



Meeting of the Operations and Oversight Committee

Thursday, April 10, 2025, • 10:00 a.m.
509 E 18th Street Norfolk, VA and Virtual via ZOOM

A meeting of the Operations and Oversight Committee is scheduled for Thursday, April 10, 2025, at 10:00 a.m. in the Norfolk Boardroom.

Those who wish to join the meeting via ZOOM may do so by following the link at:

https://hrtransit-org.zoom.us/webinar/register/WN_-egGXCuScuPqOFb0VHsNw

The agenda and supporting materials are included in this package for your review.



Meeting of the Operations and Oversight Committee

Thursday, April 10, 2025, • 10:00 a.m.
Hybrid 509 E 18th Street Norfolk, VA and
Virtual ZOOM Meeting

AGENDA

1. Approval of the March 2025 Operations and Oversight Committee Meeting Minutes
2. Review Action Items
3. Audit Update – Malika Blume
4. Procurement Recommendations to the Committee – Sonya Luther
 - a. Contract No. 25-00337, Information Technology Research and Advisory Services (Renewal).
 - b. Contract No. 24-00331, Pest Control Management Services (Renewal).
5. Task Orders **(for informational purposes only)**.
 - a. Contract 21-00128, Ticket Vending Machines/Odyssey Farebox Systems, Repair Parts, Software/Hardware, and Maintenance Support:
 - i. Task Order 179. This Task Order is for FastFare Fareboxes and software licenses. This Task order is for \$85,716.55 and is funded with operating and HRRTF funds.
 - ii. Task Order 180. This Task Order is Transponder, CBID-V2. This Task order is for \$600.52 and is funded with operating funds.

- iii. Task Order 181. This Task Order is for Top enclosure, OCU (w/window & gasket). This Task order is for \$749.26 and is funded with operating funds.
- iv. Task Order 182. This Task Order is for Cable, Smart Card, Inter connect; Belt, Kevlar cord. This Task order is for \$1,209.85 and is funded with operating funds.
- v. Task Order 183. This Task Order is for GFI Door motor assembly repair; FastFare controller board repair. This Task Order is for \$360.00 and is funded with operating funds.
- vi. Task Order 184. This Task Order is for Controller Board Repair. This Task Order is for \$180.00 and is funded with operating funds.

6. Options to be Exercised June 2025 – Sonya Luther

7. Upcoming Commission Approvals – Sonya Luther

8. Operations Update-Benjamin Simms, IV

9. Old and New Business

10. Adjournment

The next Operations & Oversight Committee Meeting will be held on Thursday, May 8, 2025, in HAMPTON, VA and virtually via ZOOM.



Meeting of the Operations and Oversight Committee

Thursday March 13, 2025, • 10:00 a.m.
3400 Victoria Blvd. Hampton, VA, and Zoom Meeting

MEETING MINUTES

Call to Order

Commissioner Glover called the meeting to order at 10:02 AM.

Commissioners in attendance:

Chairman Glover, Portsmouth
Commissioner Jovanovich, Virginia Beach
Commissioner Woodbury, Newport News
Commissioner Daughtery, DRPT
Commissioner M. Johson, Norfolk

Hampton Roads Transit Staff in attendance:

Ray Amoruso, Chief Planning & Development Officer (Zoom)
Tammara Askew, Data Analyst II (Zoom)
Malika Blume, Director of Internal Audit
Monquie Battle, Ops Project & Contract Administrator
Amy Braziel, Director of Contracted Services and Operational Analytics
Keisha Branch, Director of Capital Programs (Zoom)
Donna Brumbaugh, Director of Finance
Conner Burns, Chief Financial Officer
William Collins, Facilities Maintenance Manager (Zoom)
Sherri Dawson, Director of Transit Development
Rodney Davis, Director of Customer Relations
Scott Demharter, Director of Facilities
Jennifer Dove, Civil Rights/Grants Prog Manager (Zoom)
Chera Edwards, Associate Project Manager
La'Toya Elliott, Buyer II
April Garrett, Sr. Executive Assistant
Wayne Groover, Director of Light Rail Maintenance and Facilities
William Harrell, President and CEO
Keianna Harris, Special Project Assistant (Zoom)
Toni Hunter, Staff Auditor
Shane Kelly, Sr. Mgr Security & Emerg Preparedness
Alexis Majied, Chief Communications Officer
Maryann Martin, Data Analyst II (Zoom)
Tracy Moore, Director of Transportation

