics are now available only through a monthly premium subscription.

Top 3 Posts

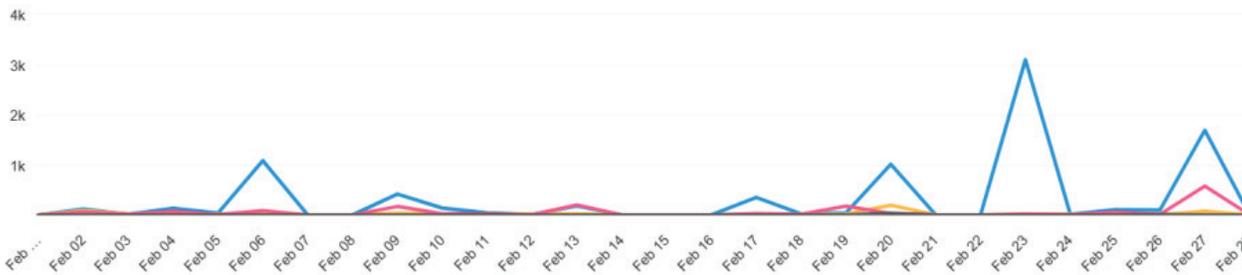
Post 1	Post 2	Post 3
<p>Hampton roads transit POST Feb 23, 03:18 PM</p> <p>Join Hampton Roads Transit at the followi...</p>	<p>Hampton roads transit POST Feb 27, 12:23 PM</p> <p>After 14 years with Hampton Roads Transit...</p>	<p>Hampton roads transit POST Feb 6, 09:00 AM</p> <p>One role with Hampton Roads Transit can t...</p>
<p>Reactions: 529 Comments: 20 Shares: 108 Post clicks: 2,443 Video views: 0 Impressions: 178,816 Reach: 96,530 Engagements: 3,100 Engagement rate: 3.21%</p>	<p>Reactions: 272 Comments: 113 Shares: 28 Post clicks: 1,189 Video views: 0 Impressions: 19,072 Reach: 10,865 Engagements: 1,602 Engagement rate: 14.74%</p>	<p>Reactions: 71 Comments: 11 Shares: 6 Post clicks: 995 Video views: 0 Impressions: 44,046 Reach: 17,072 Engagements: 1,083 Engagement rate: 6.34%</p>

Post Impressions

Sharp increases in impressions, reach and engagement can be attributed to collaborative posts with content creators, strategic partners or using trending audio natively within the Instagram app.



Post Engagement



Campaign Totals

Campaign	Reach	Impressions	Clicks/Views	CPC	CTR	Amount Spent
OnDemand Rideshare	215,693	1,060,645	31,496	\$0.79	14.45%	\$15,542.36
Winter Wonderland	8,456	16,776	762	\$0.16	4.54%	\$121.62
Recruitment	339,442	1,069,525	44,245	\$0.19	18.86%	\$7,642.58
Vanuary	110,603	371,091	5,687	\$25.00	19.37%	\$4,451.28
Transit Equity Day	60,797	98,734	1,419	\$0.73	30.83%	\$296.47
Going Places Podcast	24,969	33,380	71	\$3.52	21.00%	\$250.00
Grand Total	759,960	2,650,151	83,680	\$5.07	18.17%	\$28,304.31

Marketing



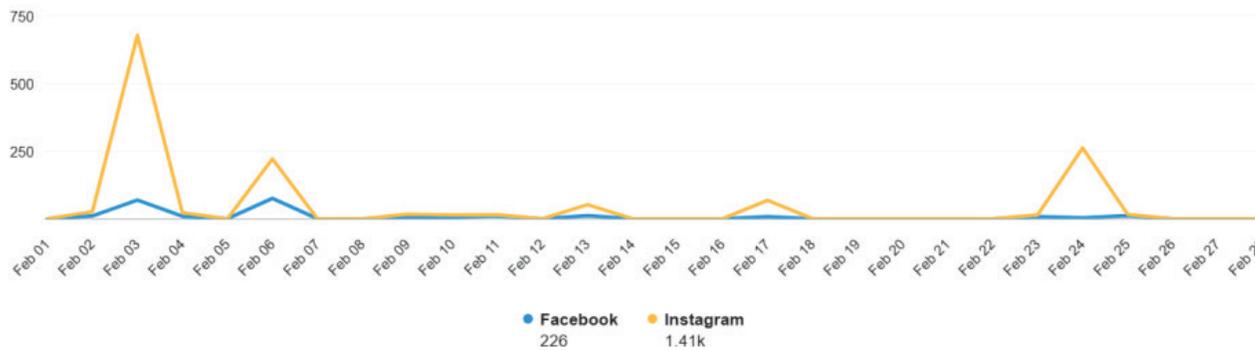
Total Followers 51 (+1 from January 2026)	Total February 2026 plays across all platforms for all episodes: 52	Total impressions on Spotify (February 6 – March 7): 684
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January Episode: “This is the Tea on the History of Transit in Hampton Roads You Didn’t Know You Needed”
 Publish date: 2/5/2026 • No. of plays since publishing: 30

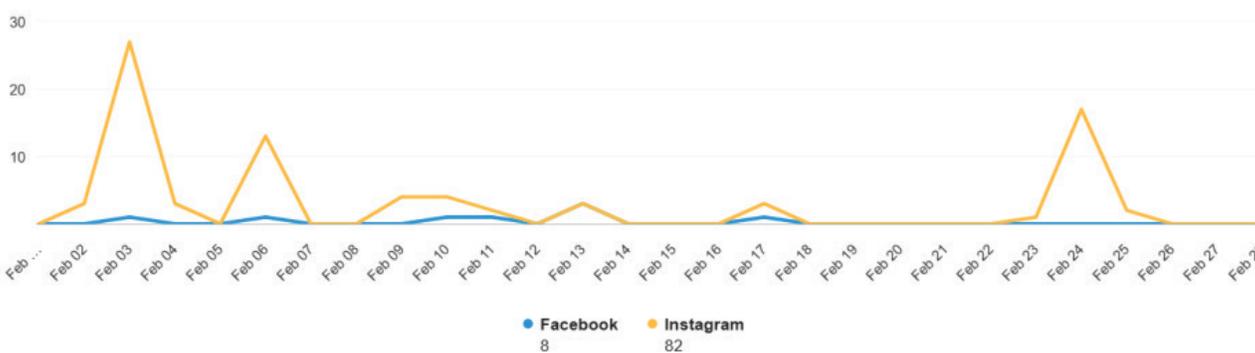
Going Places Social Media

Sharp increases in impressions, reach and engagement can be attributed to collaborative posts with content creators, strategic partners or using trending audio natively within the Instagram app.

Post Impressions



Post Engagement



Followers

Platform	Total Number of Followers	+/- Previous Month
Facebook	35	+0
Instagram	75	+2

Top 3 Posts

<p>Goingplaces.podcast REEL Feb 3, 06:01 PM</p> <p>How does the story start? Oh, right!</p> <p>do you want to start a transit podcast with me?</p> <table border="1"> <tr><td>Likes</td><td>25</td></tr> <tr><td>Comments</td><td>1</td></tr> <tr><td>Saves</td><td>0</td></tr> <tr><td>Plays</td><td>679</td></tr> <tr><td>Shares</td><td>1</td></tr> <tr><td>Impressions</td><td>679</td></tr> <tr><td>Reach</td><td>412</td></tr> <tr><td>Engagements</td><td>27</td></tr> <tr><td>Engagement rate</td><td>3.98%</td></tr> </table>	Likes	25	Comments	1	Saves	0	Plays	679	Shares	1	Impressions	679	Reach	412	Engagements	27	Engagement rate	3.98%	<p>Goingplaces.podcast REEL Feb 24, 11:01 AM</p> <p>We love 5 ⭐ reviews! If you listen to Go...</p> <p>How it feels to see 5 reviews on your podcast about public transit!</p> <table border="1"> <tr><td>Likes</td><td>14</td></tr> <tr><td>Comments</td><td>0</td></tr> <tr><td>Saves</td><td>2</td></tr> <tr><td>Plays</td><td>262</td></tr> <tr><td>Shares</td><td>1</td></tr> <tr><td>Impressions</td><td>262</td></tr> <tr><td>Reach</td><td>192</td></tr> <tr><td>Engagements</td><td>17</td></tr> <tr><td>Engagement rate</td><td>6.49%</td></tr> </table>	Likes	14	Comments	0	Saves	2	Plays	262	Shares	1	Impressions	262	Reach	192	Engagements	17	Engagement rate	6.49%	<p>Goingplaces.podcast REEL Feb 6, 04:19 PM</p> <p>Who doesn't want a podcast about public t...</p> <p>What if nobody wants a podcast about transit?</p> <table border="1"> <tr><td>Likes</td><td>12</td></tr> <tr><td>Comments</td><td>1</td></tr> <tr><td>Saves</td><td>0</td></tr> <tr><td>Plays</td><td>221</td></tr> <tr><td>Shares</td><td>0</td></tr> <tr><td>Impressions</td><td>221</td></tr> <tr><td>Reach</td><td>153</td></tr> <tr><td>Engagements</td><td>13</td></tr> <tr><td>Engagement rate</td><td>5.88%</td></tr> </table>	Likes	12	Comments	1	Saves	0	Plays	221	Shares	0	Impressions	221	Reach	153	Engagements	13	Engagement rate	5.88%
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DRPT Monthly Director's Report

March 2026

Mariia Zimmerman
DRPT Agency Director



Growing Ridership & Relationship Building

Public Transportation Updates

Statewide Ridership

- 25 of Virginia's 40 public transportation providers had calendar year-over-year ridership increases
 - VRE led ridership growth with a 45% increase year-over-year
 - WMATA's ridership in Virginia increased by 10.8 million (11%)
 - The Pony Express, Loudoun County Transit, and OmniRide all had year-over-year ridership increases over 20%

Transit Operator Appreciation Day

- Transit Operator Appreciation Day was March 18
- DRPT partnered with the Virginia Transit Association and transit partners across Virginia to celebrate the work of transit operators throughout March

Industry Engagement

- On February 20, Director Zimmerman participated in the Virginia Transit Association's lunch and learn, which served as an introduction to the broader Virginia transit community
- Director Zimmerman also spoke at a recent meeting of Virginia Association of Metropolitan Planning Organizations and addressed the Virginia Transportation Contractors Alliance at its conference this month
- On March 9, DRPT met with the American Association of Retired Persons to discuss the outcomes of the 2026 Coordinated Human Service Mobility Plan

