



Meeting of the Transportation District Commission of Hampton Roads

Thursday, January 22, 2026, at 1:00 p.m.
3400 Victoria Boulevard, Hampton, VA – In Person - Zoom

A meeting of the Transportation District Commission of Hampton Roads will be held on Thursday, January 22, 2026, at 3400 Victoria Boulevard, Hampton, VA.

The meeting is open to the public and in accordance with the Board's operating procedures, and in compliance with the Virginia Freedom of Information Act, there will be an opportunity for public comment at the beginning of the meeting.

The agenda and supporting materials are included in this package for your review.



Meeting of the Transportation District Commission of Hampton Roads

Thursday, January 22, 2026, 3400 Victoria Boulevard,
Hampton, VA at 1:00 p.m. in Person – Zoom

AGENDA

1. Call to Order & Roll Call
2. Public Comments
3. Approval of December 11, 2025, Meeting Minutes
4. President's Monthly Report - William Harrell
5. Committee Reports
 - A. Audit & Budget Review Committee - Commissioner White/
Angela Glass, Interim-Chief Financial Officer
 - December - 2025 Financial Report
 - B. Management/Financial Advisory Committee – Alternate Commissioner Cipriano/
Angela Glass, Interim-Chief Financial Officer
 - C. Operations & Oversight Committee - Commissioner Glover/Sonya Luther,
Director of Procurement
 - **Contract No. 25 – 00371 – Light Rail Transit Electrical Work**

Commission Consideration: Approve the award of a contract to Blackwater Electric Company, Inc., to provide Light Rail Transit electrical work. The cumulative amount of all Task Orders issued under this Contract will not exceed \$525,000.00 over the five-year period.
 - D. Planning/New Starts Development Committee – Commissioner Ross-Hammond/
Karen Kitsis, Chief Planning & Development Officer
 - E. External/Legislative Advisory Committee - Commissioner Goodwin/
Alexis Majied, Chief Communications and External Affairs Officer

F. Paratransit Advisory Subcommittee – Janice Taylor, Chair/Barry Bland,
Paratransit Services Contract Administrator

G. Transit Ridership Advisory Sub-Committee – Rodney Davis, Director of Customer
Relations

6. Old and New Business

7. Comments by Commission Members

8. Closed Session

9. Adjournment

**The next meeting will be held on Thursday, February 26, 2026, at 1:00 p.m.
at 509 E. 18th Street, Norfolk, VA**



Meeting Minutes of the Transportation District Commission of Hampton Roads

Thursday, December 11, 2025, • 1:00 p.m.
509 E. 18th Street, Norfolk, VA in Person – Zoom

Call to Order

A quorum was attained. Vice-Chair Harper called the meeting to order at 1:00 p.m.

Commissioners in attendance:

Vice-Chair Harper, Hampton
Past-Chair Johnson, Chesapeake
Commissioner Smith, Chesapeake
Commissioner White, Hampton
Commissioner Harris, Newport News (Zoom)
Commissioner Woodbury, Newport News
Commissioner M. Johnson, Norfolk
Commissioner King, Norfolk
Commissioner Goodwin, Portsmouth
Commissioner Jamison, Virginia Beach
Alt. Commissioner Trogdon, Department of Rail and Public Transportation (DRPT)
Commissioner Diggs, Senate of Virginia (Zoom)
Commissioner Askew, House of Delegates

Hampton Roads Transit (HRT) staff in attendance:

Ray Amoruso, Chief Planning and Development Officer
Jayda Aldegon, Government and Commission Relations Intern
Tammara Askew, Data Analyst II (Zoom)
Marie Balak, Emergency Management Specialist (Zoom)
Monique Battle, Operations Project, and Contract Administrator (Zoom)
Thomas Becher, Communications Manager
Blue Bell, Budget Analyst (Zoom)
Barry Bland, Paratransit Service Contract Administrator
Malika Blume, Director of Internal Audit (Zoom)
Keisha Branch, Director of Capital Programs (Zoom)
Amy Braziel, Director of Contracted Services and Operational Analytics
David Burton, Williams Mullen, General Counsel
Royall Bryan, Digital Media Specialist
Donna Brumbaugh, Director of Finance (Zoom)
Conner Burns, Chief Financial Officer
Gene Cavasos, Director of Marketing
Dudley Clarke, Contract Budget Analyst (Zoom)
Anthony Clemons, Sr. Client Technology Specialist
William Collins, Facilities Maintenance Manager
William Copeland, Graphic Designer

Sammi Davis, Client Technology Specialist
Sheri Dixon, Director of Revenue Services (Zoom)
Gavin Dorsey, Budget Analyst
Jennifer Dove, Civil Rights/Grants Program Manager (Zoom)
Katie Fenimore, Marketing Communications Strategist
Ariel Garder, Public Outreach Coordinator
Angela Glass, Director of Budget & Financial Analysis (Zoom)
Wayne Groover, Director of Rail Maintenance (Zoom)
William Harrell, President and CEO
Keianna Harris, Executive Project Analyst
Toni Hunter, Staff Auditor (Zoom)
Ashley Johnson, Assistant Director of Budget and Financial Analysis (Zoom)
Cheri Jordan, President, ATU Local 1177
Peter Katranides, Employee Engagement Retention Specialist (Zoom)
Justin Kahler, Grants Program Analyst - Capital Programs (Zoom)
Anthony Kramer, Assistant Security Manager
Sonya Luther, Director of Procurement
Alexis Majied, Chief Communications & External Affairs Officer
Lawrence Mason, Emergency Manager
Chris Pfaffinger, Marketing Manager
Sibyl Pappas, Chief Engineering & Facilities Officer
Noelle Pinkard, Organizational Advancement Officer
Michael Price, Chief Information Officer, Chief Technology Officer
John Powell, Telecommunications Specialist
Luis R. Ramos, Senior Executive Administrator/Commission Secretary
Shleaker Rodgers, Staff Auditor (Zoom)
Kayla Schmidt, Public Outreach Coordinator
Dawn Sciortino, Chief Safety Officer (Zoom)
Liliana Scott, HR Training Development Specialist (Zoom)
Benjamin Simms, IV, Chief Transit Operations Officer
Caleb Smith, Military and Government Outreach Liaison
Matthew Stumpf, Budget Analyst (Zoom)
Adrian Tate, Assistant Director of Finance (Zoom)
Robert Travers, HRT Corporate Counsel
Fevrier Valmond, Deputy Director of Procurement (Zoom)
Vanessa Wadsworth, Vice President ATU Local 1177
Jessica White, Contract Administrator (Zoom)
Tresha White, Data Analyst II
Keishia Williams, Operations Support Technician (Zoom)
Kimberly Wolcott, Chief Human Resources Officer

Others in attendance via phone/(Zoom)/In-Person:

Jordan Chapman, DRPT, (Zoom)
Alternate Commissioner Cipriano, City of Newport News
Alternate Commissioner Daughtry, DRPT (Zoom)
Annie Eng, Access Point Public Affairs (Zoom)
Andrew Ennis, DRPT (Zoom)
Megan Gribble, City of Portsmouth

Angela Hopkins, City of Newport News
Denise Johnson, Citizen
Enzo Lundy, City of Chesapeake
Shelia McAllister, City of Newport News (Zoom)
Saleem Raja, Citizen
Jeff Sanchez, Key Performance (Zoom)
Angelique Shenk, City of Hampton (Zoom)
Grant Sparks, DRPT
Janice Taylor, League of Women Voters
Alternate Commissioner, Constantino Velissarios, City of Newport News
Haley Wilson, U.S. Navy

The TDCHR meeting package was distributed electronically to all Commissioners in advance of the meeting. The meeting package consisted of:

- Agenda
- Meeting Minutes
- President's Report Presentation
- Financial Reports
- Committee Reports

Public Comments

Mr. Saleem Raja expressed dissatisfaction with HRT's procurement process. Mr. Raja became profane at the conclusion of his remarks and was admonished to refrain from such language in the future.

A motion to close public comments was made by Commissioner S. Johnson and properly seconded by Commissioner Smith. A roll call vote resulted as follows:

Ayes: Commissioners Harper, S. Johnson, Smith, White, Harris, Woodbury, M. Johnson, King, Goodwin, Jamison, Trogdon, Diggs and Askew.

Nays: None

Abstain: None

Approval of November 13, 2025, Meeting Minutes

A motion to approve November 13, 2025, minutes was made by Commissioner Jamison and properly seconded by Commissioner King. A roll call vote resulted as follows:

Ayes: Commissioners Harper, S. Johnson, Smith, White, Harris, Woodbury, M. Johnson, King, Goodwin, Jamison, Trogdon, Diggs and Askew

Nays: None

Abstain: None

President's Monthly Report

President William Harrell welcomed Commissioners, staff, and members of the public to the meeting.

Mr. Harrell reported that HRT partnered with local agencies for an emergency training exercise simulating a scooter–light rail collision. More than ten (10) HRT departments participated alongside Norfolk Fire and Rescue, Emergency Management, the Virginia Department of Transportation, Norfolk's General Services, Norfolk's Parking Division, and Old Dominion University. Mr. Harrell commended the team's commitment to operational readiness and emergency preparedness.

Mr. Harrell recognized the HRT Marketing team for earning nine (9) Pinnacle Awards from the Public Relations Society of America's Hampton Roads Chapter, including five (5) Merit and four (4) Excellence Awards across several categories including social media, media relations, video, and community engagement.

Mr. Harrell introduced The Ferguson Group, HRT's new federal legislative services partner, noting that Mike Miller, Jeremy Van Auken, and Jeffrey Burke are collaborating with senior staff and Commissioner Goodwin to advance HRT's federal funding priorities and legislative strategy. Mr. Harrell emphasized TFG's decades of bipartisan experience and proven success with Congress and federal agencies.

Mr. Harrell called on Mr. Michael A. Price, Chief Information Officer/Chief Technology Officer, to present a GoMobile Fare Collection System update to the Commission. Mr. Price reported that GoMobile is an account-based fare collection system designed to modernize payment options across transit services. The initiative began with mobile ticketing in 2018–2020 and has since expanded significantly to include mobile application functionality, physical tap cards, and open payment options. Mr. Price noted that HRT has completed the installation and remediation of fare equipment on buses, ferries, and transfer centers, and that light rail installations are in progress.