Stephanie Napier, Facilities Asset Manager
John Nason, Director of Bus Maintenance
Sibyl Pappas, Chief Engineering & Facilities Officer
John Powell, Telecommunications Specialist (Zoom)
Michael Price, Chief Information Officer/CTO (Zoom)
Luis Ramos, Executive Assistant to the President & CEO
Dawn Sciortino, Chief Safety Officer
Benjamin Simms, Chief Transit Operations Officer
Brian Smith, Deputy Chief Executive Officer
Matthew Stumpf, Budget Analyst (Zoom)
Robert Travers, Corporate Counsel
Alex Touzov, Sr. Director of Technology Services
Fevrier Valmond, Asst Director of Procurement
Jessica White, Contract Administrator (Zoom)
Keishia Williams, Operations Support Technician
Kim Wolcott, Chief Human Resources Officer

Others in attendance:

Alt. Commissioner Cipriano, Newport News

The March 2025 Operations and Oversight meeting package was distributed electronically to committee members and the media in advance of the meeting. The meeting package consisted of:

- Agenda
- Action Items
- Minutes from the Previous Meeting
- Audit Update
- Procurement Items for Approval
- Options to be Exercised.
- Upcoming Procurements

Approval of the February 13, 2025, Meeting Minutes

A motion to approve the February 13, 2025, Operations and Oversight Committee meeting minutes was made by Commissioner Woodbury and properly seconded by Commissioner Daughtery. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Jovanovich, Woodbury, and Daughtery.

Nays: None

Abstain: None

Audit Update

A motion to approve the 2025 Audit Schedule was made by Commissioner Woodbury and properly seconded by Commissioner Daughtery. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Jovanovich, Woodbury, and Daughtery.

Nays: None

Abstain: None

*Commissioner Mamie Johnson entered at 10:04.

Review of the Operations and Oversight Committee Action Items

There were no Action items.

Procurement Items for Approval

Contract No. 25-00333, Hydraulic Equipment Maintenance, Inspection, and Repair Service.

Ms. Luther presented Contract No. 25-00333, Hydraulic Equipment Maintenance, Inspection, and Repair Service, as a recommendation that the Commission approve the award of a Hydraulic Service Company, Inc. to perform scheduled and unscheduled maintenance, inspections, and emergency repair services for hydraulic vehicle lifts, brake testing equipment, and related systems in the not-to-exceed amount of \$964,618.00 over a five-year period.

Mr. Wayne Groover was available for questions.

There was a discussion regarding the annual allowance and if the \$110,000.00 is included.

There was discussion regarding if this contractor is currently under contract with HRT and they have been with us approximately 12 years.

A motion to approve presented Contract No. 25-00333, Hydraulic Equipment Maintenance, Inspection, was made by Commissioner Woodbury and properly seconded by Commissioner Jovanovich. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Jovanovich, Woodbury, Daughtery, and M. Johnson.

Nays: None

Abstain: None

Contract No. 25-00335, Provision of Facilities Materials and Supplies (Renewal).

Ms. Luther presented Contract No. 25-00335, Provision of Facilities Materials and Supplies (Renewal) as a recommendation that the Commission approve the award of a contract to Sid Tool Company, Inc. dba MSC Industrial Supply Company to provide facilities materials and supplies in the not-to-exceed amount of \$453,960.00 over a three-year period.

Mr. Wayne Groover was available to answer questions.

There was a discussion regarding the types of materials that would be purchased under this contract.

A motion to approve presented Contract No. 25-00335, Provision of Facilities Materials and Supplies (Renewal) was made by Commissioner Woodbury and properly seconded by Commissioner Daughtery. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Jovanovich, Woodbury, Daughtery and M. Johnson.

Nays: None

Abstain: None

Contract No. 24-00330, Provision of Safety Shoes, High Visibility Jackets, and High Visibility T-Shirts (Renewal).

Ms. Luther presented Contract No. 24-00330, Provision of Safety Shoes, High Visibility Jackets, and High Visibility T-Shirts (Renewal), as a recommendation that the Commission approve the award of a contract to Virginia Shoe Clinic, LLC for the provision of safety shoes, high visibility jackets, and high visibility t-shirts to HRT employees in the not-to-exceed amount of \$139,500.00 over a four-year period.