Accessible Transportation More Critical Than Ever

Coordinated Human Service Mobility Plan

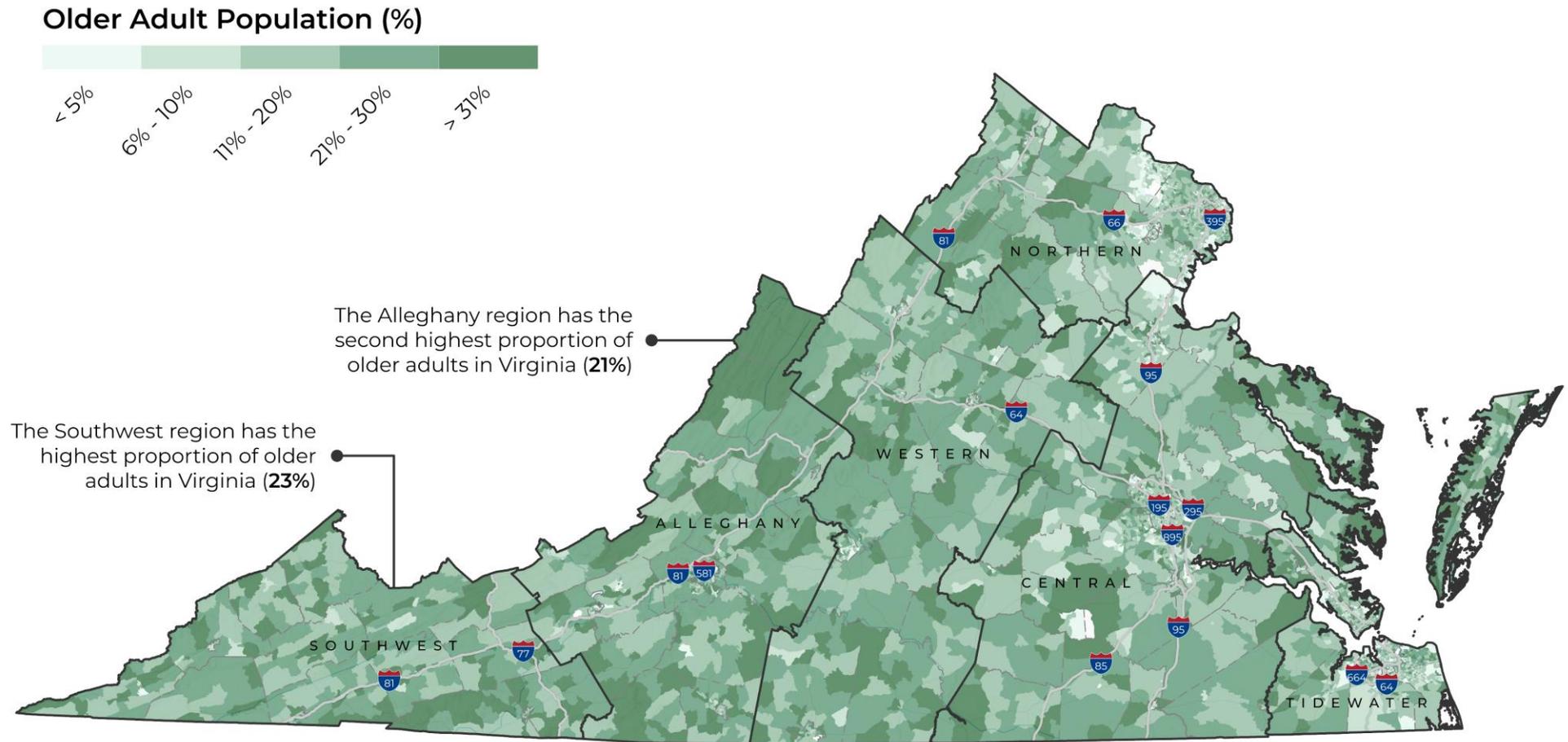
- DRPT has released the 2026 [Coordinated Human Services Mobility \(CHSM\) Plan Update](#), a people-centered strategy to improve access to transportation for older adults, people with disabilities, veterans, and low-income Virginians who rely on human services mobility to reach health care, work, grocery stores, and daily needs
- 2026 - 2030 Goals:
 - Diversify funding sources for human service transportation
 - Create additional capacity for and expand existing services
 - Expand beyond existing services
 - Increased support for riders over the complete trip
 - Consistent information and streamlined distribution
 - Bring human service transportation into the broader planning conversation
 - Structured and consistent technical support for riders and providers
- DRPT Implementation:
 - Convene fellow state agencies, transit providers, and regional partners to put strategies into action and elevate mobility needs of older Virginians, people with disabilities, and rural communities
 - Leverage federal and state funding to deepen partnerships with localities, health care, non-profits and human service providers for more structured regional coordination and resource partnership

What did we learn?

Coordinated Human Service Mobility Plan Findings

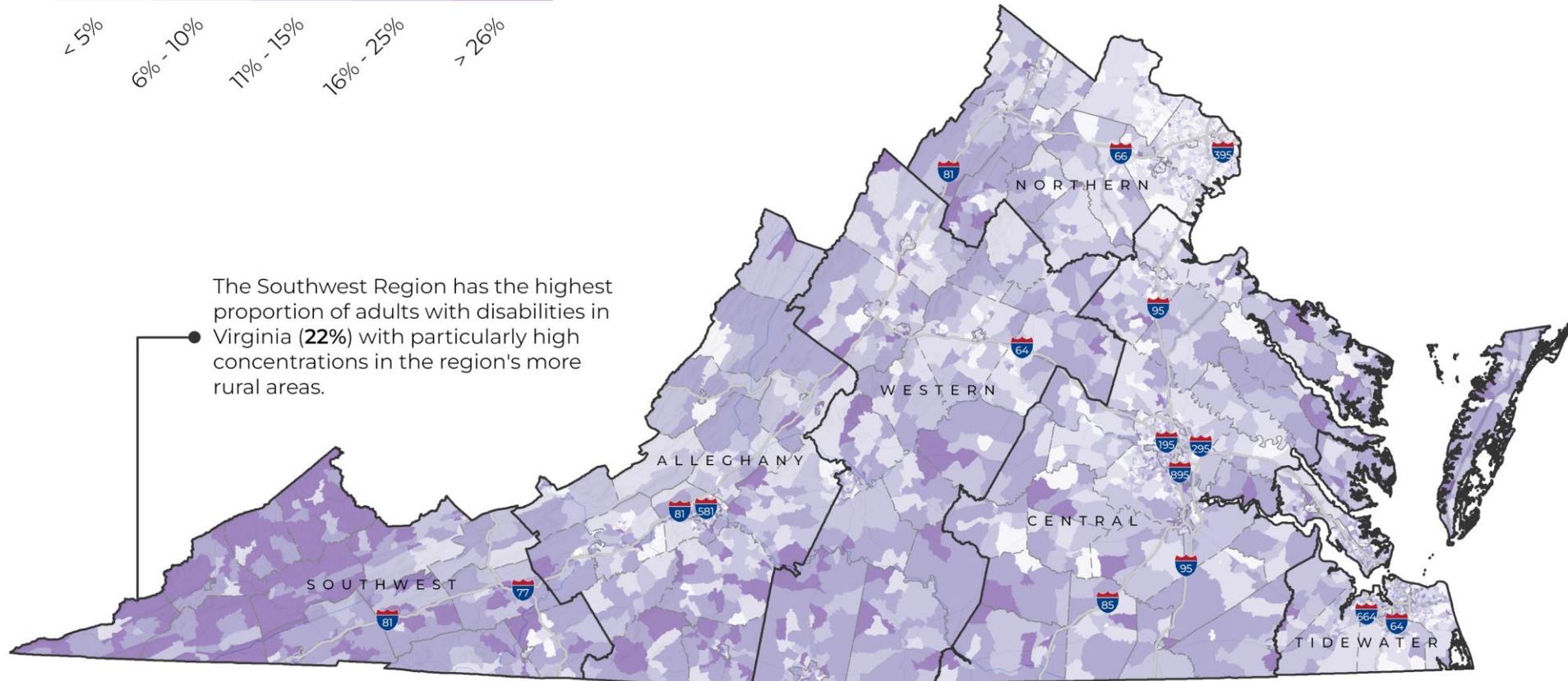
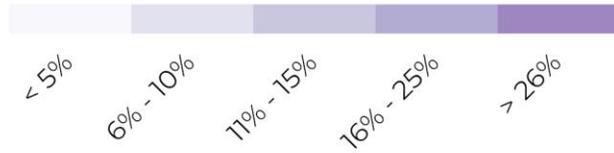
- As Virginia's demographics shift, more residents are facing transportation challenges
- 1.4 million residents are over the age of 65, a cohort projected to increase to 1.8 million by 2030 (over 28% increase)
- Almost one million adults have a disability that may impact their mobility, a population that is also expected to increase as the Commonwealth ages
- Income and access to a vehicle also impact demand for human services transportation
 - Over 500,000 households are defined as low-income
 - Almost 200,000 households live without access to a vehicle
- While home to fewer people, rural areas generally have higher proportions of those expected to rely on human services transportation, with less access to public transit systems

Where Are Older Adults Concentrated?



Where Are Persons with Disabilities Concentrated?

Individuals with a Disability (%)



The Southwest Region has the highest proportion of adults with disabilities in Virginia (22%) with particularly high concentrations in the region's more rural areas.



Funding Supports Over 70 Mobility Partners Statewide

Coordinated Human Service Mobility Plan

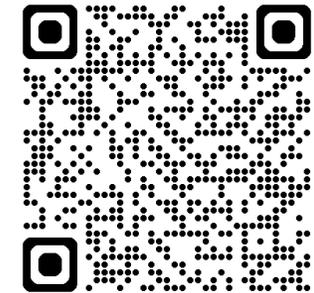
- Human service providers primarily serve senior citizens or individuals with disabilities to fill gaps where public transit is insufficient or unavailable
- FTA section 5310 provides formula funding to states and designated recipients to meet these needs
- DRPT administers the FTA 5310 program for Virginia's rural areas, small urbanized areas, and large urbanized areas except for within the DC area
- DRPT provides \$1.5M in state funding off-the-top of the Commonwealth Mass Transit Fund to support human service transportation services
 - State funds are used as match federal funds FTA section 5310 funding
 - Federal funds are oversubscribed in rural areas, where the need is greatest, as well as in small urban areas

Celebrating Our Transit Operators

- DRPT has partnered with the Virginia Transit Association to celebrate our hard working and dedicated transit operators throughout March
- We received over 40 submissions from 16 transit agencies throughout the state



Visit DRPT's Facebook to see the submissions!



Growing Intercity Bus Service Throughout Virginia

Virginia Breeze Updates

Valley Flyer Express

- The Valley Flyers Express launched in March, offering faster trips between Blacksburg, Harrisonburg, Dulles, and Union Station with no intermediate stops, providing riders greater schedule flexibility at the same cost
- This express service was launched to address operational concerns about bus spacing during high-demand travel periods
- The operating schedule is currently being refined, with potential expansion to other routes pending performance and demand

Tidewater Current

- The Virginia Breeze's first east-west service connecting Hampton Roads and the Shenandoah Valley, will launch on April 20

Wytheville Bus Stop

- Construction has started
- Utilizes I-81 highway construction funds to relocate existing bus stop to have greater connectivity and amenities to include lighting, ADA accessibility, and a bus shelter



Transforming Rail 2.0

Rail Updates

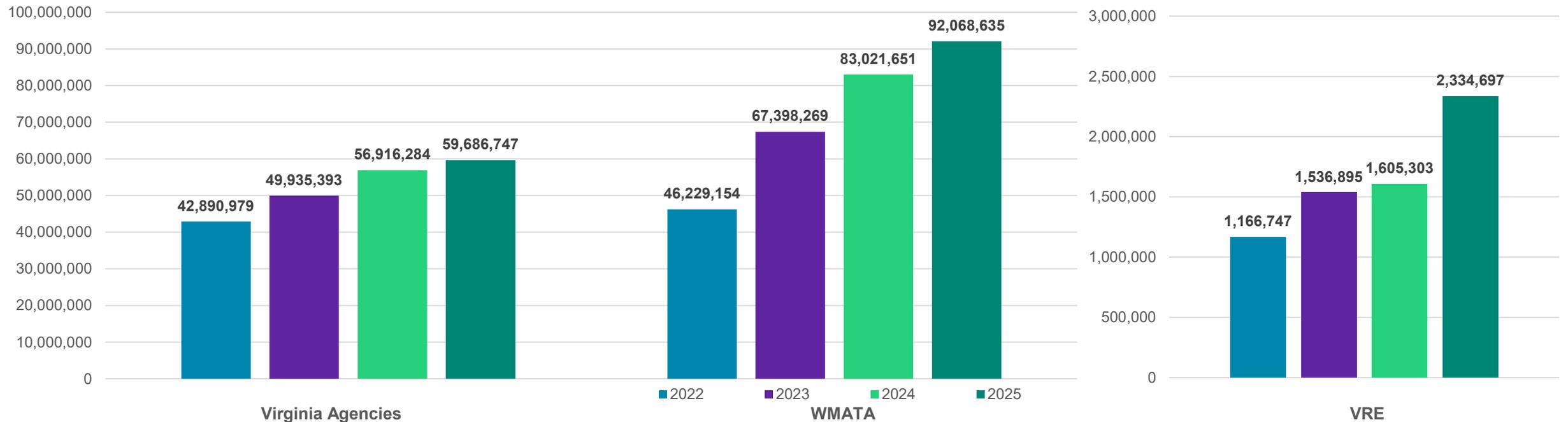
- 2026 Statewide Rail Plan
 - Develop by DRPT with assistance from VPRA every four years per FRA guidance, and in alignment with the goals and objectives of Vtrans
 - Provides long-range projections and recommendations on a 20-year horizon to address freight and passenger rail needs
- Current Status:
 - Public and stakeholder engagement are underway, with stakeholder and public surveys planned for March
 - DRPT has initiated data collection with Amtrak, VPRA, and VRE
 - DRPT expects a draft to be available for the CTB in October, with updates along the way