Audit & Budget Review Committee (ABRC)

Vice-Chair Harper called upon Commissioner White for a report from ABRC. Commissioner White reported that the committee did not meet in December. Commissioner White then called upon Mr. Conner Burns to present the October financials. Mr. Burns noted that the December 2025 financials would be presented during the regular January 2026 TDCHR meeting.

Management and Financial Advisory Committee (MFAC)

Vice-Chair Harper called on Alternate Commissioner Cipriano for an update. Alternate Commissioner Cipriano reported that MFAC met virtually on Monday, December 8, 2025. The following items were discussed and reviewed: (i) the monthly financial report and balance sheet and budget projection updates for January; (ii) the status of the Sustainability Study and Fiscal Year (FY) 2025 Audit; and (iii) the Transportation Service Plans (TSP) for each members city. Alternate Commissioner Cipriano concluded that project reconciliation updates are expected from WSP soon and MFAC received marketing insights and a ridership analysis from the recent Free Fare Day.

Operations and Oversight Committee

Vice-Chair Harper called on Mr. Robert Travers, Corporate Counsel, to provide the committee report in Commissioner Glover's absence. Mr. Travers reported that the Operations and Oversight Committee met on December 4th, 2025, in the Norfolk Boardroom. There were six (6) items presented and discussed. As there was not a quorum present at the committee meeting, the contracts under consideration require a motion and a second for approval.

Ms. Luther reported that there was one (1) Purchase Order and five (5) contracts being brought forth for Commission approval, as follows:

Purchase Order No. PO0018983 – Light Rail Vehicle Wheel Kits

Commission Consideration: Approve the award of a purchase order to Siemens Mobility, Inc., to provide wheel kits for HRT's LRV parts inventory in total amount of \$120,240.00.

Contract No. 25 – 00378 – Oracle PeopleSoft Annual Support Services (Renewal)

Commission Consideration: Award of a contract to Mythics, LLC to provide Oracle PeopleSoft HCM annual support services, in the not-to-exceed amount of \$606,506.92.

Contract No 22 – 00197 Modification No. 9 – Portable Toilet Rentals

Commission Consideration: Approve the award of a modification to increase the not-to-exceed amount of the Portable Toilet Rental Contract by \$10,462.80, from \$181,446.84 to \$191,909.64.

Contract No. 25 – 00380 – Provision of Three (3) 29' Buses

Commission Consideration: Award of contract to Gillig to procure three (3) heavy duty 29' low floor diesel buses in the total amount of \$2,235,576.00.

Contract No. 25 – 00382 – Replacement Paratransit Vehicles

Commission Consideration: Award of contract to Sonny Merryman, Inc. to procure forty-two (42) Body on Chassis paratransit buses, for use on HRT's Paratransit Services Contract, in total amount of \$5,616,198.00.

Contract No. 21, 00154, Modification No. 5 – Structured Cabling Services

Commission Consideration: Award of contract to approve a modification to increase the not-to-exceed amount of the Structured Cabling Services Contract by \$160,000.00, from \$312,500.00 to \$472,500.00.

A motion to approve **Purchase Order No. PO0018983 – Light Rail Vehicle Wheel Kits**, **Contract No. 25 – 00378 – Oracle PeopleSoft Annual Support Services (Renewal)**, **Contract No 22 – 00197 Modification No. 9 – Portable Toilet Rentals**, **Contract No. 25 – 00380 – Provision of Three (3) 29' Buses**, **Contract No. 25 – 00382 – Replacement Paratransit Vehicles**, and **Contract No. 21, 00154, Modification No. 5 – Structured Cabling Services**, was made by Commissioner Woodbury and properly seconded by Commissioner M. Johnson. A roll call vote resulted as follows:

Ayes: Commissioners Harper, S. Johnson, Smith, White, Harris, Woodbury, M. Johnson, Goodwin, King, Jamison, Trogdon, Diggs and Askew.

Nays: None

Abstain: None

The next Operations & Oversight Committee meeting will be on Thursday, January 8, 2026, in Hampton.

Planning and New Starts Committee

Vice-Chair Harper called on Mr. Ray Amoruso to provide an update on the Planning and New Starts Committee.

Mr. Ray Amoruso reported that the committee did not meet in December and noted that the next Planning and New Starts Committee meeting will be held in January 2026, with updates on the Chesapeake High-Capacity Transit Study and the System Optimization Plan scheduled for presentation.

External Legislative Advisory Committee (ELAC)

Vice-Chair Harper called on Commissioner Goodwin to provide an ELAC update.

Commissioner Goodwin reported that ELAC met on Wednesday, December 3, 2025.

Commissioner Goodwin shared that Mike Miller and Jeremiah Van Auken of The Ferguson Group provided the federal legislative update.

Ms. Mindy Carlin of Access Point provided a state legislative update providing information on the Commonwealth's economic forecast.

Commissioner Goodwin encouraged fellow commissioners to make plans to attend the Virginia Transit Association's Transit Advocacy Day in Richmond on Monday, January 26th. More information will be provided to the Commission once it is available. Commissioner Goodwin noted that Commissioners interested in attending should reach out to Ms. Noelle Pinkard.

Ms. Alexis Majied, Chief Communications Officer, provided the Marketing and Communications update. These updates are included in the board package as part of the President's Report. The next ELAC meeting is scheduled for Wednesday, January 21, 2026, in Hampton.

Paratransit Advisory Sub-Committee (PAC)

Vice-Chair Harper called on Ms. Janice Taylor, Chair of the Paratransit Advisory Committee, to report on the PAC meeting. Mr. Bland reported that the Paratransit Advisory Committee met Wednesday, December 10, 2025. Due to time constraints and Ms. Taylor not feeling well, she will

present her report at the January Commission meeting. The next PAC meeting is scheduled for February 11, 2026, in Norfolk.

Transit Riders Advisory Sub-Committee (TRAC)

Vice-Chair Harper called on Ms. Heather Cutrone (Interim Chair) to provide the TRAC update. Mr. Rodney Davise, Director of Customer Service, stated that the committee did not meet in the month of December and that the next TRAC meeting will be held on January 7, 2026, in Norfolk.

Old and New Business

Mr. David Burton, General Council, read **Resolution 02 – 2025 - A Resolution of the Transportation District Commission of Hampton Roads adopting the updated Hampton Roads Transit (HRT) Capital Improvement Plan (CIP) for fiscal years 2027 through 2036** - recommend motion for approval.

A motion to adopt **Resolution 02-2025** was made by Commissioner Goodwin and properly seconded by Commissioner Smith. A roll call vote resulted as follows:

Ayes: Commissioners Harper, S. Johnson, Smith, White, Harris, Woodbury, M. Johnson, King, Goodwin, Jamison, Trogdon, Diggs and Askew.

Nays: None

Abstain: None

Mr. David Burton read **Resolution 03 – 2025 – A Resolution of the Transit Strategic Plan Annual Update (FY2027-2036)** – recommend motion for approval.

A motion to adopt **Resolution 03-2025** was made by Commissioner Woodbury and properly seconded by Commissioner Jamison. A roll call vote resulted as follows:

Ayes: Commissioners Harper, S. Johnson, Smith, White, Harris, Woodbury, M. Johnson, King, Goodwin, Jamison, Trogdon, Diggs and Askew

Nays: None

Abstain: None

Dawn Sciortino, Chief Safety Officer, gave the annual Agency Safety Plan update and requested Commission approval of the Agency Safety Plan.

A motion to accept the Agency Safety Plan was made by Commissioner Goodwin and properly seconded by Commissioner Woodbury. A roll call vote resulted as follows:

Ayes: Commissioners Harper, S. Johnson, Smith, White, Harris, Woodbury, M. Johnson, King, Goodwin, Jamison, Trogdon, Diggs and Askew.

Nays: None

Abstain: None

Mr. David Burton read **Resolution 04 – 2025 – A Resolution of Commemorating The Service and Contributions of Ray Amoruso** – recommend motion for approval.

A motion to adopt **Resolution 04-2025** was made by Commissioner Woodbury and properly seconded by Commissioner S. Johnson. A roll call vote resulted as follows

Ayes: Commissioners Harper, S. Johnson, Smith, White, Harris, Woodbury, M. Johnson, Goodwin, King, Jamison, Trogdon, Diggs and Askew.

Nays: None

Abstain: None

Mr. Amoruso thanked the Commission and HRT staff for their support and for their positive contributions to the community.

Comments from Commissioners

None

Adjournment

With no further business to conduct, the meeting was adjourned at 2:38 p.m.

**TRANSPORTATION DISTRICT COMMISSION
OF HAMPTON ROADS**

Acting Chair Harper

**Luis R. Ramos
Commission Secretary
January 22, 2026**



President's Report

December 2025



Winter Wonderland Kick-off a Big Success

Our Winter Wonderland Kick-off was a big success. Children – and their parents – were bursting with excitement as the Tide light rail train, wrapped in a holiday design, pulled into Downtown Norfolk. The Winter Wonderland campaign includes the train wrap and two bus wraps and is designed to boost transit ridership during the winter months. Riders will be able to enjoy HRT's Winter Wonderland through mid-February.

In the spirit of the holiday season, the communications team landed an interview with the big man in the red coat! Santa made a special guest appearance on an episode of *On the Move*. Find the full interview now on HRT's YouTube channel.



Light Rail Emergency Exercise

HRT teamed up with area partners for an emergency training exercise. The exercise simulated a pedestrian on a scooter colliding with a Tide light rail train. HRT staff from at least ten departments participated, working in coordination with Norfolk Fire & Rescue, Norfolk Emergency Management, Norfolk Department of Transportation, Norfolk Department of General Services – Parking Division, SevenVenues, Old Dominion University Office of Emergency Management, and Virginia Department of Rail and Public Transportation. HRT's Office of Emergency Management is conducting an after-action review.