Mr. John Nason was available for questions.

There was a discussion regarding the design of the shirts vs jackets and their usefulness.

There was discussion regarding how employees use the voucher allowance and if they go over the allowance, what happens?

A motion to approve presented Contract No. 24-00330, Provision of Safety Shoes, High Visibility Jackets, and High Visibility T-Shirts (Renewal), was made by Commissioner Woodbury and properly seconded by Commissioner Daughtery. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Jovanovich, Woodbury, Daughtery, and M. Johnson.

Nays: None

Abstain: None

Contract No. 23-00256, Technology Staffing Services (Renewal).

Ms. Luther presented Contract No. 23-00256, Technology Staffing Services (Renewal), as a recommendation that the Commission approve the award of contracts to Ampcus, Inc., Apex Systems, FedTec, LLC, Hays US Corporation, Lancesoft, Inc., and Synkriom, Inc. to provide technology staffing services to HRT. The cumulative amount of all Task Orders issued under these Contracts will not exceed \$4,000,000.00 over the five-year period.

Ms. Glenda Dixon was available for questions.

There was a discussion regarding how staffing works Direct hire vs Temporary needs.

A motion to approve presented Contract No. 23-00256, Technology Staffing Services (Renewal), was made by Commissioner Woodbury and properly seconded by Commissioner Daughtery. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Jovanovich, Woodbury, Daughtery, and M. Johnson.

Nays: None

Abstain: None

Contract No. 25-00342, Trolley Bus Replacement.

Ms. Luther presented Contract No. 25-00342, Trolley Bus Replacement, as a recommendation that the Commission approve the award of a contract to Gillig, LLC to procure fourteen (14) 29' trolley buses, in the total amount of \$11,602,948.00

Ms. Glenda Dixon was available for questions.

There was a discussion regarding where the trolleys will be used as well as the proper steps to take to gain access to the trolleys for use.

There was discussion regarding the lead time to expect the arrival of the trolleys and what happens to the old trolleys.

A motion to approve presented Contract No. 25-00342, Trolley Bus Replacement, was made by Commissioner Woodbury and properly seconded by Commissioner Jovanovich. A roll call vote resulted as follows:

Ayes: Commissioners Glover, Jovanovich, Woodbury, Daughtery, and M. Johnson.

Nays: None

Abstain: None

Task Orders

Task orders were included on the agenda for review. There were no questions or comments regarding same.

Options to be Exercised.

Options to be Exercised enclosed in the meeting package for May 2025 were reviewed by the Committee.

Upcoming Procurements

Upcoming procurements enclosed in the meeting package were reviewed with the Committee.

Operations Update

Mr. Simms gave the committee details for the barrier installs, which adds another layer of protection to the operators. It is expected to have all installations done by the summertime.

Mr. Simms turned it over to Ms. Amy Braziel who gave the committee an update for Microtransit, Paratransit and the Base Express.

Old and New Business

There was no new/old business to discuss.

Commissioner Comments

Commissioner Glover recognized and celebrated the women in leu of Women's History Month as well as wished everyone a Happy St. Patrick's Day.

**The next meeting will be held on Thursday, April 10, 2025, at 10:00 am in the HRT NORFOLK Boardroom.

Adjournment

Commissioner Glover adjourned the meeting at 10:53 AM.



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23-00256, Technology Staffing Services (Renewal)

Operations & Oversight 03/13/2025

Objective

As technology advances and HRT strives to move forward with systems to align with these advances HRT's Technology Department requires a pool of Vendors to assist with various positions/staff augmentation to support HRT.

Direct Hires

Vendors to assist on a *Task Order* basis to assist HRT with initiatives to hire Technology staff.

Direct Hires (Budgeted Positions)

- If HRT hires a candidate submitted by Vendor - Contingency Fees apply.

Consultants

Vendors to assist on a *Task Order* basis to assist HRT with Specialized Technical Consultants to augment HRT staff on Agency Projects.

Consultants (Funding - Operating, Grants and HRRTF)

- Based on not-to-exceed hourly rates per vendor rate card.