We Want To
Hear From You!
Complete Survey
by March 27

Statewide Transit Ridership Comparison

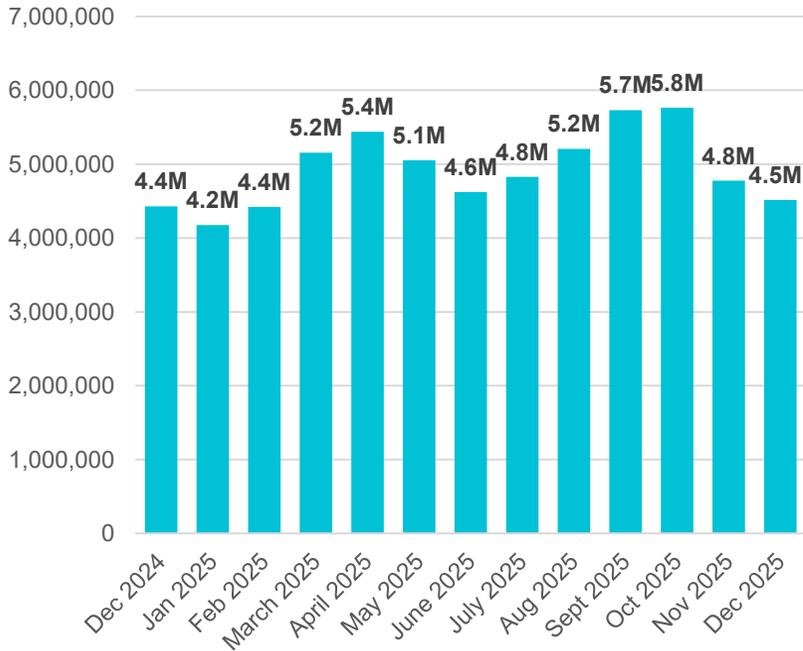
Calendar Years 2022-2025



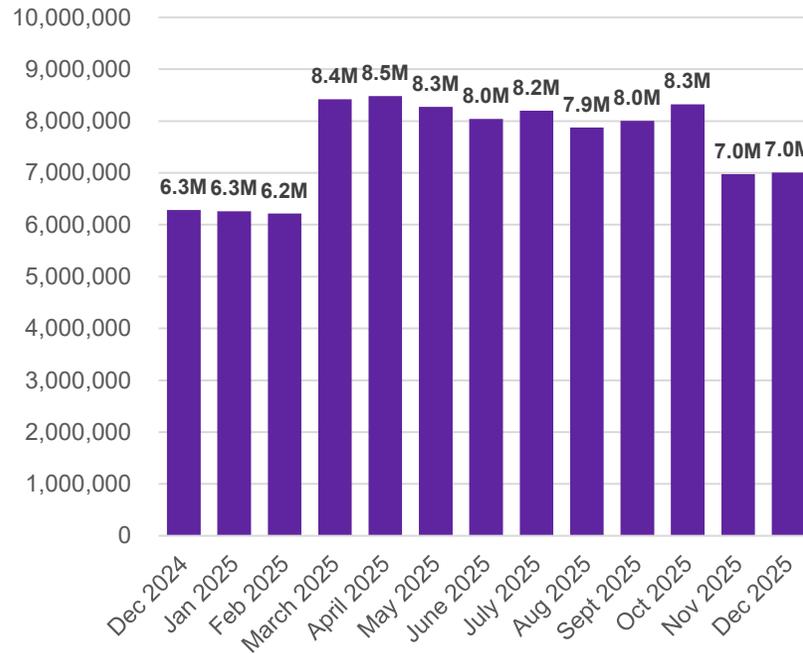
Mode	2022	2023	2024	2025	2025 vs 2022	2025 vs 2023	2025 vs 2024
Virginia Agencies	42,890,979	49,935,393	56,916,284	59,686,747	39%	20%	5%
VRE	1,166,747	1,536,895	1,605,303	2,334,697	100%	52%	45%
WMATA	46,229,154	67,398,269	83,021,651	92,068,635	99%	37%	11%
All Agencies + VRE + WMATA	90,286,880	118,870,557	141,543,238	154,090,079	71%	30%	9%

Statewide Transit Ridership

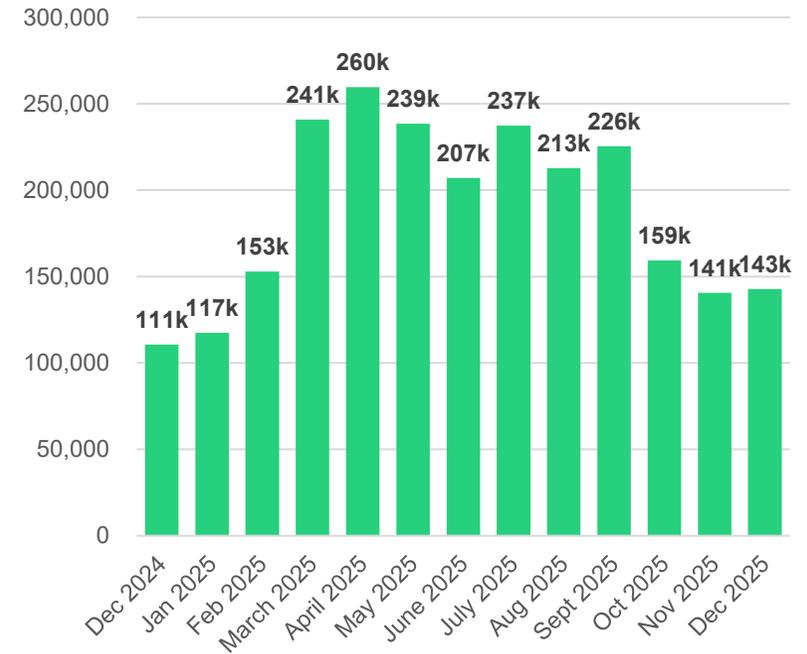
December 2024-December 2025



Virginia Agencies



WMATA



VRE

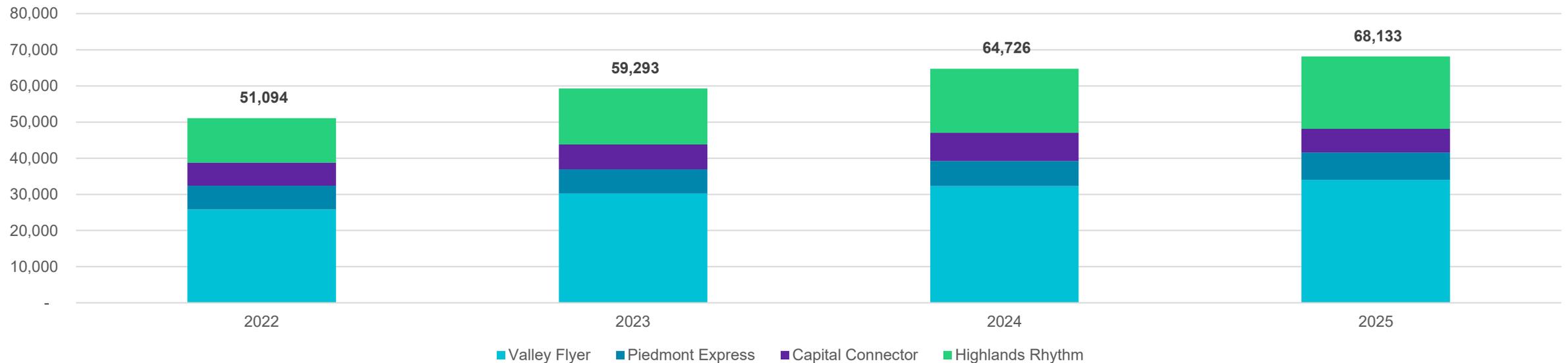
Agencies	Dec 2024	Jan 2025	Feb 2025	March 2025	April 2025	May 2025	June 2025	July 2025	Aug 2025	Sept 2025	Oct 2025	Nov 2025	Dec 2025	Total *
Virginia Agencies	4,427,428	4,177,150	4,422,149	5,155,217	5,437,004	5,053,320	4,624,290	4,826,487	5,208,249	5,729,123	5,765,456	4,774,932	4,513,370	59,686,747
VRE	110,625	117,466	152,882	240,794	259,585	238,518	207,130	237,363	212,798	225,504	159,390	140,553	142,714	2,334,697
WMATA	6,283,260	6,256,404	6,213,666	8,418,575	8,483,804	8,272,850	8,038,628	8,197,440	7,877,904	8,005,759	8,320,907	6,977,427	7,005,271	92,068,635
All Agencies + VRE + WMATA	10,821,313	10,551,020	10,788,697	13,814,586	14,180,393	13,564,688	12,870,048	13,261,290	13,298,951	13,960,386	14,245,753	11,892,912	11,661,355	154,090,079

*Last 12 Months

Calendar Year Virginia Breeze Ridership

Calendar Years 2022-2025

Ridership Comparison: Year-to-Year
2022 – 2025



Mode	2022	2023	2024	2025	2025 vs 2022	2025 vs 2023	2025 vs 2024
Valley Flyer	25,789	30,255	32,278	34,010	32%	12%	5%
Piedmont Express	6,612	6,669	6,946	7,588	15%	14%	9%
Capital Connector	6,342	6,876	7,786	6,512	3%	-5%	-16%
Highlands Rhythm	12,351	15,493	17,716	20,023	62%	29%	13%
All Routes	51,094	59,293	64,726	68,133	33%	15%	5%

Virginia Breeze Ridership

December 2024-December 2025

In December 2025, ridership totaled 6,201:

- 217% higher than original estimates
- 19% lower than December 2024

In December 2025, the VA Breeze contributed to a reduction of 292 metric tons of CO₂ equivalent emissions.