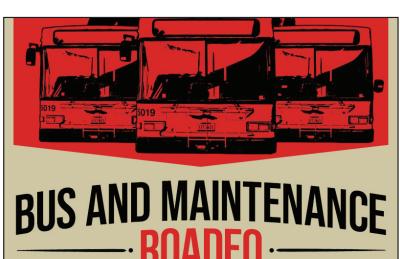
Accolades from WTS for Ray Amoruso, OnDemand

Congratulations to our Chief Planning and Development Officer, Ray Amoruso, on receiving the Honorable Ray LaHood award from the WTS Hampton Roads Chapter. HRT's OnDemand Rideshare service was also recognized with the Innovative Transportation Solutions Award. Mr. Amoruso – who is just days from retirement – was honored during a reception on Nov. 12. Amy Braziel – who oversees the microtransit program - accepted the award on behalf of HRT. Communications managed to get a microphone on Mr. Amoruso for a fascinating and wide-ranging interview for our *On the Move* show. You can find it on our YouTube channel.



Marcom Earns Multiple Pinnacle Awards

Congratulations to the Marketing and Strategic Communications Department! The team received nine Pinnacle Awards from the Public Relations Society of America's Hampton Roads Chapter. The Pinnacle Awards recognizes the best public relations programs and tactics in the region. Marcom earned five merit and four excellence awards across multiple categories, including social media, media relations, video, and community relations.



HRT Preps for Local & State Bus Roadeos

Hampton Roads Transit is gearing up for its annual Bus Operator and Maintenance Roadeo. It's an opportunity for operators and mechanics to show off their talent and skills while vying for a spot in the upcoming state competition. HRT is excited to host the Virginia State Bus Roadeo, March 4-8, 2026, at Todd Stadium in Newport News. This prestigious event brings together the best in bus operations and maintenance from across the state. We look forward to welcoming competitors, judges, and spectators, and showing the rest of Virginia what makes HRT stand out.



President's Letter

January 2026

HRT Lays Out Legislative Priorities

As the 164th session of the Virginia General Assembly convenes this January, several legislative efforts are under consideration that could meaningfully impact public transit agencies across the Commonwealth and here at Hampton Roads Transit (HRT).

Among the most significant is the work of the committee established by Senate Joint Resolution 28 (SJ28). SJ28 established a bipartisan, multi-year effort to examine the sustainable and long-term funding needs of Virginia's public transit agencies in Northern Virginia. Over the past two years, the SJ28 Committee has brought together legislators, transit providers, and stakeholders to focus on one central challenge: identifying new, dedicated, and predictable sources of funding to support transit operations and capital needs.

While the SJ28 committee's work originated in Northern Virginia, its scope and impact extend statewide. The committee's efforts complement the DMV Moves initiative – a task force to create a unified vision and sustainable funding model for public transit – and reflect a shared recognition that public transit is essential to supporting economic growth, connecting people to jobs, and keeping Virginia's regions moving.

The committee has released a set of funding recommendations that are consistent with HRT's legislative agenda and priorities and could apply to the entire state. These recommendations are expected to be included in two bills to be introduced during the upcoming session.

HRT will continue to closely monitor these bills as they move through the legislative process. If enacted, they could represent a significant step forward in providing stable, long-term funding for transit agencies across the Commonwealth, not just in Northern Virginia.

This could mean new opportunities to strengthen HRT's service through the System Optimization Plan, strategically plan for the future of transit in Hampton Roads, and better meet the needs of the customers and communities we serve.

HRT will have boots on the ground throughout the session, including a delegation of industry experts and advocates appearing on the agency's behalf on Transit Advocacy Day on Jan. 26. As always, we will remain engaged with our partners and policymakers, advocating for transportation solutions that are reliable, safe, efficient, and sustainable.

Sincerely,

William E. Harrell
President and CEO
Hampton Roads Transit



President's Report

January 2026



OnDemand Rideshare Arrives in Chesapeake and Hampton

Hampton Roads Transit launched its popular OnDemand ridesharing service in Chesapeake and Hampton. Chesapeake Mayor Rick West and Hampton Mayor Jimmy Gray were among the many honored guests at the launch events on Jan. 12. At just \$2 per person per ride, passengers in the Hampton zone have access to points of interest, including Peninsula Town Center and Sentara CarePlex, while in Chesapeake, some of the major destinations include City Hall and Summit Pointe.



Agency Successfully Completes Workday Transition

December marked the agency's successful switch from PeopleSoft to Workday, a modern human resources platform that streamlines benefits, time off, payroll, and other employee services. This transition, more than a year in the making, was a collaborative effort involving every department – especially Human Resources, Finance, Technology, Marketing and Strategic Communications, and Operations.



HRT Showcases Talent at Local Bus and Maintenance Roadeo

Operator Shawn Johnson and Mechanic Vincent Biggs claimed top honors at HRT's annual Bus and Maintenance Roadeo in December, held at Todd Stadium and Hampton HQ. The competition highlighted the skills of HRT's finest, with the top four operators and top three mechanics set to represent the agency at the Virginia State Bus and Maintenance Roadeo – hosted by HRT in Hampton this March.



Looking Ahead to Transit Advocacy Day

On Jan. 26, public transit advocates will travel to Richmond for the Virginia Transit Association's Transit and Rail Advocacy Day. This important annual event provides opportunities to meet directly with members of the Hampton Roads legislative delegation and leaders in the General Assembly. This year's top priority: protect existing transit funding and ensure that Hampton Roads receives its fair share of any new resources.



Children Enjoy Storytime on Winter Wonderland Train

December's inaugural "Read & Ride" event brought the magic of story time to the Winter Wonderland train experience. Dozens of children boarded at Newtown Road Station, enjoying a round trip to EVMC/Fort Norfolk Station while volunteers from Norfolk Public Library read books and led festive Christmas carols.



Draft Financial Statement

NOVEMBER 2025 FISCAL YEAR 2026 FINANCIAL REPORT

gohrt.com

OPERATING FINANCIAL STATEMENTS

November 2025

FISCAL YEAR 2026	Annual		Month to Date			Year to Date		
	Dollars in Thousands	Budget	Budget	Actual	Variance	Budget	Actual	Variance
Operating Revenue								
Passenger Revenue	\$ 9,058.7	\$ 738.0	\$ 572.2	\$ (165.8)	(22.5) %	\$ 3,811.5	\$ 3,627.3	\$ (184.2)
Passenger Revenue - RTS	994.8	82.9	49.9	(33.0)	(39.8) %	414.5	341.6	(72.9)
Passenger Revenue - Other	181.2	15.1	15.8	0.7	5.0 %	75.5	72.5	(3.0)
Advertising Revenue	880.0	73.3	34.7	(38.6)	(52.7) %	366.7	279.4	(87.3)
Other Transportation Revenue	3,129.8	260.8	241.9	(18.9)	(7.2) %	1,304.1	1,203.4	(100.7)
Non-Transportation Revenue	120.0	10.0	79.8	69.8	697.6 %	50.0	358.9	308.9
Total Operating Revenue	14,364.4	1,180.2	994.3	(185.8)	(15.7) %	6,022.2	5,882.9	(139.3)
Non-Operating Revenue								
Federal Funding (5307/5337)	45,097.1	3,541.9	3,181.8	(360.1)	(10.2) %	19,277.5	26,825.6	7,548.1
HRRTF Funding	11,980.5	998.4	742.6	(255.8)	(25.6) %	4,991.9	3,753.3	(1,238.6)
State Funding	24,837.3	2,069.8	2,069.8	-	- %	10,348.9	2,069.8	(8,279.1)
Local Funding	52,871.8	4,406.0	4,406.0	-	- %	22,029.9	22,029.9	-
Total Non-Operating Revenue	134,786.7	11,016.0	10,400.1	(615.9)	(5.6) %	56,648.2	54,678.7	(1,969.6)
TOTAL REVENUE	\$ 149,151.1	\$ 12,196.2	\$ 11,394.5	\$ (801.7)		\$ 62,670.4	\$ 60,561.6	\$ (2,108.9)
Personnel Services	91,644.4	7,367.5	6,940.4	\$ 427.1	5.8 %	\$ 38,520.7	\$ 36,233.4	\$ 2,287.2
Contract Services	14,740.9	1,152.6	830.6	322.0	27.9 %	6,271.8	5,049.1	1,222.7
Materials & Supplies	5,676.6	616.4	604.2	12.2	2.0 %	2,333.5	3,290.3	(956.7)
Gas & Diesel	5,560.4	433.6	390.7	42.9	9.9 %	2,372.5	2,200.3	172.3
Contractor's Fuel Usage	1,073.4	84.5	67.3	17.2	20.4 %	479.1	366.5	112.5
Utilities	1,575.3	131.9	122.3	9.6	7.3 %	652.2	602.6	49.6
Casualties & Liabilities	5,879.2	489.9	405.9	84.0	17.1 %	2,449.7	2,194.5	255.2
Purchased Transportation	21,179.9	1,765.0	1,778.4	(13.4)	(0.8) %	8,825.0	9,279.3	(454.3)
Other Miscellaneous Expenses	1,820.9	154.8	126.4	28.3	18.3 %	766.0	754.2	11.8
TOTAL EXPENSE	\$ 149,151.1	\$ 12,196.2	\$ 11,266.1	\$ 930.1		\$ 62,670.4	\$ 59,970.1	\$ 2,700.2
SURPLUS (DEFICIT)				\$ 128.4			\$ 591.5	

- Line of Credit balance as of December 15, 2025, is \$12,732,923.63.
- Line of Credit Average Daily balance for November 2025 was \$13,201,305.69.
- Federal Funding-In lieu of Deferred State Revenue (\$14,684.3), the Agency utilized additional Federal ARPA Discretionary funds to cover eligible expenses.
- Budget Stability Fund Interest: Total Interest to Date \$170,518.93..