Upcoming Projects - Consultants

CIP#	Project Name	CIP#	Project Name	CIP#	Project Name
IT01	HASTUS	IT22	EAM System State-of-Good-Repair	IT45	Onboard Passenger Information System
IT03	Large Technology Infrastructure	IT29	Light Rail APC System Fixed Side Hardware Software	IT46	Yard Management System
IT05	Client Technology Systems State of Good Repair	IT32	Technology Enabled Safety Improvements	IT47	Enterprise Data Integration
IT06	Bus Facility Passenger Information Displays SGR	IT36	Internal Digital Signage System	IT48	Farebox Replacement Project
IT12	Onboard Network Infrastructure State of Good Repair	IT37	ICS Cyber Security	IT49	Collision Avoidance System
IT16	Financial Software System (FSS) Implementation	IT42	IT Security Systems Upgrade		
IT18	Fixed Side CAD/AVL System	IT43	Contract and Vendor Management Software Upgrades		



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Thank you

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**Contracted Services Key Performance Metrics
& Service Updates
Operations & Oversight Committee
March 13, 2025**

gohrt.com



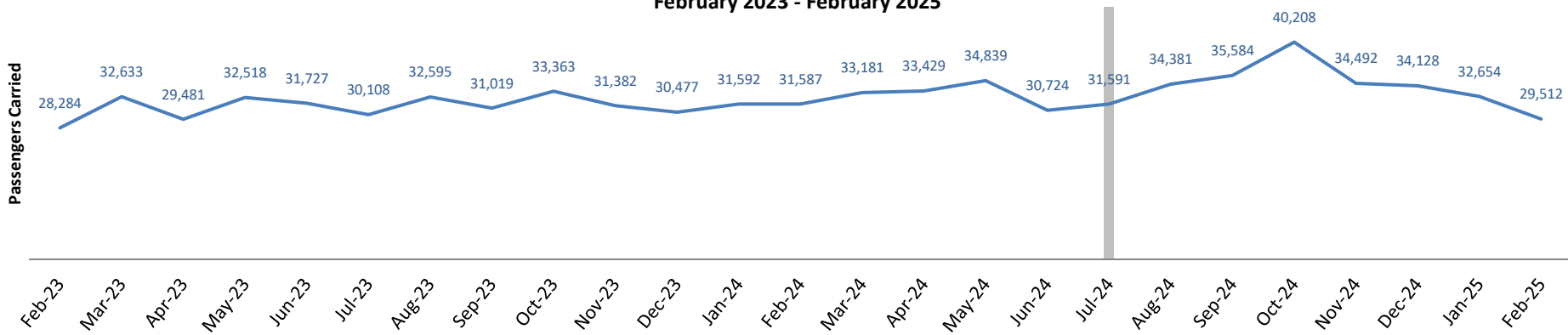
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Paratransit Service Metrics