Valley Flyer:

- Ridership – 15% lower than December 2024
- Farebox Rev. – 18% lower than December 2024

Piedmont Express:

- Ridership – 17% lower than December 2024
- Farebox Rev. – 18% lower than December 2024

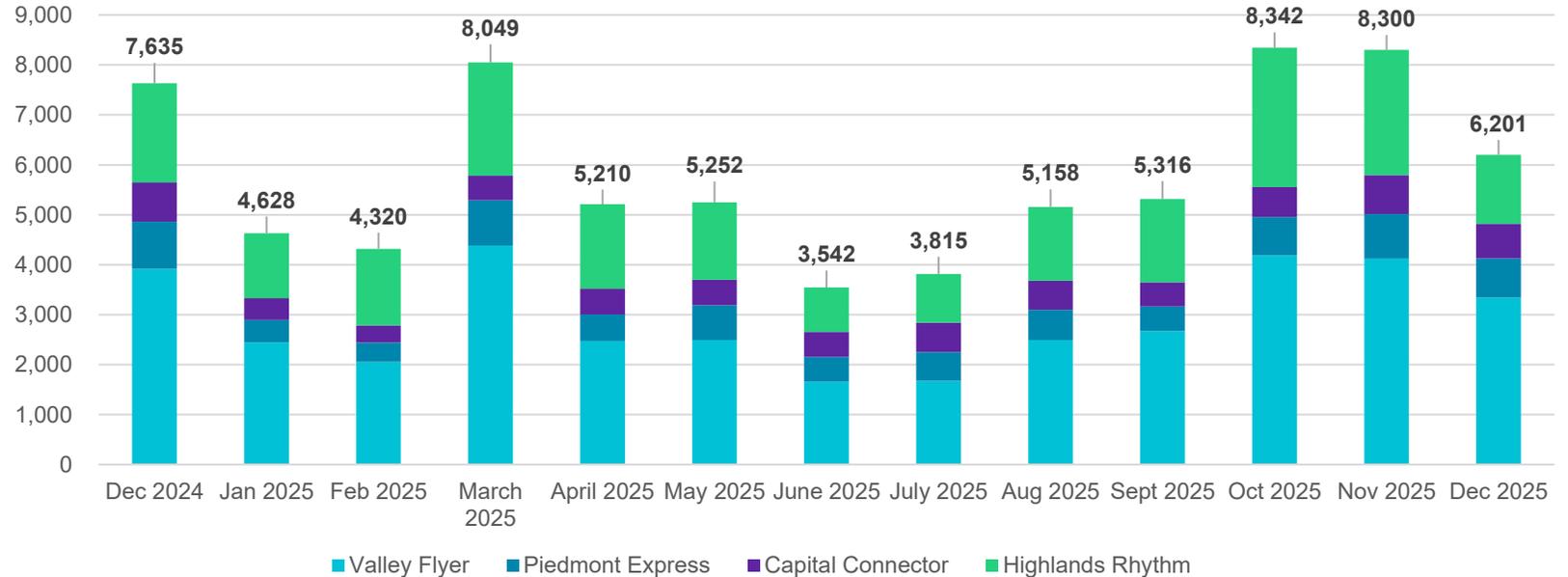
Capital Connector:

- Ridership – 12% lower than December 2024
- Farebox Rev. – 11% lower than December 2024

Highlands Rhythm:

- Ridership – 30% lower than December 2024
- Farebox Rev – 29% lower than December 2024

Virginia Breeze Ridership by Route – December 2024 to December 2025



Route	Dec 2024	Jan 2025	Feb 2025	March 2025	April 2025	May 2025	June 2025	July 2025	Aug 2025	Sept 2025	Oct 2025	Nov 2025	Dec 2025	Total *
Valley Flyer	3,920	2,448	2,057	4,385	2,475	2,489	1,655	1,675	2,493	2,676	4,189	4,124	3,344	34,040
Piedmont Express	940	448	384	908	531	702	499	577	606	490	767	895	781	7,588
Capital Connector	790	432	345	490	513	508	504	585	581	484	598	778	694	6,512
Highlands Rhythm	1,985	1,300	1,534	2,266	1,691	1,553	884	978	1,478	1,666	2,788	2,503	1,382	20,023
All Routes	7,635	4,628	4,320	8,049	5,210	5,252	3,542	3,815	5,158	5,316	8,342	8,300	6,201	68,133

*Last 12 Months

Virginia-Supported Monthly Ridership by Route SFY '26 vs. SFY '25

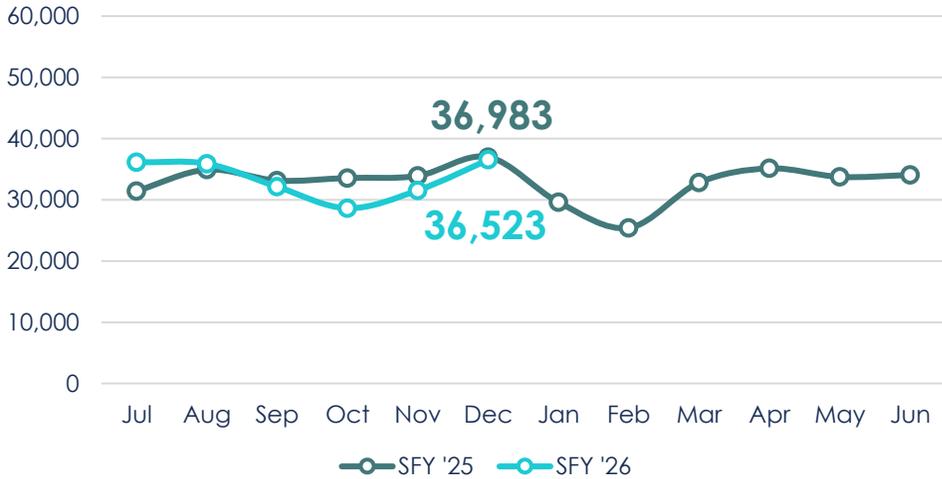
The NFK route set a new monthly ridership record.

The NPN route is back in service after it was suspended 10/25-11/7 due to a freight rail incident.

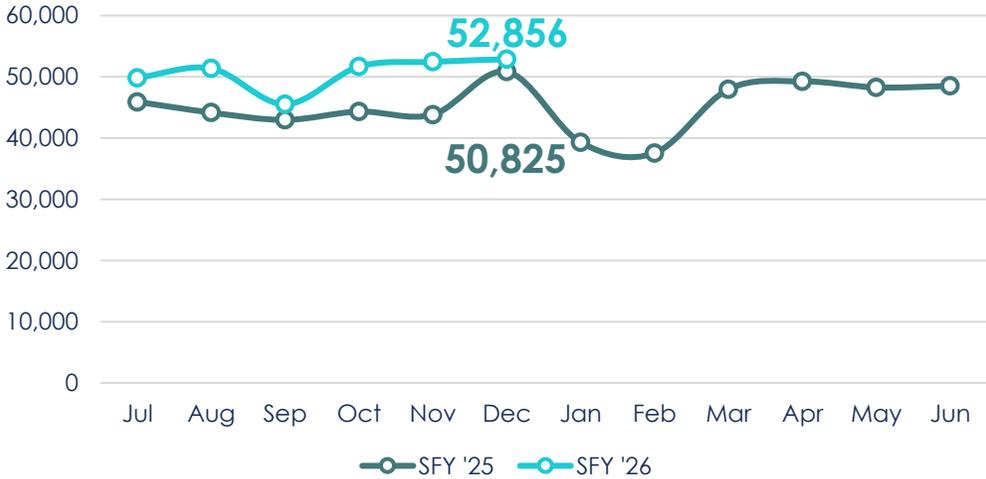
Route 46: Roanoke (-1.8%)



Route 47: Newport News (-1.2%)



Route 50: Norfolk (+4.0%)

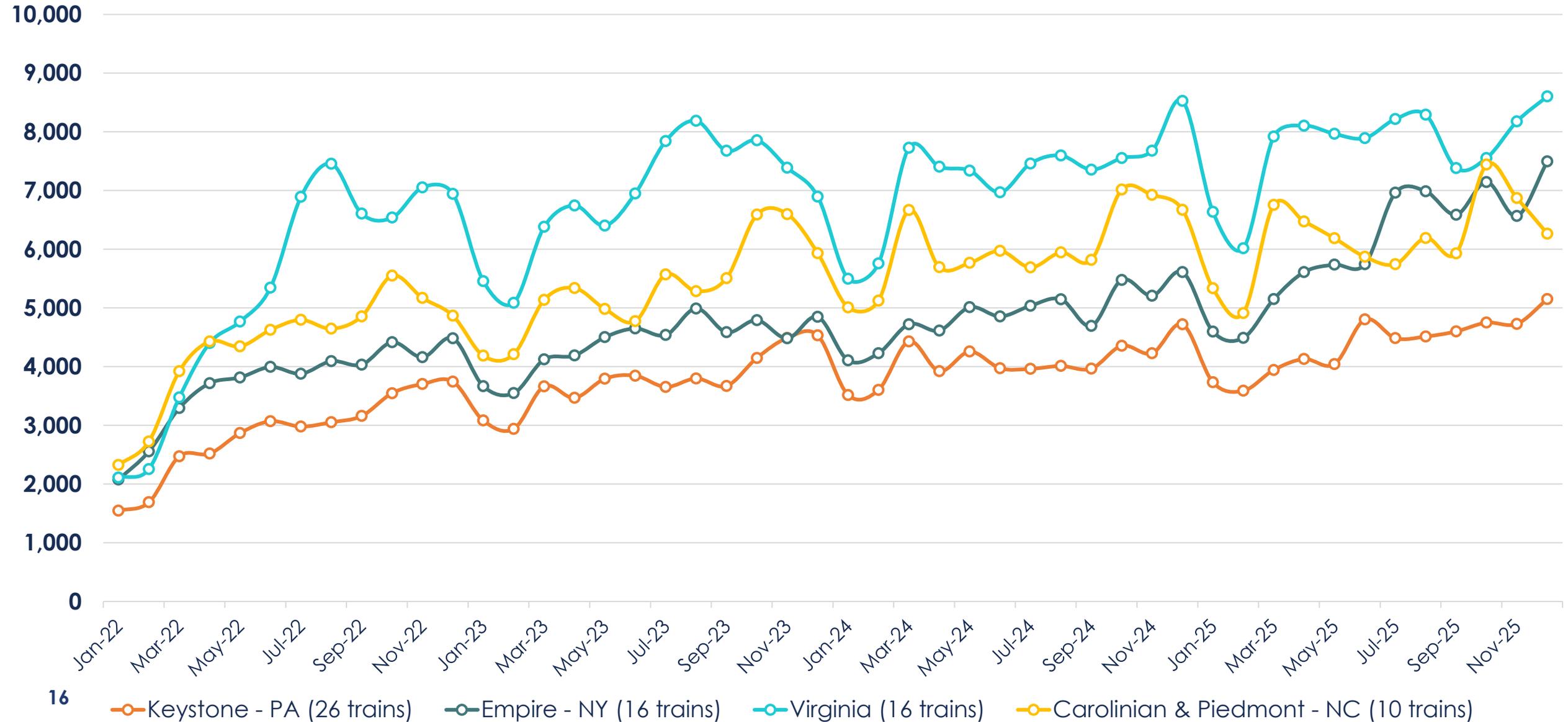


Route 51: Richmond (+2.1%)