HAMPTON ROADS TRANSIT

Draft Financial Statement

OPERATING FINANCIAL STATEMENTS

November 2025

757 EXPRESS, 15-MINUTE INCREMENT

FISCAL YEAR 2026 Dollars in Thousands	Annual		Month to Date			Year to Date		
	Budget	Budget	Actual	Variance	Budget	Actual	Variance	
Operating Revenue								
Passenger Revenue	\$ 994.8	\$ 82.9	\$ 49.9	\$ (33.0) (39.8) %	\$ 414.5	\$ 341.6	\$ (72.9) (17.6) %	
RTS Service	11,980.5	998.4	742.6	(255.8) (25.6) %	4,991.9	3,753.3	(1,238.6) (24.8) %	
TOTAL REVENUE	\$ 12,975.3	\$ 1,081.3	\$ 792.5	\$ (288.8)	\$ 5,406.4	\$ 4,094.9	\$ (1,311.5)	
Personnel Services	\$ 9,942.6	\$ 828.6	\$ 623.7	\$ 204.8 24.7 %	\$ 4,142.8	\$ 3,137.7	\$ 1,005.0 24.3 %	
Contract Services	1,220.4	101.7	49.1	52.6 51.7 %	508.5	307.2	201.3 39.6 %	
Materials & Supplies	1,322.7	110.2	96.1	14.1 12.8 %	551.1	521.9	29.2 5.3 %	
Utilities	94.5	7.9	5.8	2.1 26.1 %	39.4	27.1	12.2 31.1 %	
Casualties & Liabilities	395.0	32.9	17.8	15.2 46.1 %	164.6	101.0	63.6 38.7 %	
TOTAL EXPENSE	\$ 12,975.3	\$ 1,081.3	\$ 792.5	\$ 288.8	\$ 5,406.4	\$ 4,094.9	\$ 1,311.5	
SURPLUS (DEFICIT)			\$ -			\$ -		



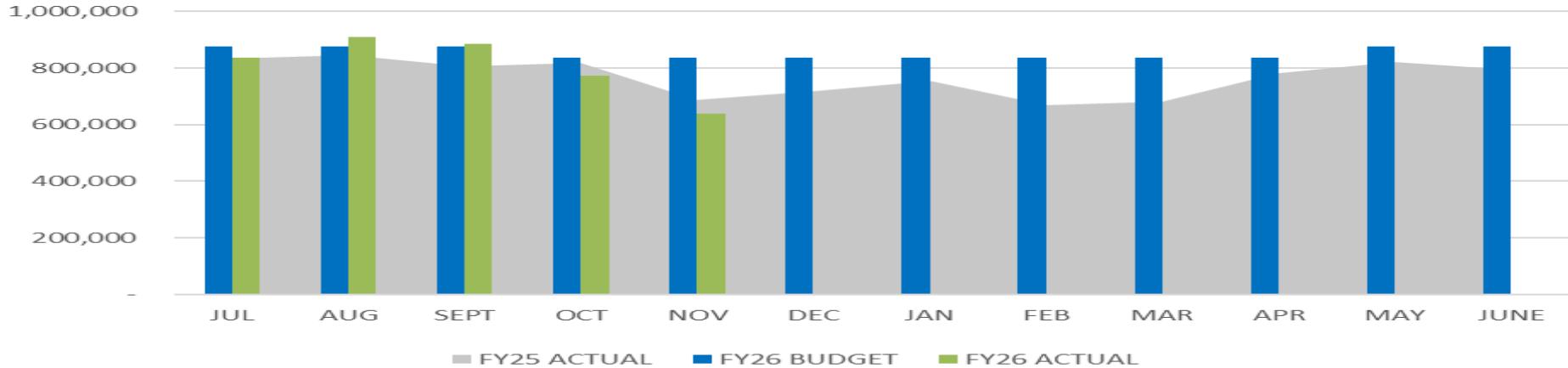
HAMPTON ROADS TRANSIT

Draft Financial Statement

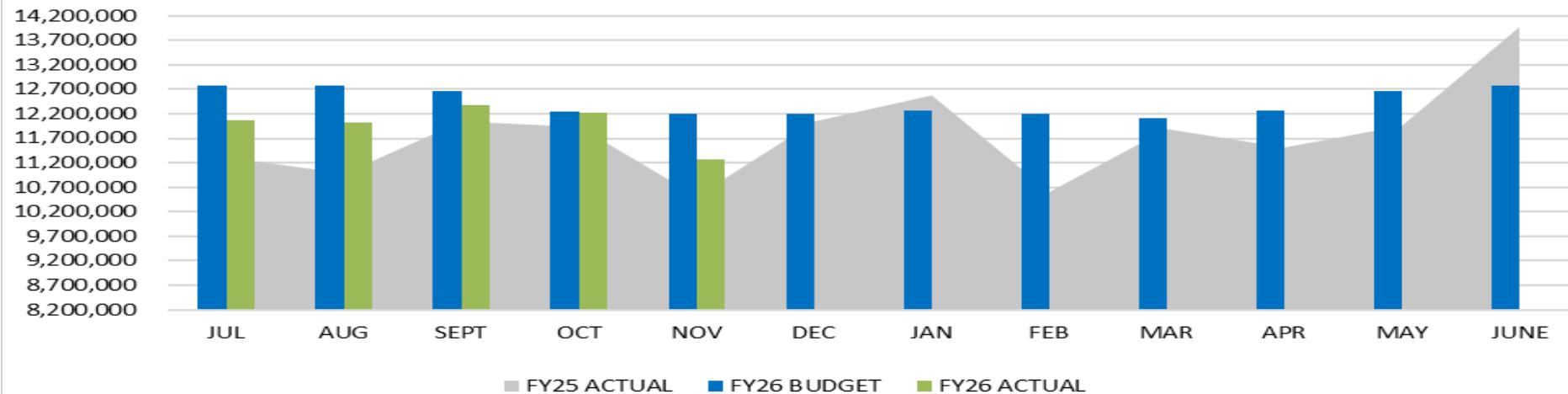
OPERATING FINANCIAL STATEMENTS

November 2025

Farebox Revenue



Total Expenses



HAMPTON ROADS TRANSIT

Draft Financial Statement

OPERATING CROSSWALK

November 2025

YEAR-TO-DATE						
FISCAL YEAR 2026 (Dollars in Thousands)	BUDGET	ACTUAL LOCALITY	ACTUAL NON-LOCALITY	ACTUAL CONSOLIDATED	VARIANCE + / (-)	
REVENUE						
Passenger Revenue	\$ 4,301.4	\$ 3,627.3	\$ 414.0	\$ 4,041.3	\$ (260.1)	
Advertising Revenue	\$ 366.7	\$ 250.7	\$ 28.7	\$ 279.4	\$ (87.3)	
Other Transportation Revenue	\$ 1,304.1	\$ -	\$ 1,203.4	\$ 1,203.4	\$ (100.7)	
Non-Transportation Revenue	\$ 50.0	\$ 53.6	\$ 305.3	\$ 358.9	\$ 308.9	
Federal Funding (PM 5307/5337)	\$ 19,277.5	\$ 26,825.6	\$ -	\$ 26,825.6	\$ 7,548.1	
HRRTF Funding ¹	\$ 4,991.9	\$ -	\$ 3,753.3	\$ 3,753.3	\$ (1,238.6)	
State Funding	\$ 10,348.9	\$ 2,069.8	\$ -	\$ 2,069.8	\$ (8,279.1)	
Local Funding	\$ 22,029.9	\$ 22,029.9	\$ -	\$ 22,029.9	\$ -	
TOTAL REVENUE:	\$ 62,670.4	\$ 54,856.9	\$ 5,704.7	\$ 60,561.6	\$ (2,108.8)	
EXPENSE						
Personnel Services	\$ 38,520.7	\$ 33,144.2	\$ 3,089.2	\$ 36,233.4	\$ 2,287.3	
Services	\$ 6,271.8	\$ 4,618.5	\$ 430.6	\$ 5,049.1	\$ 1,222.7	
Materials & Supplies	\$ 5,185.0	\$ 5,357.6	\$ 499.4	\$ 5,857.0	\$ (672.0)	
Utilities	\$ 652.2	\$ 551.2	\$ 51.4	\$ 602.6	\$ 49.6	
Casualties & Liabilities	\$ 2,449.7	\$ 2,007.4	\$ 187.1	\$ 2,194.5	\$ 255.2	
Purchased Transportation	\$ 8,825.0	\$ 8,488.1	\$ 791.2	\$ 9,279.3	\$ (454.3)	
Other Miscellaneous Expenses	\$ 766.0	\$ 689.9	\$ 64.3	\$ 754.2	\$ 11.8	
TOTAL EXPENSE:	\$ 62,670.4	\$ 54,856.9	\$ 5,113.2	\$ 59,970.1	\$ 2,700.3	
BUDGET STATUS TO DATE:	\$ -	\$ -	\$ 591.5	\$ 591.5	\$ 591.5	

1. Hampton Roads Regional Transit Funding for 757 Express and 15-minute increment.

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

November 2025

FISCAL YEAR 2026 (\$ in thousands)	TOTAL LOCALITY			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/(-)
Locality Operating Share	\$ 52,871.7	\$ 22,029.9	\$ 22,029.9	\$ -
Plus: Local Farebox	\$ 9,058.9	\$ 3,841.7	\$ 3,627.3	\$ (214.4)
Locality Share - Sub-Total:	\$ 61,930.6	\$ 25,871.6	\$ 25,657.2	\$ (214.4)
Plus: Federal Aid	\$ 45,097.0	\$ 19,277.5	\$ 26,825.6	\$ 7,548.1
State Aid	\$ 24,837.3	\$ 10,348.8	\$ 2,069.8	\$ (8,279.0)
Total Revenue Contribution:	\$ 131,864.9	\$ 55,497.9	\$ 54,552.6	\$ (945.3)
Operating Expenses:	\$ 131,864.9	\$ 55,497.9	\$ 54,552.6	\$ 945.3
Locality Budget Status to Date:			\$ -	

KPI

Farebox Recovery:	6.9%	6.6%
Farebox % of Budgeted Expense:		6.5%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/(-)	VARIANCE % +/(-)
Bus	292,540	265,018	(27,522)	(9%)
Light Rail	12,664	9,963	(2,701)	(21%)
Ferry	2,867	4,285	1,418	49%
Paratransit	86,500	94,295	7,795	9%
Total Service	394,571	373,561	(21,010)	(5%)