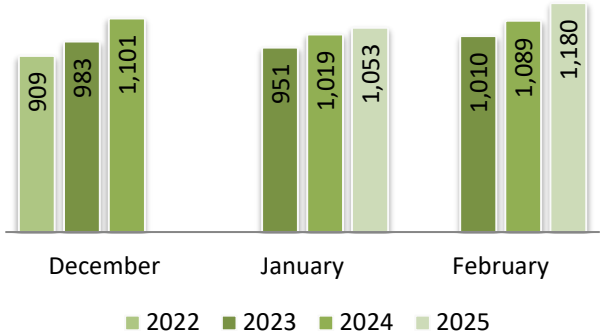
gohrt.com

**Paratransit Transportation Ridership *
February 2023 - February 2025**



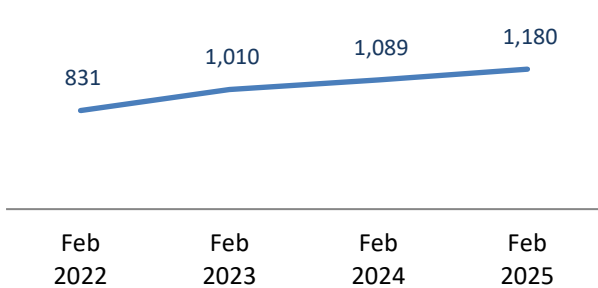
* Includes passengers in taxis & TNC's

Paratransit Transportation Average Daily Ridership YoY - 3-Month Comparison



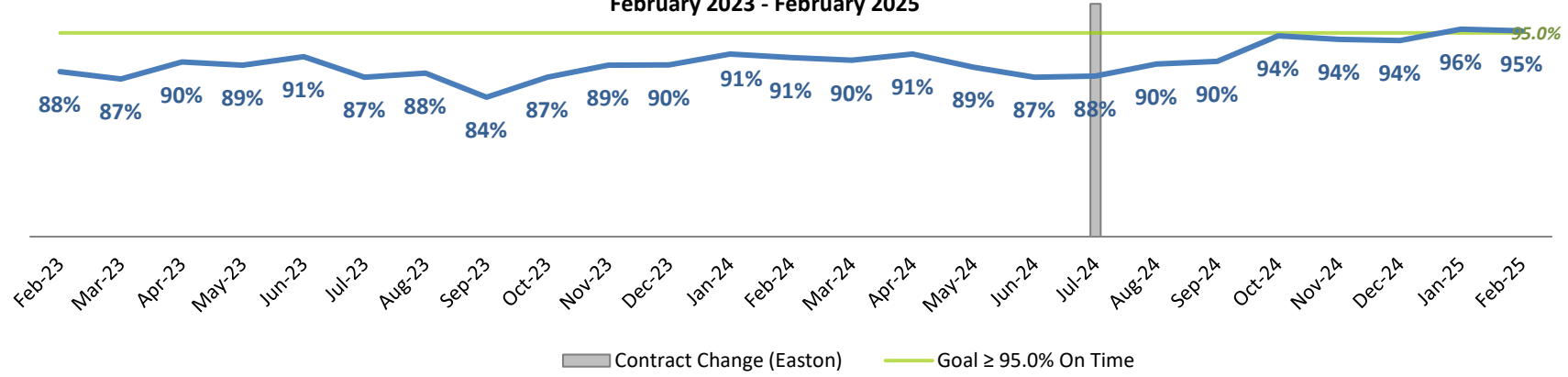
No service on 2/20, 2/21 & 2/22

Paratransit Transportation Avg Daily Ridership YoY - 1-Month Comparison

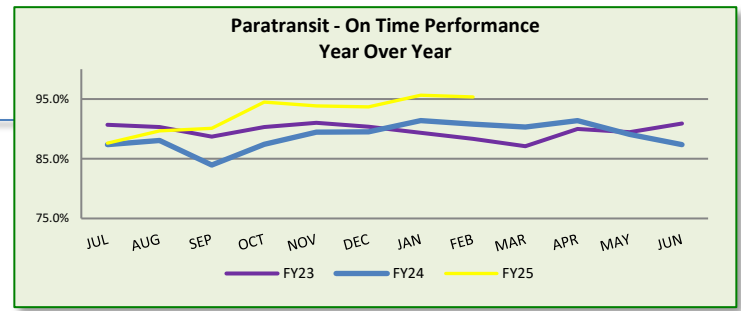


Contract Change (Easton) as of 7/1/24

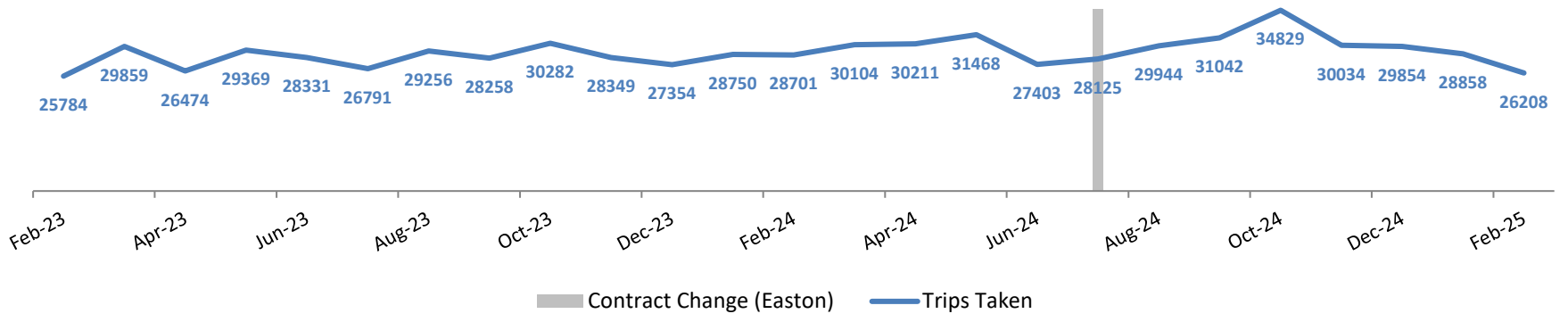
Paratransit On Time Performance February 2023 - February 2025