Virginia & Comparable State-Supported Service Ridership

Normalized: Monthly Ridership ÷ Daily Trains





HAMPTON ROADS
TRANSIT

Draft Financial Statement

FEBRUARY 2026
FISCAL YEAR 2026
FINANCIAL REPORT

gohrt.com

OPERATING FINANCIAL STATEMENTS

February 2026

FISCAL YEAR 2026 Dollars in Thousands	Annual		Month to Date			Year to Date			
	Budget	Budget	Actual	Variance		Budget	Actual	Variance	
Operating Revenue									
Passenger Revenue	\$ 9,058.7	\$ 738.0	\$ 609.1	\$ (128.9)	(17.5) %	\$ 6,025.6	\$ 5,509.0	\$ (516.5)	(8.6) %
Passenger Revenue - RTS	994.8	82.9	52.4	(30.5)	(36.7) %	663.2	511.3	(151.8)	(22.9) %
Passenger Revenue - Other	181.2	15.1	14.9	(0.2)	(1.2) %	120.8	114.0	(6.8)	(5.6) %
Advertising Revenue	880.0	73.3	12.9	(60.4)	(82.4) %	586.7	276.7	(309.9)	(52.8) %
Other Transportation Revenue	3,129.8	260.8	241.9	(18.9)	(7.2) %	2,086.5	1,929.2	(157.3)	(7.5) %
Non-Transportation Revenue	120.0	10.0	86.5	76.5	765.2 %	80.0	633.8	553.8	692.2 %
Total Operating Revenue	14,364.4	1,180.2	1,017.8	(162.3)	(13.8) %	9,562.7	8,974.0	(588.7)	(6.2) %
Non-Operating Revenue									
Federal Funding (5307/5337)	45,097.1	3,543.2	2,573.7	(969.5)	(27.4) %	29,957.4	37,307.5	7,350.0	24.5 %
HRRTF Funding	11,980.5	998.4	728.4	(269.9)	(27.0) %	7,987.0	6,086.8	(1,900.3)	(23.8) %
State Funding	24,837.3	2,069.8	2,069.8	-	- %	16,558.2	8,279.1	(8,279.1)	(50.0) %
Local Funding	52,871.8	4,406.0	4,406.0	-	- %	35,247.9	35,247.9	-	- %
Total Non-Operating Revenue	134,786.7	11,017.3	9,777.9	(1,239.5)	(11.3) %	89,750.5	86,921.2	(2,829.3)	(3.2) %
TOTAL REVENUE	\$ 149,151.1	\$ 12,197.5	\$ 10,795.7	\$ (1,401.8)		\$ 99,313.2	\$ 95,895.2	\$ (3,418.0)	
Personnel Services	91,532.2	7,456.0	6,715.9	\$ 740.1	9.9 %	\$ 60,763.0	\$ 58,532.0	\$ 2,231.0	3.7 %
Contract Services	14,930.5	1,268.0	767.7	500.3	39.5 %	10,068.6	7,450.3	2,618.3	26.0 %
Materials & Supplies	5,608.0	408.9	455.3	(46.5)	(11.4) %	3,706.1	4,994.2	(1,288.0)	(34.8) %
Gas & Diesel	5,560.4	417.6	400.1	17.5	4.2 %	3,717.9	3,387.3	330.6	8.9 %
Contractor's Fuel Usage	1,073.4	101.8	63.2	38.6	37.9 %	742.3	560.7	181.7	24.5 %
Utilities	1,578.3	134.9	148.1	(13.3)	(9.8) %	1,050.8	1,037.1	13.7	1.3 %
Casualties & Liabilities	5,879.2	489.9	386.5	103.4	21.1 %	3,919.5	3,392.9	526.6	13.4 %
Purchased Transportation	21,179.9	1,765.0	1,612.2	152.8	8.7 %	14,120.0	14,389.0	(269.0)	(1.9) %
Other Miscellaneous Expenses	1,809.1	155.4	118.8	36.6	23.5 %	1,224.9	1,176.8	48.1	3.9 %
TOTAL EXPENSE	\$ 149,151.1	\$ 12,197.5	\$ 10,667.9	\$ 1,529.6		\$ 99,313.2	\$ 94,920.1	\$ 4,393.1	
POSITIVE (NEGATIVE) VARIANCE			\$ 127.8				\$ 975.1		

- Line of Credit balance as of March 18, 2026, is \$12,446,636.29.
- Line of Credit Average Daily balance for February 2026 was \$14,018,505.05.
- Federal Funding-In lieu of Deferred State Revenue (\$14,798.4), the Agency utilized additional Federal ARPA Discretionary funds to cover eligible expenses.
- Budget Stability Fund Interest: Total Interest to Date \$284,606.51.

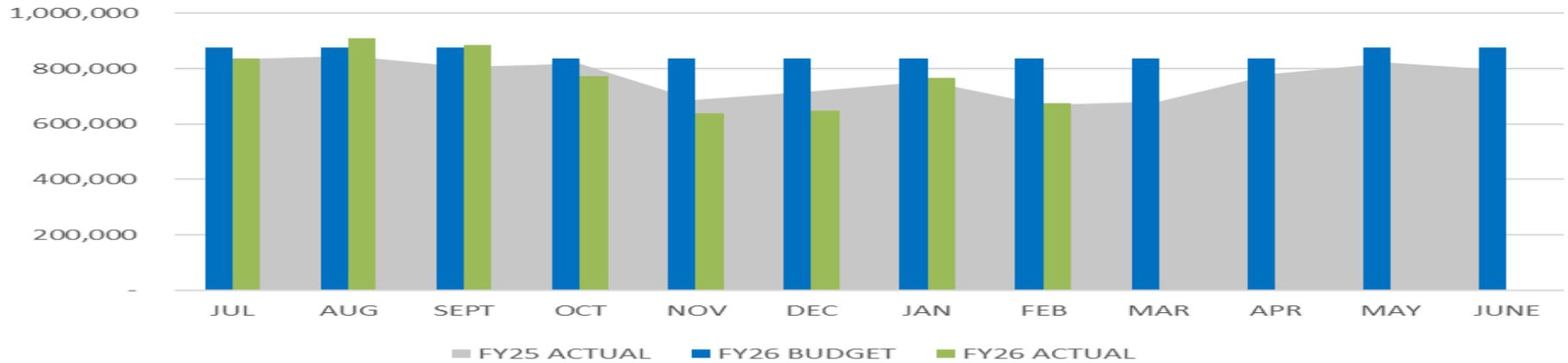
OPERATING FINANCIAL STATEMENTS

February 2026

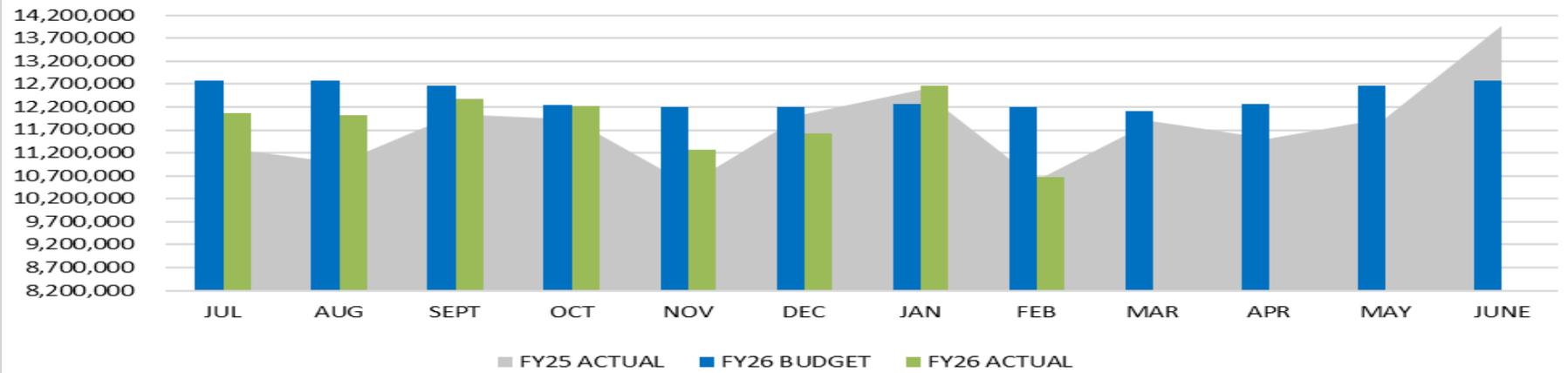
757 EXPRESS, 15-MINUTE INCREMENT

FISCAL YEAR 2026 Dollars in Thousands	Annual		Month to Date			Year to Date			
	Budget	Budget	Actual	Variance		Budget	Actual	Variance	
Operating Revenue									
Passenger Revenue	\$ 994.8	\$ 82.9	\$ 52.4	\$ (30.5)	(36.7) %	\$ 663.2	\$ 511.3	\$ (151.8)	(22.9) %
RTS Service	11,980.5	998.4	728.4	(269.9)	(27.0) %	7,987.0	6,086.8	(1,900.3)	(23.8) %
TOTAL REVENUE	\$ 12,975.3	\$ 1,081.3	\$ 780.9	\$ (300.4)		\$ 8,650.2	\$ 6,598.1	\$ (2,052.1)	
Operating Expenses									
Personnel Services	\$ 9,942.6	\$ 828.6	\$ 616.1	\$ 212.4	25.6 %	\$ 6,628.4	\$ 5,103.6	\$ 1,524.9	23.0 %
Contract Services	1,220.4	101.7	53.1	48.6	47.8 %	813.6	466.3	347.3	42.7 %
Materials & Supplies	1,322.7	110.2	87.9	22.3	20.3 %	881.8	824.7	57.1	6.5 %
Utilities	94.5	7.9	5.7	2.1	27.1 %	63.0	47.2	15.8	25.1 %
Casualties & Liabilities	395.0	32.9	18.0	14.9	45.3 %	263.4	156.3	107.1	40.6 %
TOTAL EXPENSE	\$ 12,975.3	\$ 1,081.3	\$ 780.9	\$ 300.4		\$ 8,650.2	\$ 6,598.1	\$ 2,052.1	
SURPLUS (DEFICIT)			\$ -				\$ -		

Farebox Revenue



Total Expenses



OPERATING CROSSWALK

February 2026

FISCAL YEAR 2026 (Dollars in Thousands)	YEAR-TO-DATE				
	BUDGET	ACTUAL LOCALITY	ACTUAL NON-LOCALITY	ACTUAL CONSOLIDATED	VARIANCE + / (-)
REVENUE					
Passenger Revenue	\$ 6,809.5	\$ 5,509.0	\$ 625.3	\$ 6,134.3	\$ (675.2)
Advertising Revenue	\$ 586.7	\$ 250.4	\$ 26.3	\$ 276.7	\$ (310.0)
Other Transportation Revenue	\$ 2,086.5	\$ -	\$ 1,929.2	\$ 1,929.2	\$ (157.3)
Non-Transportation Revenue	\$ 80.0	\$ 89.0	\$ 544.7	\$ 633.7	\$ 553.7
Federal Funding (PM 5307/5337)	\$ 29,957.4	\$ 37,307.5	\$ -	\$ 37,307.5	\$ 7,350.1
HRRTF Funding ¹	\$ 7,987.0	\$ -	\$ 6,086.8	\$ 6,086.8	\$ (1,900.2)
State Funding	\$ 16,558.2	\$ 8,279.1	\$ -	\$ 8,279.1	\$ (8,279.1)
Local Funding	\$ 35,247.9	\$ 35,247.9	\$ -	\$ 35,247.9	\$ -
TOTAL REVENUE:	\$ 99,313.2	\$ 86,682.9	\$ 9,212.3	\$ 95,895.2	\$ (3,418.0)
EXPENSE					
Personnel Services	\$ 60,763.0	\$ 53,452.6	\$ 5,079.4	\$ 58,532.0	\$ 2,231.0
Services	\$ 10,068.6	\$ 6,803.7	\$ 646.6	\$ 7,450.3	\$ 2,618.3
Materials & Supplies	\$ 8,166.4	\$ 8,166.1	\$ 775.9	\$ 8,942.0	\$ (775.6)
Utilities	\$ 1,050.8	\$ 947.1	\$ 90.0	\$ 1,037.1	\$ 13.7
Casualties & Liabilities	\$ 3,919.5	\$ 3,098.4	\$ 294.5	\$ 3,392.9	\$ 526.6
Purchased Transportation	\$ 14,120.0	\$ 13,140.3	\$ 1,248.7	\$ 14,389.0	\$ (269.0)
Other Miscellaneous Expenses	\$ 1,224.9	\$ 1,074.7	\$ 102.1	\$ 1,176.8	\$ 48.1
TOTAL EXPENSE:	\$ 99,313.2	\$ 86,682.9	\$ 8,237.2	\$ 94,920.1	\$ 4,393.1
BUDGET STATUS TO DATE:	\$ -	\$ -	\$ 975.1	\$ 975.1	\$ 975.1