HAMPTON ROADS TRANSIT

Draft Financial Statement

LOCALITY RECONCILIATION

November 2025

FISCAL YEAR 2026 (\$ in thousands)	CHESAPEAKE				VARIANCE +/(−)	
	ANNUAL BUDGET	YEAR-TO-DATE				
		BUDGET	ACTUAL			
Locality Operating Share	\$ 3,506.2	\$ 1,460.9	\$ 1,460.9	\$ -		
Plus: Local Farebox	\$ 485.2	\$ 202.2	\$ 196.2	\$ (6.0)		
Locality Share - Sub-Total:	\$ 3,991.4	\$ 1,663.1	\$ 1,657.1	\$ (6.0)		
Plus: Federal Aid	\$ 3,076.4	\$ 1,281.8	\$ 1,842.1	\$ 560.3		
State Aid	\$ 1,601.7	\$ 667.4	\$ 129.3	\$ (538.1)		
Total Revenue Contribution:	\$ 8,669.5	\$ 3,612.3	\$ 3,628.5	\$ 16.2		
Operating Expenses:	\$ 8,669.5	\$ 3,612.3	\$ 3,522.9	\$ 89.4		
Locality Budget Status to Date:			\$ 105.6			

KPI

Farebox Recovery:	5.6%	5.6%
Farebox % of Budgeted Expense:		5.4%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/(−)	VARIANCE % +/(−)
Bus	21,444	18,877	(2,567)	(12%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	6,190	6,665	475	8%
Total Service	27,634	25,542	(2,092)	(8%)



HAMPTON ROADS TRANSIT

Draft Financial Statement

LOCALITY RECONCILIATION

November 2025

FISCAL YEAR 2026 (\$ in thousands)	HAMPTON			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/(-)
Locality Operating Share	\$ 5,496.4	\$ 2,290.2	\$ 2,290.2	\$ -
Plus: Local Farebox	\$ 901.4	\$ 375.6	\$ 348.6	\$ (27.0)
Locality Share - Sub-Total:	\$ 6,397.8	\$ 2,665.8	\$ 2,638.8	\$ (27.0)
Plus: Federal Aid	\$ 5,066.5	\$ 2,111.0	\$ 3,282.3	\$ 1,171.3
State Aid	\$ 2,637.7	\$ 1,099.0	\$ 232.8	\$ (866.2)
Total Revenue Contribution:	\$ 14,102.0	\$ 5,875.8	\$ 6,153.9	\$ 278.1
Operating Expenses:	\$ 14,102.0	\$ 5,875.8	\$ 6,195.5	\$ (319.7)
Locality Budget Status to Date:			\$ (41.6)	

KPI

Farebox Recovery:	6.4%	5.6%
Farebox % of Budgeted Expense:		5.9%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/(-)	VARIANCE % +/(-)
Bus	34,350	33,319	(1,031)	(3%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	10,975	12,689	1,714	16%
Total Service	45,325	46,008	683	2%



HAMPTON ROADS TRANSIT

Draft Financial Statement

LOCALITY RECONCILIATION

November 2025

FISCAL YEAR 2026 (\$ in thousands)	NEWPORT NEWS				VARIANCE +/-)	
	ANNUAL BUDGET	YEAR-TO-DATE				
		BUDGET	ACTUAL	VARIANCE		
Locality Operating Share	\$ 8,364.8	\$ 3,485.3	\$ 3,485.3	\$ -		
Plus: Local Farebox	\$ 1,618.5	\$ 674.4	\$ 624.4	\$ (50.0)		
Locality Share - Sub-Total:	\$ 9,983.3	\$ 4,159.7	\$ 4,109.7	\$ (50.0)		
Plus: Federal Aid	\$ 8,029.2	\$ 3,345.5	\$ 5,288.4	\$ 1,942.9		
State Aid	\$ 4,180.7	\$ 1,742.0	\$ 366.0	\$ (1,376.0)		
Total Revenue Contribution:	\$ 22,193.2	\$ 9,247.2	\$ 9,764.1	\$ 516.9		
Operating Expenses:	\$ 22,193.2	\$ 9,247.2	\$ 9,634.1	\$ (386.9)		
Locality Budget Status to Date:			\$ 130.0			

KPI

Farebox Recovery:	7.3%	6.5%
Farebox % of Budgeted Expense:		6.8%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-)	VARIANCE % +/(-)
Bus	56,932	54,872	(2,060)	(4%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	15,155	17,378	2,223	15%
Total Service	72,087	72,250	163	0%



HAMPTON ROADS TRANSIT

Draft Financial Statement

LOCALITY RECONCILIATION

November 2025

FISCAL YEAR 2026 (\$ in thousands)	NORFOLK			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/(-)
Locality Operating Share	\$ 22,951.6	\$ 9,563.2	\$ 9,563.2	\$ -
Plus: Local Farebox	\$ 4,134.7	\$ 1,722.8	\$ 1,573.9	\$ (148.9)
Locality Share - Sub-Total:	\$ 27,086.3	\$ 11,286.0	\$ 11,137.1	\$ (148.9)
Plus: Federal Aid	\$ 17,093.0	\$ 7,122.1	\$ 9,028.8	\$ 1,906.7
State Aid	\$ 10,346.5	\$ 4,311.0	\$ 807.1	\$ (3,503.9)
Total Revenue Contribution:	\$ 54,525.8	\$ 22,719.1	\$ 20,973.0	\$ (1,746.1)
Operating Expenses:	\$ 54,525.8	\$ 22,719.1	\$ 21,025.4	\$ 1,693.7
Locality Budget Status to Date:			\$ (52.4)	

KPI

Farebox Recovery:	7.6%	7.5%
Farebox % of Budgeted Expense:		6.9%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/(-)	VARIANCE % +/(-)
Bus	101,529	85,107	(16,422)	(16%)
Light Rail	12,664	9,963	(2,701)	(21%)
Ferry	1,478	2,169	691	47%
Paratransit	26,885	28,746	1,861	7%
Total Service	142,556	125,985	(16,571)	(12%)



HAMPTON ROADS TRANSIT

Draft Financial Statement

LOCALITY RECONCILIATION

November 2025

FISCAL YEAR 2026 (\$ in thousands)	PORTSMOUTH			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/-(-)
Locality Operating Share	\$ 3,761.1	\$ 1,567.1	\$ 1,567.1	\$ -
Plus: Local Farebox	\$ 481.9	\$ 200.8	\$ 251.4	\$ 50.6
Locality Share - Sub-Total:	\$ 4,243.0	\$ 1,767.9	\$ 1,818.5	\$ 50.6
Plus: Federal Aid	\$ 3,595.4	\$ 1,498.1	\$ 1,939.5	\$ 441.4
State Aid	\$ 1,783.3	\$ 743.0	\$ 146.2	\$ (596.8)
Total Revenue Contribution:	\$ 9,621.7	\$ 4,009.0	\$ 3,904.2	\$ (104.8)
Operating Expenses:	\$ 9,621.7	\$ 4,009.0	\$ 3,960.4	\$ 48.6
Locality Budget Status to Date:				\$ (56.2)

KPI

Farebox Recovery:	5.0%	6.3%
Farebox % of Budgeted Expense:		6.3%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-(-)	VARIANCE % +/(-)
Bus	20,652	17,875	(2,777)	(13%)
Light Rail	-	-	N/A	N/A
Ferry	1,389	2,116	727	52%
Paratransit	6,320	7,000	680	11%
Total Service	28,361	26,991	(1,370)	(5%)

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

November 2025

FISCAL YEAR 2026 (\$ in thousands)	VIRGINIA BEACH				VARIANCE +/-(-)	
	ANNUAL BUDGET	YEAR-TO-DATE				
		BUDGET	ACTUAL			
Locality Operating Share	\$ 8,791.6	\$ 3,663.2	\$ 3,663.2	\$ -		
Plus: Local Farebox	\$ 1,437.2	\$ 665.9	\$ 632.8	\$ (33.1)		
Locality Share - Sub-Total:	\$ 10,228.8	\$ 4,329.1	\$ 4,296.0	\$ (33.1)		
Plus: Federal Aid	\$ 8,236.5	\$ 3,919.0	\$ 5,444.5	\$ 1,525.5		
State Aid	\$ 4,287.4	\$ 1,786.4	\$ 388.4	\$ (1,398.0)		
Total Revenue Contribution:	\$ 22,752.7	\$ 10,034.5	\$ 10,128.9	\$ 94.4		
Operating Expenses:	\$ 22,752.7	\$ 10,034.5	\$ 10,214.3	\$ (179.8)		
Locality Budget Status to Date:			\$ (85.4)			

KPI

Farebox Recovery:	6.6%	6.2%
Farebox % of Budgeted Expense:		6.3%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-(-)	VARIANCE % +/(-)
Bus	57,633	54,968	(2,665)	(5%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	20,975	21,817	842	4%
Total Service	78,608	76,785	(1,823)	(2%)



HAMPTON ROADS TRANSIT

Draft Financial Statement

LOCALITY RECONCILIATION-Cost Per Hour November 2025

FY2026 Service Cost Per Hour	Budgeted Annual Service Cost	YTD Actual Service Cost	YTD Variance +/(-)
Modal Cost			
Bus	\$ 86.97	\$ 97.18	\$ 10.20
Light Rail	\$ 425.05	\$ 508.93	\$ 83.88
Ferry	\$ 317.23	\$ 214.36	\$ (102.87)
Paratransit	\$ 98.70	\$ 93.24	\$ (5.46)
	+	+	
Support Cost	\$ 37.52	\$ 34.57	\$ (2.96)
	=	=	
Total Cost			
Bus	\$ 124.49	\$ 131.74	\$ 7.25
Light Rail	\$ 462.57	\$ 543.49	\$ 80.93
Ferry	\$ 354.75	\$ 248.93	\$ (105.82)
Paratransit	\$ 136.22	\$ 127.81	\$ (8.41)

Modal Cost is specific to each transit mode

- Includes union wages & direct supervision, fuel & maintenance, training, purchased transportation expense
- Modal cost per hour is calculated by dividing modal expense by modal service hours

Support Cost is shared by multiple modes

- Cost examples: engineering & facilities, utilities, insurance, marketing, finance, human resources, technology, safety & security, etc.
- Support cost per hour is calculated by dividing support expense by all service hours

Modal + Support = Total Cost per Hour

Budget vs. Actual Cost Per Hour Variance

- The amount of service impacts the cost per hour calculation i.e., fewer hours, higher the cost per hour; more hours, lower the cost per hour
- Cost savings/overages impact the variance in cost per hour
- Year-to-date cost per hour may be impacted by seasonal service