1. Hampton Roads Regional Transit Funding for 757 Express and 15-minute increment.

Draft Financial Statement

LOCALITY RECONCILIATION

February 2026

FISCAL YEAR 2026 (\$ in thousands)	TOTAL LOCALITY			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/-
Locality Operating Share	\$ 52,871.7	\$ 35,247.9	\$ 35,247.9	\$ -
Plus: Local Farebox	\$ 9,058.8	\$ 6,025.6	\$ 5,509.0	\$ (516.6)
Locality Share - Sub-Total:	\$ 61,930.5	\$ 41,273.5	\$ 40,756.9	\$ (516.6)
Plus: Federal Aid	\$ 45,097.0	\$ 29,957.4	\$ 37,307.5	\$ 7,350.1
State Aid	\$ 24,837.3	\$ 16,558.3	\$ 8,279.1	\$ (8,279.2)
Total Revenue Contribution:	\$ 131,864.8	\$ 87,789.2	\$ 86,343.5	\$ (1,445.7)
Operating Expenses:	\$ 131,864.8	\$ 87,789.2	\$ 86,343.5	\$ 1,445.7
Locality Budget Status to Date:				\$ 0.0

KPI

Farebox Recovery:	6.9%	6.4%
Farebox % of Budgeted Expense:		6.3%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-	VARIANCE % +/-
Bus	454,632	408,700	(45,932)	(10%)
Light Rail	20,143	15,450	(4,693)	(23%)
Ferry	4,422	4,004	(418)	-9%
Paratransit	138,400	146,889	8,489	6%
Total Service	617,597	575,043	(42,554)	(7%)

Draft Financial Statement

LOCALITY RECONCILIATION

February 2026

FISCAL YEAR 2026 (\$ in thousands)	CHESAPEAKE			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE + / (-)
Locality Operating Share	\$ 3,506.2	\$ 2,337.5	\$ 2,337.5	\$ -
Plus: Local Farebox	\$ 485.1	\$ 323.4	\$ 307.3	\$ (16.1)
Locality Share - Sub-Total:	\$ 3,991.3	\$ 2,660.9	\$ 2,644.8	\$ (16.1)
Plus: Federal Aid	\$ 3,076.4	\$ 2,050.9	\$ 2,586.6	\$ 535.7
State Aid	\$ 1,601.7	\$ 1,067.8	\$ 523.0	\$ (544.8)
Total Revenue Contribution:	\$ 8,669.4	\$ 5,779.6	\$ 5,754.4	\$ (25.2)
Operating Expenses:	\$ 8,669.4	\$ 5,779.6	\$ 5,641.2	\$ 138.4
Locality Budget Status to Date:				\$ 113.2

KPI

Farebox Recovery:	5.6%	5.4%
Farebox % of Budgeted Expense:		5.3%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE + / (-)	VARIANCE % + / (-)
Bus	34,051	29,691	(4,360)	(13%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	9,904	10,364	460	5%
Total Service	43,955	40,055	(3,900)	(9%)

Draft Financial Statement

LOCALITY RECONCILIATION

February 2026

FISCAL YEAR 2026 (\$ in thousands)	HAMPTON			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/-
Locality Operating Share	\$ 5,496.4	\$ 3,664.3	\$ 3,664.3	\$ -
Plus: Local Farebox	\$ 901.4	\$ 600.9	\$ 552.4	\$ (48.5)
Locality Share - Sub-Total:	\$ 6,397.8	\$ 4,265.2	\$ 4,216.7	\$ (48.5)
Plus: Federal Aid	\$ 5,066.5	\$ 3,377.7	\$ 4,615.1	\$ 1,237.4
State Aid	\$ 2,637.7	\$ 1,758.5	\$ 941.8	\$ (816.7)
Total Revenue Contribution:	\$ 14,102.0	\$ 9,401.4	\$ 9,773.6	\$ 372.2
Operating Expenses:	\$ 14,102.0	\$ 9,401.4	\$ 9,917.9	\$ (516.5)
Locality Budget Status to Date:				\$ (144.3)

KPI

Farebox Recovery:	6.4%	5.6%
Farebox % of Budgeted Expense:		5.9%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-	VARIANCE % +/-
Bus	54,335	52,413	(1,922)	(4%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	17,560	19,753	2,193	12%
Total Service	71,895	72,166	271	0%

LOCALITY RECONCILIATION

February 2026

FISCAL YEAR 2026 (\$ in thousands)	NEWPORT NEWS			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/-
Locality Operating Share	\$ 8,364.8	\$ 5,576.5	\$ 5,576.5	\$ -
Plus: Local Farebox	\$ 1,618.5	\$ 1,079.0	\$ 970.9	\$ (108.1)
Locality Share - Sub-Total:	\$ 9,983.3	\$ 6,655.5	\$ 6,547.4	\$ (108.1)
Plus: Federal Aid	\$ 8,029.3	\$ 5,352.9	\$ 7,435.1	\$ 2,082.2
State Aid	\$ 4,180.7	\$ 2,787.1	\$ 1,484.8	\$ (1,302.3)
Total Revenue Contribution:	\$ 22,193.3	\$ 14,795.5	\$ 15,467.3	\$ 671.8
Operating Expenses:	\$ 22,193.3	\$ 14,795.5	\$ 15,461.3	\$ (665.8)
Locality Budget Status to Date:				\$ 6.0

KPI		
Farebox Recovery:	7.3%	6.3%
Farebox % of Budgeted Expense:		6.6%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-	VARIANCE % +/-
Bus	90,220	86,572	(3,648)	(4%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	24,248	27,049	2,801	12%
Total Service	114,468	113,621	(847)	-1%

LOCALITY RECONCILIATION

February 2026

FISCAL YEAR 2026 (\$ in thousands)	NORFOLK			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE + / (-)
Locality Operating Share	\$ 22,951.6	\$ 15,301.1	\$ 15,301.1	\$ -
Plus: Local Farebox	\$ 4,134.7	\$ 2,756.5	\$ 2,367.9	\$ (388.6)
Locality Share - Sub-Total:	\$ 27,086.3	\$ 18,057.6	\$ 17,669.0	\$ (388.6)
Plus: Federal Aid	\$ 17,093.0	\$ 11,395.3	\$ 12,885.0	\$ 1,489.7
State Aid	\$ 10,346.5	\$ 6,897.7	\$ 3,287.9	\$ (3,609.8)
Total Revenue Contribution:	\$ 54,525.8	\$ 36,350.6	\$ 33,841.9	\$ (2,508.7)
Operating Expenses:	\$ 54,525.8	\$ 36,350.6	\$ 33,874.1	\$ 2,476.5
Locality Budget Status to Date:				\$ (32.2)

KPI

Farebox Recovery:	7.6%	7.0%
Farebox % of Budgeted Expense:		6.5%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE + / (-)	VARIANCE % + / (-)
Bus	161,200	133,798	(27,402)	(17%)
Light Rail	20,143	15,450	(4,693)	(23%)
Ferry	2,280	2,040	(240)	-11%
Paratransit	43,016	44,774	1,758	4%
Total Service	226,639	196,062	(30,577)	(13%)

LOCALITY RECONCILIATION

February 2026

FISCAL YEAR 2026 (\$ in thousands)	PORTSMOUTH			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE + / (-)
Locality Operating Share	\$ 3,761.1	\$ 2,507.4	\$ 2,507.4	\$ -
Plus: Local Farebox	\$ 481.9	\$ 321.3	\$ 369.1	\$ 47.8
Locality Share - Sub-Total:	\$ 4,243.0	\$ 2,828.7	\$ 2,876.5	\$ 47.8
Plus: Federal Aid	\$ 3,595.3	\$ 2,396.9	\$ 2,773.0	\$ 376.1
State Aid	\$ 1,783.3	\$ 1,188.9	\$ 583.1	\$ (605.8)
Total Revenue Contribution:	\$ 9,621.6	\$ 6,414.5	\$ 6,232.6	\$ (181.9)
Operating Expenses:	\$ 9,621.6	\$ 6,414.5	\$ 6,254.9	\$ 159.6
Locality Budget Status to Date:				\$ (22.3)

KPI

Farebox Recovery:	5.0%	5.9%
Farebox % of Budgeted Expense:		5.8%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE + / (-)	VARIANCE % + / (-)
Bus	32,799	28,369	(4,430)	(14%)
Light Rail	-	-	N/A	N/A
Ferry	2,142	1,964	(178)	-8%
Paratransit	10,112	10,933	821	8%
Total Service	45,053	41,266	(3,787)	(8%)

LOCALITY RECONCILIATION

February 2026

FISCAL YEAR 2026 (\$ in thousands)	VIRGINIA BEACH			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/-
Locality Operating Share	\$ 8,791.6	\$ 5,861.1	\$ 5,861.1	\$ -
Plus: Local Farebox	\$ 1,437.2	\$ 944.5	\$ 941.4	\$ (3.1)
Locality Share - Sub-Total:	\$ 10,228.8	\$ 6,805.6	\$ 6,802.5	\$ (3.1)
Plus: Federal Aid	\$ 8,236.5	\$ 5,383.7	\$ 7,012.7	\$ 1,629.0
State Aid	\$ 4,287.4	\$ 2,858.3	\$ 1,458.5	\$ (1,399.8)
Total Revenue Contribution:	\$ 22,752.7	\$ 15,047.6	\$ 15,273.7	\$ 226.1
Operating Expenses:	\$ 22,752.7	\$ 15,047.6	\$ 15,194.1	\$ (146.5)
Locality Budget Status to Date:				\$ 79.6

KPI

Farebox Recovery:	6.3%	6.2%
Farebox % of Budgeted Expense:		6.3%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-	VARIANCE % +/-
Bus	82,027	77,857	(4,170)	(5%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	33,560	34,016	456	1%
Total Service	115,587	111,873	(3,714)	(3%)

FY2026 Service Cost Per Hour	Budgeted Annual Service Cost	YTD Actual Service Cost	YTD Variance +/-
Modal Cost			
Bus	\$ 86.97	\$ 97.98	\$ 11.00
Light Rail	\$ 425.05	\$ 546.68	\$ 121.63
Ferry	\$ 317.23	\$ 328.76	\$ 11.54
Paratransit	\$ 98.70	\$ 93.38	\$ (5.32)
	+	+	
Support Cost	\$ 37.52	\$ 36.55	\$ (0.97)
	=	=	
Total Cost			
Bus	\$ 124.49	\$ 134.53	\$ 10.03
Light Rail	\$ 462.57	\$ 583.23	\$ 120.66
Ferry	\$ 354.75	\$ 365.32	\$ 10.57
Paratransit	\$ 136.22	\$ 129.93	\$ (6.29)

Modal Cost is specific to each transit mode

- Includes union wages & direct supervision, fuel & maintenance, training, purchased transportation expense
- Modal cost per hour is calculated by dividing modal expense by modal service hours

Support Cost is shared by multiple modes

- Cost examples: engineering & facilities, utilities, insurance, marketing, finance, human resources, technology, safety & security, etc.
- Support cost per hour is calculated by dividing support expense by all service hours

Modal + Support = Total Cost per Hour

Budget vs. Actual Cost Per Hour Variance

- The amount of service impacts the cost per hour calculation i.e., fewer hours, higher the cost per hour; more hours, lower the cost per hour
- Cost savings/overages impact the variance in cost per hour
- Year-to-date cost per hour may be impacted by seasonal service

Contract No.: 26-00388	Title: General Contractor Services (Renewal)	Contract Amount: \$15,000,000.00
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Acquisition Description: Enter into a renewal contract with three (3) qualified Contractors to provide general contractor services for Hampton Roads Transit (HRT) on a Task Order basis.

Background: HRT requires the services of a qualified Class “A” general contractor to perform a variety of general commercial renovation, new construction, site work, painting, striping, and repair work (not otherwise contracted separately by HRT) on a Task Order basis. Work may involve repair and/or new construction/installation at any of HRT’s facilities. Under the terms of this agreement, all work performed, and materials provided, shall be in accordance with the current Virginia Uniform Statewide Building Code, and applicable State and Local Construction, Building, and Highway Standards. Additionally, the Contractor is responsible for acquiring any necessary permits and all fees that may be required for this Contract.

Contract Approach: An Invitation for Bids was issued on January 9, 2026. Six (6) bids were received on February 10, 2026, from the following firms:

- Balicore Construction (Balicore)
- Contracting Solutions, Inc. (CSI)
- DunRite, Inc. (DunRite)
- Janus Contractors, Inc. (Janus)
- Phase 1 Construction, LLC (Phase 1)
- United Unlimited Construction, Inc. (UUC)

In response to the IFB, bidders were required to provide labor rates for the services described in the Scope of Work to be utilized when establishing pricing for proposed Task Orders.

Following an evaluation of the bids received, HRT staff determined that both Balicore and Phase 1 were non-responsive due to their failure to submit all documents required with their bids. The remaining four (4) firms, CSI, DunRite, Janus, and UUC, were found both responsive (in compliance with submittal requirements) and responsible (capable of performing); however, Janus was deemed the lowest bidder based on their average hourly labor rate.

In order for HRT to have the ability to retain the most skilled Contractors at the most favorable pricing when general contracting services are required, a decision was made to award a Contract to the three (3) lowest bidders (Janus, CSI, and UUC).

Based on a price analysis performed utilizing competitive pricing, all three firms’ bids are deemed fair and reasonable. A contractor responsibility review confirmed that the three (3) firms are technically and financially capable of performing the work.

Contract No.: 26-00388	Title: General Contractor Services (Renewal)	Contract Amount: \$15,000,000.00
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Contracting Solutions is located in Chesapeake, VA and provides similar services for the City of Virginia Beach, the City of Portsmouth, and the City of Norfolk. CSI also currently performs similar services to HRT satisfactorily.

Janus is located in Greenbelt, MD and provides similar services for Hensel Phelps in Washington, DC; Grunley Construction Company, Inc. in Washington, DC; and Mahogany, Inc. in Baltimore, MD.

UUC is located in Richmond, VA and provides similar services for Richmond Public Schools; Old Dominion University in Norfolk, VA; and the City of Petersburg in VA.

The Contract period of performance is two (2) base years, with two (2) additional one-year options.

No DBE Goal was assigned for this solicitation.

Cost/Funding: This Contract will be funded with operating and grant funds, dependent upon the work being performed.

Project Manager: Dan Detmer, Engineer/Project Manager

Contracting Officer: Sonya Luther, Director of Procurement

Recommendation: It is respectfully recommended that the Commission approve the award of contracts to Contracting Solutions, Inc., Janus Contractors, Inc., and United Unlimited Construction, Inc. to provide general contractor services. The cumulative amount of all Task Orders issued under the three (3) Contracts will not exceed \$15,000,000.00.



Engineering and Facilities General Contractor Services

March 26, 2026

Sibyl Pappas
Chief Engineering and Facilities Officer

Engineering & Facilities

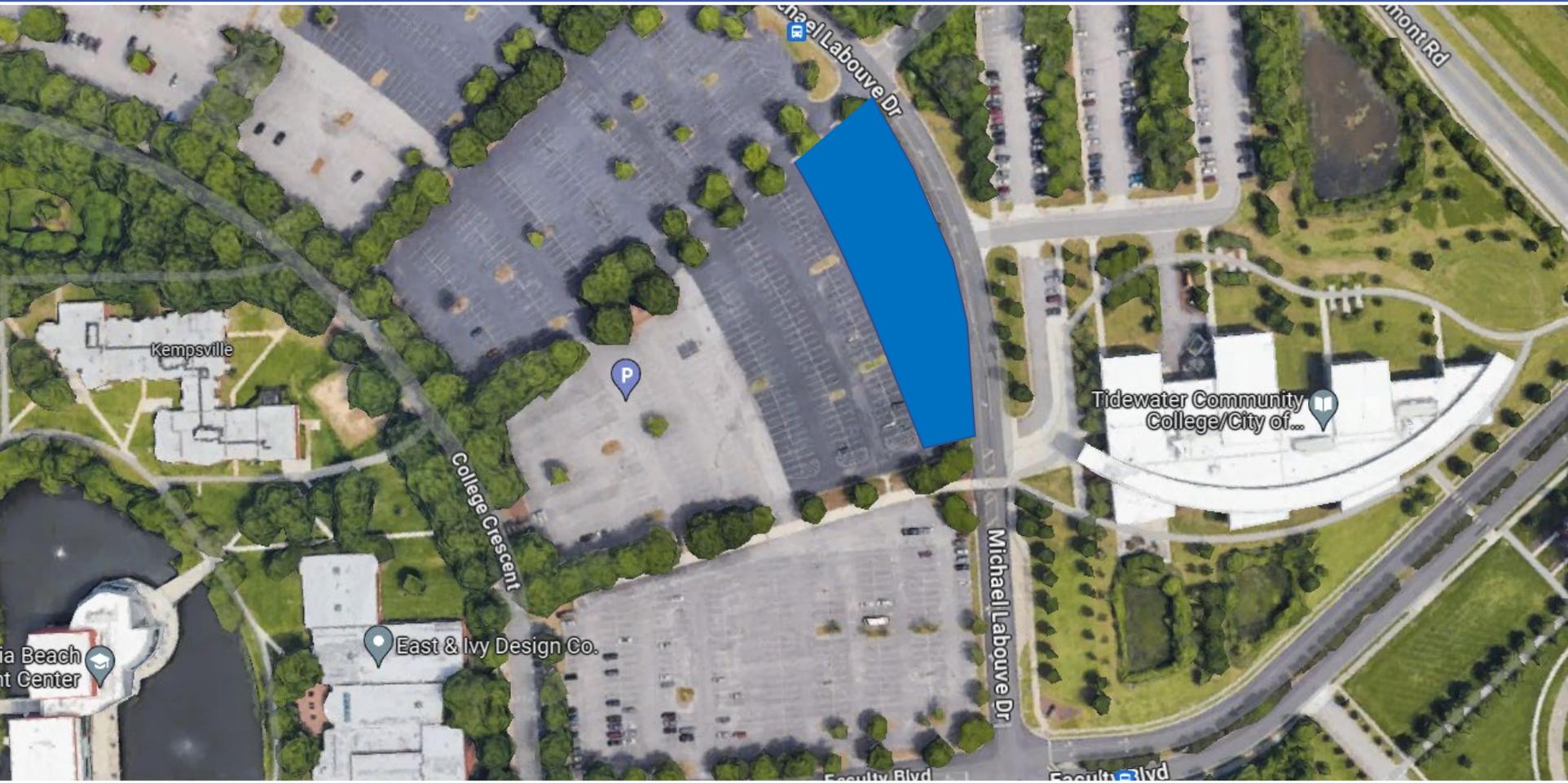
UID	Project Name	Cost (\$ thousands)
EF01	3400 Victoria Boulevard Renovation: Phase 2	\$8,006
EF03	RTS Bus Stop Amenity Program	\$7,103
EF05	Newport News Transit Center Interior Renovations	\$2,457
EF06	Hampton Transit Center Interior Renovations	\$2,316
EF07	Wards Comer Restroom and Paving Renovation	\$412
EF10	Evelyn T Butts Transfer Center Replacement	\$2,060
EF11	Silverleaf Transfer Center Upgrades	\$3,037
EF13	Robert Hall Transfer Center Replacement	\$12,936
EF27	Concrete Repair Program	\$175
EF30	Bus Stop Amenity Program	\$2,339
EF32	HRT Systemwide Signage	\$594
EF40	18th Street Facility Plumbing Redesign and Construction	\$212
EF42	Newtown Road Bus Transfer ADA Improvements	\$428
EF50	ADA Access Enhancements at HRT Facilities	\$258
EF51	GFI Vault Replacement at Fuel Island Norfolk	\$773
EF57	Tidewater Community College Virginia Beach Transfer Area	\$1,700
EF58	Operator Lounge Furniture Rehabilitation	\$250
EF59	18th Street Building 2 Rehabilitation	\$610
EF60	Workspace Expansion	\$450
EF61	Facilities Storage Room Repairs	\$80
EF62	Ferry Dock Repairs for Key Elements SGR	\$550
EF63	Ferry Dock Dolphin Replacement	\$9,650
Total		\$56,396



Light Rail Projects

UID	Project Name	Cost (\$ thousands)
LR01	Light Rail Right-of-Way State of Good Repair	\$56,030
LR04	Light Rail Station Upgrades	\$10,842
LR48	Light Rail Facilities State of Good Repair	\$3,847
LR50	Light Rail Aerial Structures	\$15,746
LR52	Passenger Facility and Grade Crossing Lighting Improvements	\$267
LR53	NSU Platform and Stairs Rehabilitation	\$1,352
LR55	Conduit Signal Upgrades	\$127
	Total	\$88,211