HAMPTON ROADS TRANSIT

Draft Financial Statement



Draft Financial Statement

DECEMBER 2025 FISCAL YEAR 2026 FINANCIAL REPORT

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OPERATING FINANCIAL STATEMENTS

December 2025

FISCAL YEAR 2026	Annual		Month to Date				Year to Date				
	Dollars in Thousands		Budget	Budget	Actual	Variance	Budget	Actual	Variance		
Operating Revenue											
Passenger Revenue	\$	9,058.7	\$	738.0	\$ 582.2	\$ (155.9)	(21.1) %	\$ 4,549.5	\$ 4,209.5	\$ (340.0)	(7.5) %
Passenger Revenue - RTS		994.8		82.9	54.7	(28.2)	(34.0) %	497.4	396.3	(101.1)	(20.3) %
Passenger Revenue - Other		181.2		15.1	12.3	(2.8)	(18.2) %	90.6	84.8	(5.8)	(6.4) %
Advertising Revenue		880.0		73.3	(14.4)	(87.8)	(119.7) %	440.0	264.9	(175.1)	(39.8) %
Other Transportation Revenue		3,129.8		260.8	241.9	(18.9)	(7.2) %	1,564.9	1,445.3	(119.6)	(7.6) %
Non-Transportation Revenue		120.0		10.0	87.8	77.8	778.5 %	60.0	446.7	386.7	644.5 %
Total Operating Revenue		14,364.4		1,180.2	964.6	(215.6)	(18.3) %	7,202.4	6,847.5	(354.8)	(4.9) %
Non-Operating Revenue											
Federal Funding (5307/5337)		45,097.1		3,534.2	3,560.2	26.0	0.7 %	22,811.8	30,385.8	7,574.1	33.2 %
HRRTF Funding		11,980.5		998.4	755.0	(243.4)	(24.4) %	5,990.3	4,508.3	(1,482.0)	(24.7) %
State Funding		24,837.3		2,069.8	2,069.8	-	- %	12,418.6	4,139.5	(8,279.1)	(66.7) %
Local Funding		52,871.8		4,406.0	4,406.0	-	- %	26,435.9	26,435.9	-	- %
Total Non-Operating Revenue		134,786.7		11,008.4	10,790.9	(217.5)	(2.0) %	67,656.6	65,469.6	(2,187.0)	(3.2) %
TOTAL REVENUE	\$	149,151.1	\$	12,188.5	\$ 11,755.5	\$ (433.0)		\$ 74,859.0	\$ 72,317.1	\$ (2,541.9)	
Personnel Services											
Contract Services		91,644.4		7,426.5	7,375.2	\$ 51.3	0.7 %	\$ 45,947.2	\$ 43,608.6	\$ 2,338.5	5.1 %
Materials & Supplies		14,740.9		1,223.6	697.0	526.6	43.0 %	7,495.4	5,746.1	1,749.3	23.3 %
Gas & Diesel		5,676.6		487.9	637.6	(149.7)	(30.7) %	2,821.4	3,927.9	(1,106.5)	(39.2) %
Contractor's Fuel Usage		5,560.4		436.1	367.0	69.1	15.8 %	2,808.6	2,567.2	241.3	8.6 %
Utilities		1,073.4		74.4	67.3	7.1	9.6 %	553.5	433.9	119.7	21.6 %
Casualties & Liabilities		1,575.3		131.9	166.4	(34.6)	(26.2) %	784.1	769.0	15.0	1.9 %
Purchased Transportation		5,879.2		489.9	406.1	83.9	17.1 %	2,939.6	2,600.6	339.1	11.5 %
Other Miscellaneous Expenses		21,179.9		1,765.0	1,737.6	27.4	1.6 %	10,590.0	11,016.8	(426.9)	(4.0) %
TOTAL EXPENSE	\$	149,151.1	\$	12,188.5	\$ 11,623.3	\$ 565.3		\$ 74,859.0	\$ 71,593.4	\$ 3,265.5	
SURPLUS (DEFICIT)					\$ 132.2				\$ 723.7		

- Line of Credit balance as of January 8, 2025, is \$9,610,428.02.
- Line of Credit Average Daily balance for December 2025 was \$12,787,719.67.
- Federal Funding-In lieu of Deferred State Revenue (\$14,722.4), the Agency utilized additional Federal ARPA Discretionary funds to cover eligible expenses.
- Budget Stability Fund Interest: Total Interest to Date \$208,689.58.



HAMPTON ROADS TRANSIT

Draft Financial Statement

OPERATING FINANCIAL STATEMENTS

December 2025

757 EXPRESS, 15-MINUTE INCREMENT

FISCAL YEAR 2026	Annual		Month to Date				Year to Date									
	Dollars in Thousands		Budget	Budget	Actual	Variance	Budget	Actual	Variance							
Operating Revenue																
Passenger Revenue	\$	994.8	\$	82.9	\$	54.7	\$	(28.2)	(34.0) %	\$	497.4	\$	396.3	\$	(101.1)	(20.3) %
RTS Service		11,980.5		998.4		755.0		(243.4)	(24.4) %		5,990.3		4,508.3		(1,482.0)	(24.7) %
TOTAL REVENUE	\$	12,975.3	\$	1,081.3	\$	809.7	\$	(271.6)		\$	6,487.7	\$	4,904.6	\$	(1,583.1)	
Personnel Services	\$	9,942.6	\$	828.6	\$	628.8	\$	199.8	24.1 %	\$	4,971.3	\$	3,766.5	\$	1,204.8	24.2 %
Contract Services		1,220.4		101.7		45.0		56.7	55.8 %		610.2		352.1		258.1	42.3 %
Materials & Supplies		1,322.7		110.2		108.5		1.7	1.6 %		661.4		630.4		30.9	4.7 %
Utilities		94.5		7.9		8.7		(0.8)	(9.9) %		47.3		35.8		11.5	24.3 %
Casualties & Liabilities		395.0		32.9		18.8		14.1	42.9 %		197.5		119.8		77.7	39.4 %
TOTAL EXPENSE	\$	12,975.3	\$	1,081.3	\$	809.7	\$	271.6		\$	6,487.7	\$	4,904.6	\$	1,583.1	
SURPLUS (DEFICIT)					\$	-				\$	-					



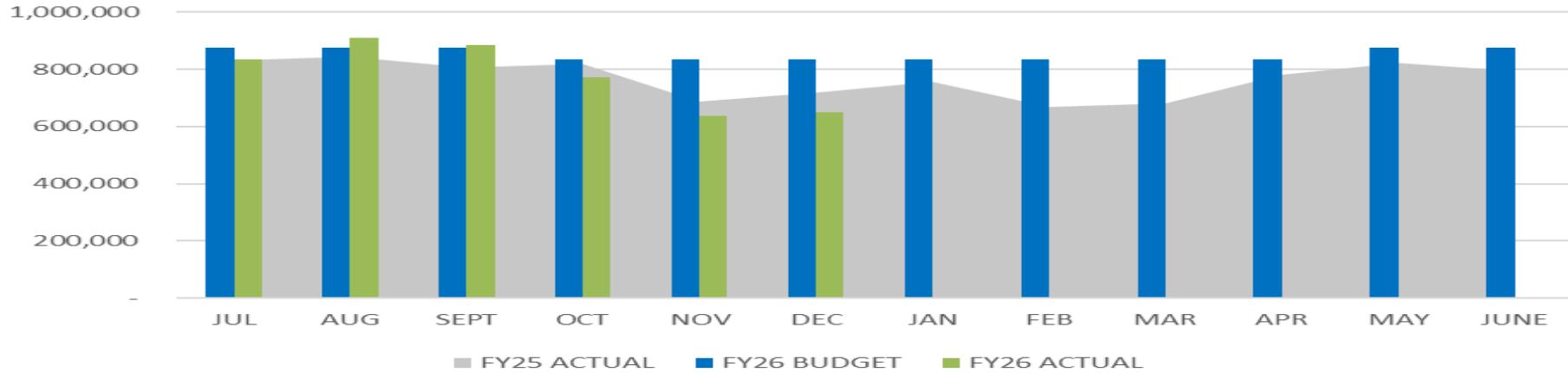
HAMPTON ROADS TRANSIT

Draft Financial Statement

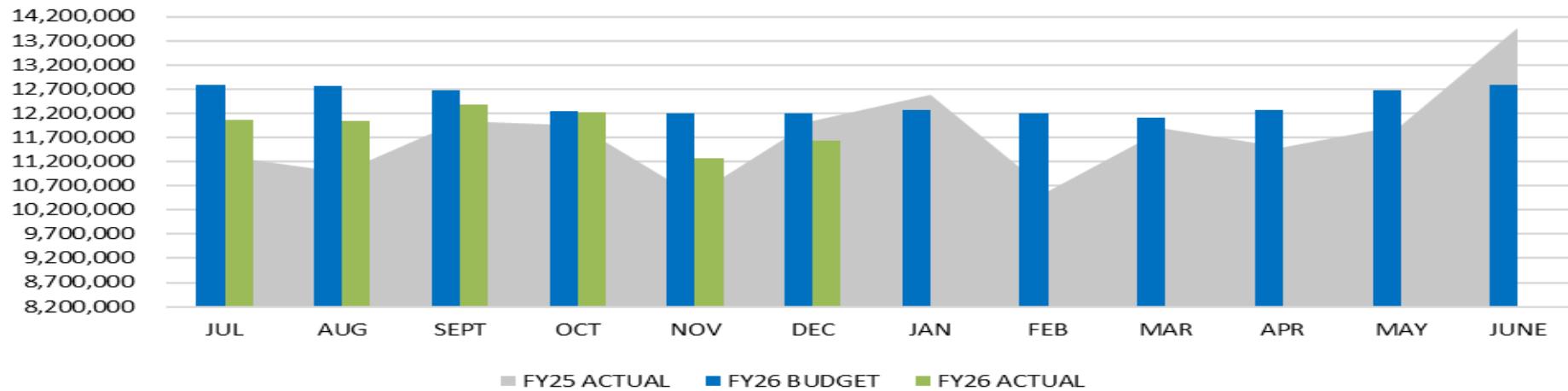
OPERATING FINANCIAL STATEMENTS

December 2025

Farebox Revenue



Total Expenses



HAMPTON ROADS TRANSIT

Draft Financial Statement

OPERATING CROSSWALK

December 2025

YEAR-TO-DATE						
FISCAL YEAR 2026 (Dollars in Thousands)	BUDGET	ACTUAL LOCALITY	ACTUAL NON-LOCALITY	ACTUAL CONSOLIDATED	VARIANCE + / (-)	
REVENUE						
Passenger Revenue	\$ 5,137.5	\$ 4,209.5	\$ 481.1	\$ 4,690.6	\$ (446.9)	
Advertising Revenue	\$ 440.0	\$ 240.0	\$ 24.9	\$ 264.9	\$ (175.1)	
Other Transportation Revenue	\$ 1,564.9	\$ -	\$ 1,445.3	\$ 1,445.3	\$ (119.6)	
Non-Transportation Revenue	\$ 60.0	\$ 63.1	\$ 383.7	\$ 446.8	\$ 386.8	
Federal Funding (PM 5307/5337)	\$ 22,811.8	\$ 30,385.8	\$ -	\$ 30,385.8	\$ 7,574.0	
HRRTF Funding ¹	\$ 5,990.3	\$ -	\$ 4,508.3	\$ 4,508.3	\$ (1,482.0)	
State Funding	\$ 12,418.6	\$ 4,139.5	\$ -	\$ 4,139.5	\$ (8,279.1)	
Local Funding	\$ 26,435.9	\$ 26,435.9	\$ -	\$ 26,435.9	\$ -	
TOTAL REVENUE:	\$ 74,859.0	\$ 65,473.8	\$ 6,843.3	\$ 72,317.1	\$ (2,541.9)	
EXPENSE						
Personnel Services	\$ 45,947.2	\$ 39,881.2	\$ 3,727.4	\$ 43,608.6	\$ 2,338.6	
Services	\$ 7,495.4	\$ 5,254.9	\$ 491.2	\$ 5,746.1	\$ 1,749.3	
Materials & Supplies	\$ 6,183.4	\$ 6,336.6	\$ 592.3	\$ 6,928.9	\$ (745.5)	
Utilities	\$ 784.1	\$ 703.3	\$ 65.7	\$ 769.0	\$ 15.1	
Casualties & Liabilities	\$ 2,939.6	\$ 2,378.3	\$ 222.3	\$ 2,600.6	\$ 339.0	
Purchased Transportation	\$ 10,590.0	\$ 10,075.1	\$ 941.7	\$ 11,016.8	\$ (426.8)	
Other Miscellaneous Expenses	\$ 919.3	\$ 844.4	\$ 79.0	\$ 923.4	\$ (4.1)	
TOTAL EXPENSE:	\$ 74,859.0	\$ 65,473.8	\$ 6,119.6	\$ 71,593.4	\$ 3,265.6	
BUDGET STATUS TO DATE:	\$ -	\$ -	\$ 723.7	\$ 723.7	\$ 723.7	

1. Hampton Roads Regional Transit Funding for 757 Express and 15-minute increment.

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

December 2025

FISCAL YEAR 2026 (\$ in thousands)	TOTAL LOCALITY				VARIANCE +/-(-)	
	ANNUAL BUDGET	YEAR-TO-DATE				
		BUDGET	ACTUAL			
Locality Operating Share	\$ 52,871.7	\$ 26,435.9	\$ 26,435.9	\$ -		
Plus: Local Farebox	\$ 9,058.8	\$ 4,594.8	\$ 4,209.5	\$ (385.3)		
Locality Share - Sub-Total:	\$ 61,930.5	\$ 31,030.7	\$ 30,645.4	\$ (385.3)		
Plus: Federal Aid	\$ 45,097.0	\$ 22,811.8	\$ 30,385.8	\$ 7,574.0		
State Aid	\$ 24,837.3	\$ 12,418.6	\$ 4,139.5	\$ (8,279.1)		
Total Revenue Contribution:	\$ 131,864.8	\$ 66,261.1	\$ 65,170.7	\$ (1,090.4)		
Operating Expenses:	\$ 131,864.8	\$ 66,261.1	\$ 65,170.7	\$ 1,090.4		
Locality Budget Status to Date:			\$ -			

KPI

Farebox Recovery:	6.9%	6.5%
Farebox % of Budgeted Expense:		6.4%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-(-)	VARIANCE % +/(-)
Bus	348,178	315,537	(32,641)	(9%)
Light Rail	15,231	11,929	(3,302)	(22%)
Ferry	3,404	4,744	1,340	39%
Paratransit	103,800	112,520	8,720	8%
Total Service	470,613	444,730	(25,883)	(5%)

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

December 2025

FISCAL YEAR 2026 (\$ in thousands)	CHESAPEAKE				VARIANCE +/-	
	ANNUAL BUDGET	YEAR-TO-DATE				
		BUDGET	ACTUAL			
Locality Operating Share	\$ 3,506.2	\$ 1,753.1	\$ 1,753.1	\$ -		
Plus: Local Farebox	\$ 485.1	\$ 242.6	\$ 230.4	\$ (12.2)		
Locality Share - Sub-Total:	\$ 3,991.3	\$ 1,995.7	\$ 1,983.5	\$ (12.2)		
Plus: Federal Aid	\$ 3,076.4	\$ 1,538.2	\$ 2,083.5	\$ 545.3		
State Aid	\$ 1,601.7	\$ 800.9	\$ 259.3	\$ (541.6)		
Total Revenue Contribution:	\$ 8,669.4	\$ 4,334.8	\$ 4,326.3	\$ (8.5)		
Operating Expenses:	\$ 8,669.4	\$ 4,334.8	\$ 4,218.5	\$ 116.3		
Locality Budget Status to Date:				\$ 107.8		

KPI

Farebox Recovery:	5.6%	5.5%
Farebox % of Budgeted Expense:		5.3%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-	VARIANCE % +/(-)
Bus	25,762	22,703	(3,059)	(12%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	7,428	7,951	523	7%
Total Service	33,190	30,654	(2,536)	(8%)

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

December 2025

FISCAL YEAR 2026 (\$ in thousands)	HAMPTON			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/-(-)
Locality Operating Share	\$ 5,496.4	\$ 2,748.2	\$ 2,748.2	\$ -
Plus: Local Farebox	\$ 901.4	\$ 450.7	\$ 408.3	\$ (42.4)
Locality Share - Sub-Total:	\$ 6,397.8	\$ 3,198.9	\$ 3,156.5	\$ (42.4)
Plus: Federal Aid	\$ 5,066.5	\$ 2,533.3	\$ 3,715.6	\$ 1,182.3
State Aid	\$ 2,637.7	\$ 1,318.9	\$ 466.7	\$ (852.2)
Total Revenue Contribution:	\$ 14,102.0	\$ 7,051.1	\$ 7,338.8	\$ 287.7
Operating Expenses:	\$ 14,102.0	\$ 7,051.1	\$ 7,417.2	\$ (366.1)
Locality Budget Status to Date:				\$ (78.4)

KPI

Farebox Recovery:	6.4%	5.5%
Farebox % of Budgeted Expense:		5.8%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-(-)	% +/(-)
Bus	41,233	40,064	(1,169)	(3%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	13,170	15,113	1,943	15%
Total Service	54,403	55,177	774	1%

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

December 2025

FISCAL YEAR 2026 (\$ in thousands)	NEWPORT NEWS			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/-(-)
Locality Operating Share	\$ 8,364.8	\$ 4,182.4	\$ 4,182.4	\$ -
Plus: Local Farebox	\$ 1,618.5	\$ 809.3	\$ 732.0	\$ (77.3)
Locality Share - Sub-Total:	\$ 9,983.3	\$ 4,991.7	\$ 4,914.4	\$ (77.3)
Plus: Federal Aid	\$ 8,029.3	\$ 4,014.7	\$ 5,970.0	\$ 1,955.3
State Aid	\$ 4,180.7	\$ 2,090.4	\$ 733.8	\$ (1,356.6)
Total Revenue Contribution:	\$ 22,193.3	\$ 11,096.8	\$ 11,618.2	\$ 521.4
Operating Expenses:	\$ 22,193.3	\$ 11,096.8	\$ 11,539.2	\$ (442.4)
Locality Budget Status to Date:			\$ 79.0	

KPI

Farebox Recovery:	7.3%	6.3%
Farebox % of Budgeted Expense:		6.6%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-(-)	VARIANCE % +/(-)
Bus	68,396	65,991	(2,405)	(4%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	18,186	20,708	2,522	14%
Total Service	86,582	86,699	117	0%

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

December 2025

FISCAL YEAR 2026 (\$ in thousands)	NORFOLK			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/(-)
Locality Operating Share	\$ 22,951.6	\$ 11,475.8	\$ 11,475.8	\$ -
Plus: Local Farebox	\$ 4,134.7	\$ 2,067.4	\$ 1,823.2	\$ (244.2)
Locality Share - Sub-Total:	\$ 27,086.3	\$ 13,543.2	\$ 13,299.0	\$ (244.2)
Plus: Federal Aid	\$ 17,093.0	\$ 8,546.5	\$ 10,463.5	\$ 1,917.0
State Aid	\$ 10,346.5	\$ 5,173.3	\$ 1,633.8	\$ (3,539.5)
Total Revenue Contribution:	\$ 54,525.8	\$ 27,263.0	\$ 25,396.3	\$ (1,866.7)
Operating Expenses:	\$ 54,525.8	\$ 27,263.0	\$ 25,423.6	\$ 1,839.4
Locality Budget Status to Date:				\$ (27.3)

KPI

Farebox Recovery:	7.6%	7.2%
Farebox % of Budgeted Expense:		6.7%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/(-)	VARIANCE % +/(-)
Bus	121,952	102,247	(19,705)	(16%)
Light Rail	15,231	11,929	(3,302)	(22%)
Ferry	1,755	2,403	648	37%
Paratransit	32,262	34,338	2,076	6%
Total Service	171,200	150,917	(20,283)	(12%)