Tidewater Community College Transfer Area

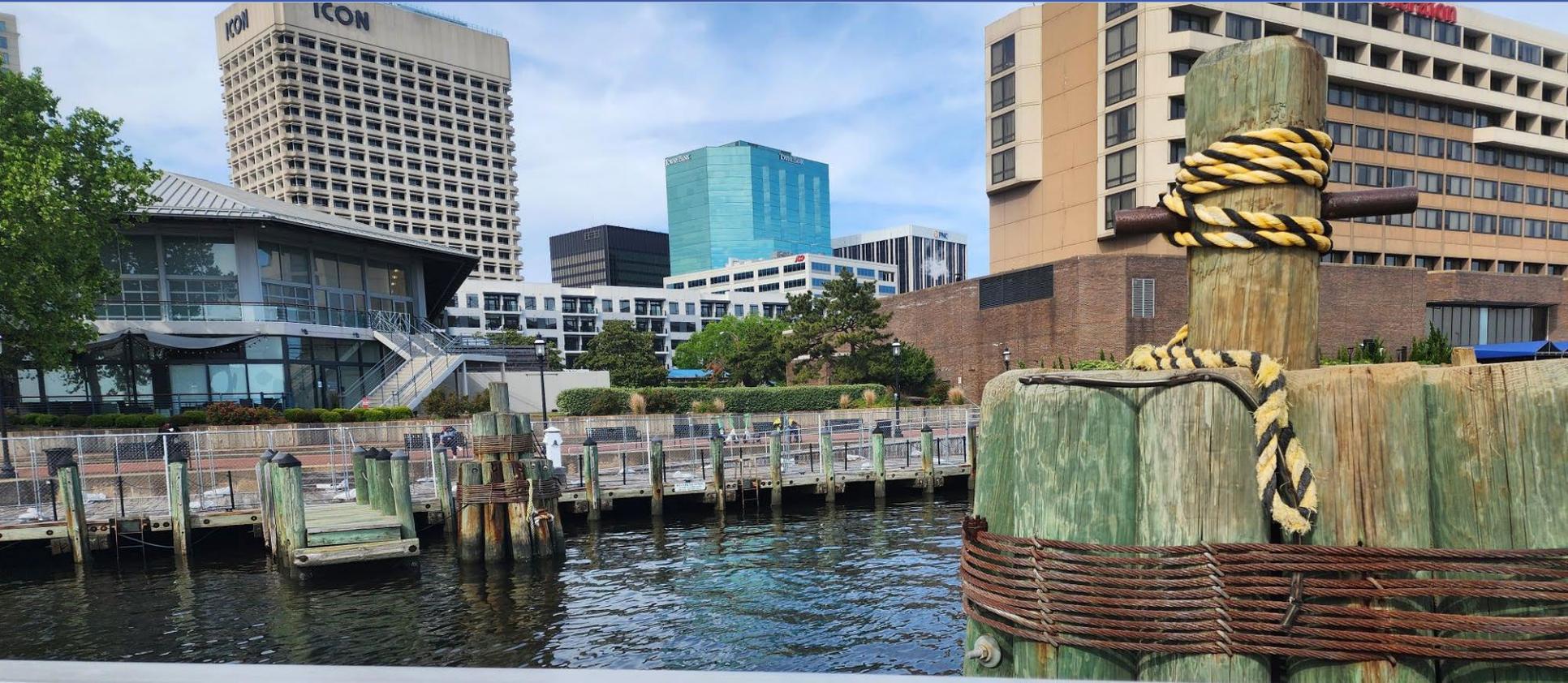


Ferry Docks Infrastructure



HAMPTON ROADS TRANSIT

Ferry Docks Infrastructure



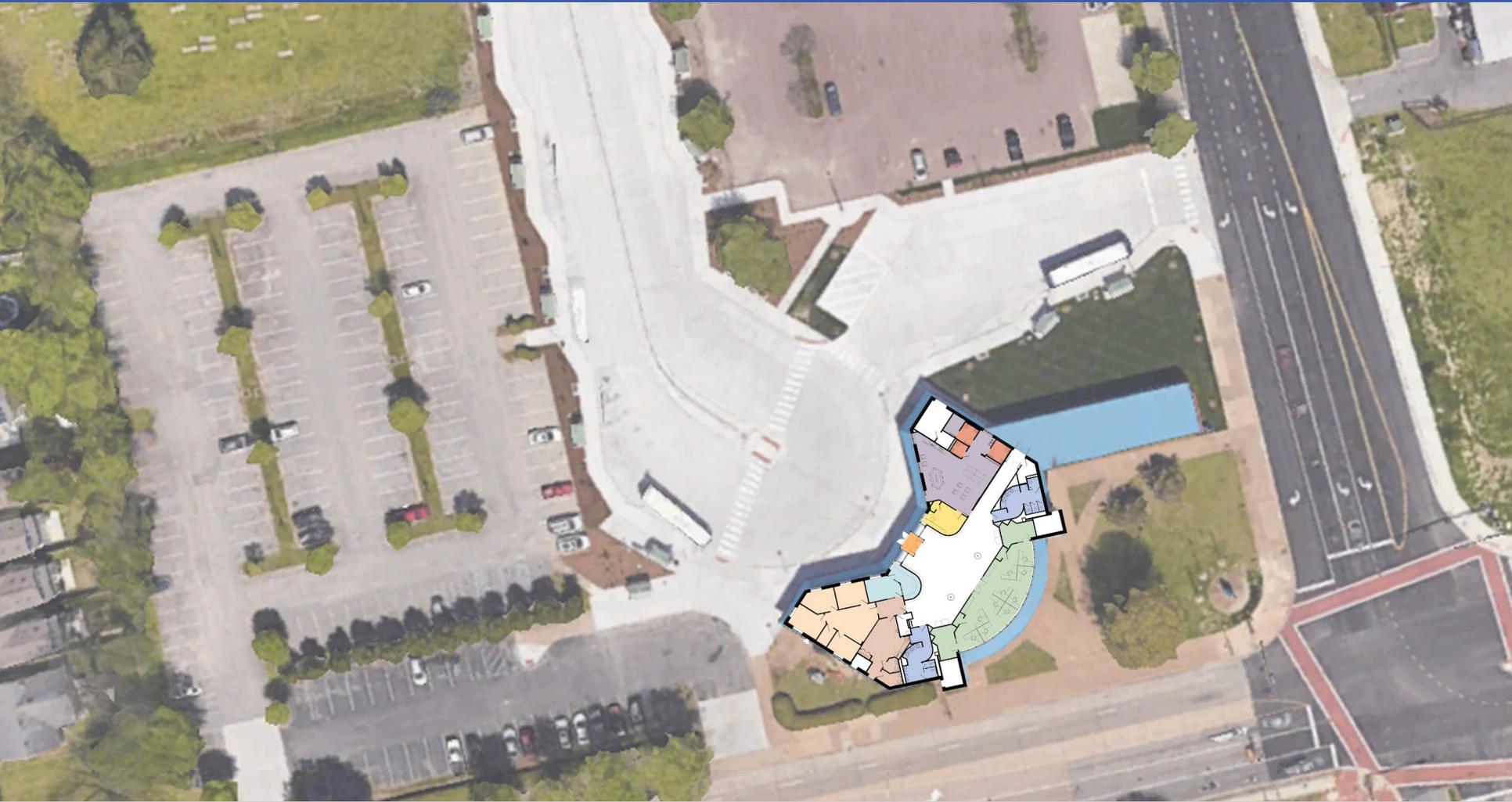
HAMPTON ROADS TRANSIT

Hampton Renovation – Phase 2



HAMPTON ROADS TRANSIT

Hampton Transit Center Renovation



HAMPTON ROADS TRANSIT

Newport News Transit Center Renovation



HAMPTON ROADS TRANSIT

Evelyn T Butts Transit Center Replacement



HAMPTON ROADS TRANSIT

Evelyn T Butts Transit Center Replacement



HAMPTON ROADS TRANSIT

Robert Hall Transfer Area



Light Rail Stations SGR



Light Rail Grade Crossing Repairs



NSU Station Rehabilitation



Light Rail Aerial Structures



Contract No.: 25-00387	Title: Safety, Security, and Emergency Management Support Services	Contract Amount: \$928,000.00
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Acquisition Description: Enter into a contract with a qualified Contractor to provide safety, security, and emergency management support services on a Task Order basis.

Background: Under the MAP-21/FAST Act Safety Related Rulemaking, operators of public transportation systems that receive Federal financial assistance are required to develop and implement Public Transportation Agency Safety Plans based on the Safety Management System (SMS) approach. Under the rule for State Safety Oversight Agencies (49 CFR Part 674), the Federal Transit Administration (FTA) has also strengthened the oversight of Rail Transit Agencies (RTA), which will require Hampton Roads Transit (HRT) to meet additional oversight directives from the Virginia Department of Rail and Public Transportation (DRPT).

In this regard, and to complement in-house initiatives, HRT requires the services of a consulting firm to provide technical expertise and safety, security, and emergency management support services. Under the terms of this Agreement, the Contractor will provide safety engineering and technical support; safety and security certification; SMS compliance support; federal and state regulatory compliance support; root cause analysis for technical safety and security events; risk assessments and risk reduction support; industrial hygiene support services; emergency management support; Threat and Hazard Identification and Risk Assessments (THIRA); security assessments and support; and other specialized services to meet applicable regulatory requirements in a timely manner.

Contract Approach: A Request for Proposals (RFP) was issued on December 5, 2025, and seven (7) proposals were received on January 16, 2026, from the following firms:

- Chloeta
- dss+ Transportation LLC (dss+)
- GFT Infrastructure, Inc. (GFT)
- K&J Safety and Security Consulting Services, Inc. (K&J)
- STV Incorporated dba STV Group Incorporated (STV)
- Townsend Agency LLC
- Transit Safety & Security Solutions, Inc.

In response to the RFP, Proposers were required to provide fully loaded hourly rates for the labor categories required to perform the services described in the Scope of Work. The proposed labor rates will be utilized when establishing pricing for Task Orders.

Upon review and evaluation of the proposals received, dss+, GFT, K&J, and STV, were rated best to meet the Scope of Work (SOW) requirements. Therefore, no presentations or proposal clarifications were required. The four (4) firms were each invited for discussions and to negotiate for the purpose of a possible award. Negotiations focused on clarifying assumptions made in

Contract No.: 25-00387	Title: Safety, Security, and Emergency Management Support Services	Contract Amount: \$928,000.00
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establishing pricing and reducing the proposed hourly rates. At the conclusion of negotiations, Best and Final Offers (BAFOs) were requested.

After a review and analysis of the BAFOs received, HRT staff determined that the highest ranked firm was K&J, based on a combination of technical capability and price. However, due to K&J currently providing safety support services to DRPT, HRT’s state safety oversight agency, it was determined that the firm was not eligible for award, pursuant to 49 CFR 674.41(c), which stipulates that, *“A contractor may not provide services to both a state safety oversight agency (SSOA) and a rail fixed guideway public transportation system under the oversight of that SSOA, unless the Administrator has issued a waiver of this prohibition.”*

As a result, a decision was made to award to STV, the second highest ranked firm. As a result of negotiations, STV offered an average hourly rate reduction of 2.4%. STV’s proposed rates were deemed fair and reasonable based on the results of the negotiations, a price analysis performed, and the fact that the pricing was obtained in a competitive environment. A contractor responsibility review confirmed that STV is technically and financially capable of providing the services.

STV is located in Virginia Beach, VA and has provided similar services to the Delaware River Port Authority (DRPA) in Camden, NJ; Caltrain in San Carlos, CA; and Fairfax County Department of Transportation in Fairfax, VA.

The Contract period of performance is two (2) base years, with two (2) additional one-year options.

No DBE Goal was assigned for this solicitation.

Cost/Funding: This contract will be funded with grant and operating funds, depending upon the work being requested.

Project Manager: Dawn Sciortino, Chief Safety Officer

Contracting Officer: Jessica White, Contract Specialist

Recommendation: It is respectfully recommended that the Commission approve the award of a contract to STV Group Incorporated to provide safety, security, and emergency management support services. The cumulative amount of all Task Orders issued under this contract will not exceed \$928,000.00.



HAMPTON ROADS
TRANSIT

Safety, Security and Emergency Management Support Services

March 26, 2026

gohrt.com

Safety and Emergency Management Support Services

- Support for SMS Program development and implementation to meet regulatory compliance
- Support for agency projects requiring safety certification and/or technical support
- Conduct a Threat and Hazard Identification and Risk Assessment (THIRA)



Security Support Services

- Perform Threat and Vulnerability Assessment (TVA)
 - Required by Federal & State Regulation
- Support suite of Security Assessments
- Support program development and implementation (SEPP)



TRAC Board Report

March 2026

Hampton Roads Transit's Transit Riders Advisory Committee (TRAC) met on March 4, 2026, in Norfolk. The committee did not have a quorum.

TRAC members in attendance were Heather Cutrone and Bernardo Johnson. HRT staff in attendance were Rodney Davis, Antoinette White, Jessie Stokes, and Henry Ryto. General public attendees were Denise Johnson and Felicia Holley.

Antoinette White, Director of Service Planning and Scheduling, briefed TRAC on the May 10 service board changes. The highlights were:

1. A new Route 981 will provide two morning and two afternoon trips daily between Downtown Norfolk Transit Center and the Virginia Beach Amazon facility (ORF4) with stops at Ballentine Station, Newtown Station and Tidewater Community College in Virginia Beach.
2. Several schedule adjustments will be made in support of shift changes at Newport News Shipyard.
3. In the interest of efficiency, several 400-series routes will be revised.
4. VB Wave routes will be activated for the summer season.
5. Route 33 service to 68th Street and Atlantic Avenue will be restored.
6. Route 45 will change its direction of travel from counterclockwise to clockwise upon entering the loop at Starmount.
7. Route 29 will depart Lynnhaven Mall five minutes earlier, and the First Colonial & Donna time point will be eliminated. These changes are expected to improve on-time performance for the outbound Route 29.

During his Director's Remarks, Rodney Davis, said:

1. A contractor will be working on leveling the concrete slabs in the bus lane at the DNTC beginning March 8.
2. A new mobile fare compatible Ticket Vending Machine will be installed at the DNTC on April 13. Light rail stations will be equipped later.
3. The MEAC Tournament will be held at the Scope, March 11-14.
4. The GoMobile app officially launches March 16.

During her Chair's Remarks, Interim Chair Heather Cutrone said she was looking forward to the launch of mobile fare and thanked HRT for the enhanced security at Newtown Road Station.

The meeting adjourned at 6:47 P.M.