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

December 2025

FISCAL YEAR 2026 (\$ in thousands)	PORTSMOUTH			
	ANNUAL BUDGET	YEAR-TO-DATE		
		BUDGET	ACTUAL	VARIANCE +/-(-)
Locality Operating Share	\$ 3,761.1	\$ 1,880.6	\$ 1,880.6	\$ -
Plus: Local Farebox	\$ 481.9	\$ 241.0	\$ 289.4	\$ 48.4
Locality Share - Sub-Total:	\$ 4,243.0	\$ 2,121.6	\$ 2,170.0	\$ 48.4
Plus: Federal Aid	\$ 3,595.3	\$ 1,797.7	\$ 2,234.8	\$ 437.1
State Aid	\$ 1,783.3	\$ 891.7	\$ 293.9	\$ (597.8)
Total Revenue Contribution:	\$ 9,621.6	\$ 4,811.0	\$ 4,698.7	\$ (112.3)
Operating Expenses:	\$ 9,621.6	\$ 4,811.0	\$ 4,751.3	\$ 59.7
Locality Budget Status to Date:				\$ (52.6)

KPI

Farebox Recovery:	5.0%	6.1%
Farebox % of Budgeted Expense:		6.0%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-(-)	VARIANCE % +/(-)
Bus	24,804	21,605	(3,199)	(13%)
Light Rail	-	-	N/A	N/A
Ferry	1,649	2,341	692	42%
Paratransit	7,584	8,371	787	10%
Total Service	34,037	32,317	(1,720)	(5%)

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION

December 2025

FISCAL YEAR 2026 (\$ in thousands)	VIRGINIA BEACH				VARIANCE +/-(-)	
	ANNUAL BUDGET	YEAR-TO-DATE				
		BUDGET	ACTUAL			
Locality Operating Share	\$ 8,791.6	\$ 4,395.8	\$ 4,395.8	\$ -		
Plus: Local Farebox	\$ 1,437.2	\$ 783.8	\$ 726.2	\$ (57.6)		
Locality Share - Sub-Total:	\$ 10,228.8	\$ 5,179.6	\$ 5,122.0	\$ (57.6)		
Plus: Federal Aid	\$ 8,236.5	\$ 4,381.4	\$ 5,918.4	\$ 1,537.0		
State Aid	\$ 4,287.4	\$ 2,143.4	\$ 752.0	\$ (1,391.4)		
Total Revenue Contribution:	\$ 22,752.7	\$ 11,704.4	\$ 11,792.4	\$ 88.0		
Operating Expenses:	\$ 22,752.7	\$ 11,704.4	\$ 11,820.9	\$ (116.5)		
Locality Budget Status to Date:				\$ (28.5)		

KPI

Farebox Recovery:	6.7%	6.1%
Farebox % of Budgeted Expense:		6.2%

FY2026 SERVICE DATA	YEAR-TO-DATE			
	BUDGETED SERVICE	ACTUAL SERVICE	VARIANCE +/-(-)	VARIANCE % +/(-)
Bus	66,031	62,927	(3,104)	(5%)
Light Rail	-	-	N/A	N/A
Ferry	-	-	N/A	N/A
Paratransit	25,170	26,039	869	3%
Total Service	91,201	88,966	(2,235)	(2%)

Draft Financial Statement



HAMPTON ROADS TRANSIT

LOCALITY RECONCILIATION-Cost Per Hour December 2025

FY2026 Service Cost Per Hour	Budgeted Annual Service Cost	YTD Actual Service Cost	YTD Variance +/(-)
Modal Cost			
Bus	\$ 86.97	\$ 95.81	\$ 8.84
Light Rail	\$ 425.05	\$ 529.14	\$ 104.09
Ferry	\$ 317.23	\$ 230.61	\$ (86.61)
Paratransit	\$ 98.70	\$ 92.85	\$ (5.85)
	+	+	
Support Cost	\$ 37.52	\$ 35.49	\$ (2.04)
	=	=	
Total Cost			
Bus	\$ 124.49	\$ 131.29	\$ 6.80
Light Rail	\$ 462.57	\$ 564.62	\$ 102.05
Ferry	\$ 354.75	\$ 266.10	\$ (88.65)
Paratransit	\$ 136.22	\$ 128.33	\$ (7.89)

Modal Cost is specific to each transit mode

- Includes union wages & direct supervision, fuel & maintenance, training, purchased transportation expense
- Modal cost per hour is calculated by dividing modal expense by modal service hours

Support Cost is shared by multiple modes

- Cost examples: engineering & facilities, utilities, insurance, marketing, finance, human resources, technology, safety & security, etc.
- Support cost per hour is calculated by dividing support expense by all service hours

Modal + Support = Total Cost per Hour

Budget vs. Actual Cost Per Hour Variance

- The amount of service impacts the cost per hour calculation i.e., fewer hours, higher the cost per hour; more hours, lower the cost per hour
- Cost savings/overages impact the variance in cost per hour
- Year-to-date cost per hour may be impacted by seasonal service



HAMPTON ROADS TRANSIT

Draft Financial Statement

Contract No: 25-00371	Title: Light Rail Transit Electrical Work.	Contract Amount: \$525,000.00
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Acquisition Description: Enter into a contract with a qualified Contractor to provide Light Rail Transit electrical work on a Task Order (TO) basis.

Background: Hampton Roads Transit (HRT) requires a certified Electrical Contractor to perform electrical inspections, maintenance, and repair of systems associated with the Norfolk Light Rail Transit (LRT) system. This work is outside the capacity and/or capability of HRT Operations and Maintenance personnel. Under the terms of this agreement, the Contractor will provide all equipment, materials, and labor to perform inspection and repair of damage or deterioration due to severe weather or other external factors; emergency repairs from isolated events that interrupt LRT service; and routine inspection and maintenance of the LRT, as deemed necessary by HRT personnel.

Contract Approach: An Invitation for Bids was issued October 29, 2025. One (1) bid was received on December 4, 2025, from Blackwater Electric Company, Inc. (Blackwater). A post-solicitation survey of other firms solicited revealed that most were not able to meet the requirements of the scope of work.

After a review and evaluation of the bid received, HRT staff deemed Blackwater's bid was responsive (in compliance with submittal requirements). Since there was no indication that a re-solicitation to pursue more competition would have resulted in greater participation, a decision was made to enter into price negotiations with Blackwater. Negotiations focused on reducing hourly rates and the annual price escalation percentage over the period of the Contract. As a result of the negotiations, Blackwater reduced their base year specialty work hourly rates by approximately 65%; and reduced the annual price escalation from 7% to 5% for the second and third years, and 6% for the fourth and fifth years of the Contract.

Based on a price analysis conducted utilizing the independent cost estimate, and Blackwater's certification that the rates offered are in line with rates used with other customers, Blackwater's pricing is deemed fair and reasonable. A contractor responsibility review confirmed that Blackwater is technically and financially capable of performing the work.

Blackwater is located in Chesapeake, VA and has provided similar services for the City of Norfolk; Colonna Shipyard in Norfolk, VA; and Portsmouth Redevelopment Housing Authority in Portsmouth, VA. Additionally, Blackwater currently provides these services to HRT satisfactorily.

The period of performance for this Contract is one (1) base year, with four (4) additional one-year options.

No DBE goal was assigned for this solicitation.

Contract No: 25-00371	Title: Light Rail Transit Electrical Work.	Contract Amount: \$525,000.00
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Cost/Funding: This Contract will be funded with primarily operating funds; however, grant funds may be utilized for special projects.

Project Manager: Hess Branch, Manager of Rail Systems

Contracting Officer: Donald Shea, Contract Specialist

Recommendation: It is respectfully recommended that the Commission approve the award of a contract to Blackwater Electric Company, Inc. to provide Light Rail Transit electrical work. The cumulative amount of all Task Orders issued under this Contract will not exceed \$525,000.00.

TRAC Report

January 2026

The Hampton Roads Transit (HRT) Transit Riders Advisory Committee (TRAC) met on January 7, 2026, in the Hampton boardroom. Interim Chair Heather Cutrone convened the meeting at 6 P.M. Members present were Interim Chair Heather Cutrone, Karl Burden-El Bey, Yolanda Burns, and Terrance Mobley.

HRT staff in attendance were Michael Price, Chief Information Officer/CTO; Sheri Dixon, Director of Revenue Services; Chandler Motley, Planner; Imani Kelly, Scheduler; Henry Ryto, TRAC Staff Liaison; and Rodney Davis, Director of Customer Relations.

General public attendees were Denise Johnson and Bernardo Johnson.

The November 2025 minutes were approved as submitted. The motion was by Karl Burden El-Bey, seconded by Yolanda Burns.

Mr. Price provided an update on mobile fare payment. He said mobile fare payment was used successfully on the trolley during the summer, and that equipment was installed on buses and ferries. Several control group tests are complete, and preparatory work is ongoing on light rail platforms, ferry docks, and transit centers. He said next steps included staff training, expansion of usage options, marketing, and customer education. The Incentive-Based Migration Committee was providing oversight for mobile fare payment implementation. Marketing & Communications will begin its promotion of mobile fare payment mid-February, and the planned mobile fare payment launch is mid-March. Mr. Price also said a unified fare solution enabling mobile fare payment on adjacent transit systems is being explored.

During his Director's Remarks, Rodney Davis:

1. Introduced Bernardo Johnson as the Norfolk TRAC nominee.
2. Provided members the Martin Luther King, Jr. Day customer alert.
3. Announced that Transit Equity Day will be Feb 9, and it will be a free fare day.

In her Chair's Remarks, Heather Cutrone said several customers were already using mobile fare payment during the testing phase.

During the Roundtable:

1. Mr. Ryto said a regular passenger on his Inbound 20 was using mobile fare payment.
2. Ms. Burns and Mr. Burden El-Bey said they thought customers would like the mobile fare payment app.

3. Mr. Mobley said he thought customers would want to use the app, but the use of the card would be a close second. Mr. Mobley also expressed his regret that OnDemand would no longer be provided in Virginia Beach.

The meeting was adjourned at 6:30 P.M. Next TRAC meeting will be in the Norfolk boardroom at 6 P.M. on March 4, 2026.