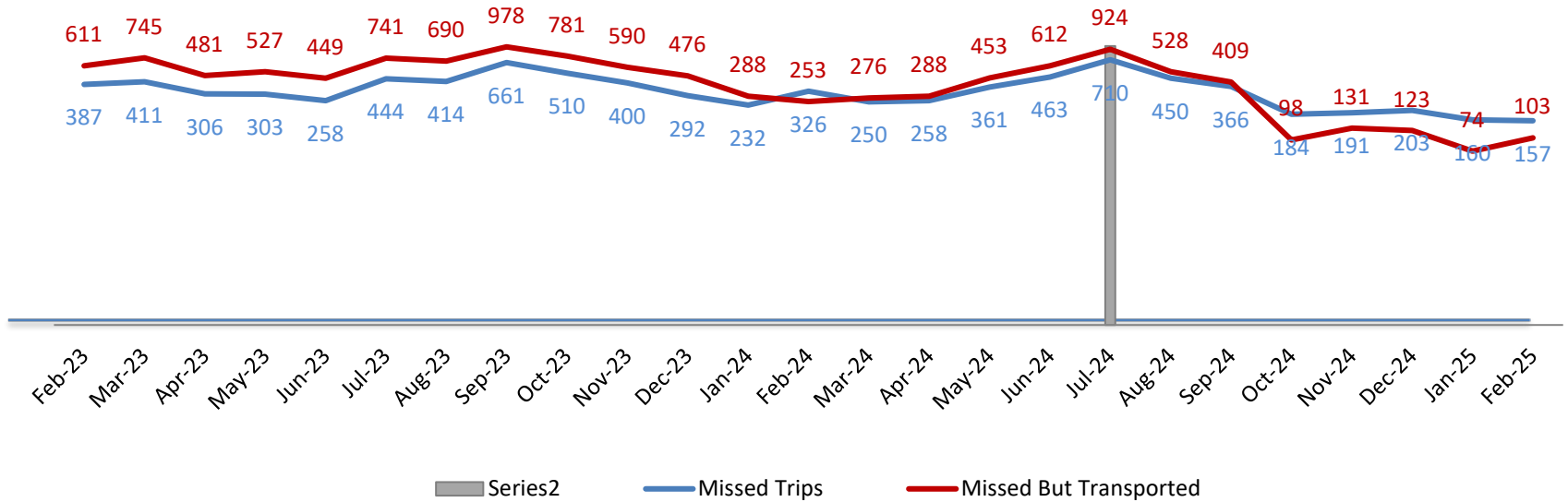
New contractor as of 7/1/24



Paratransit Trips Taken February 2023 - February 2025



Paratransit Total Missed Trips February 2023 - February 2025

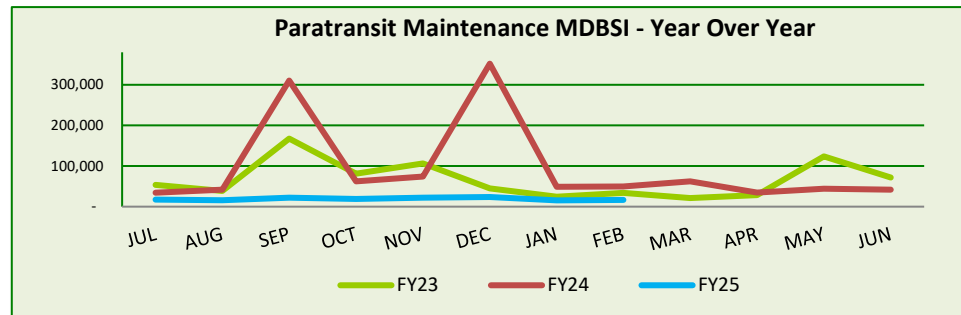
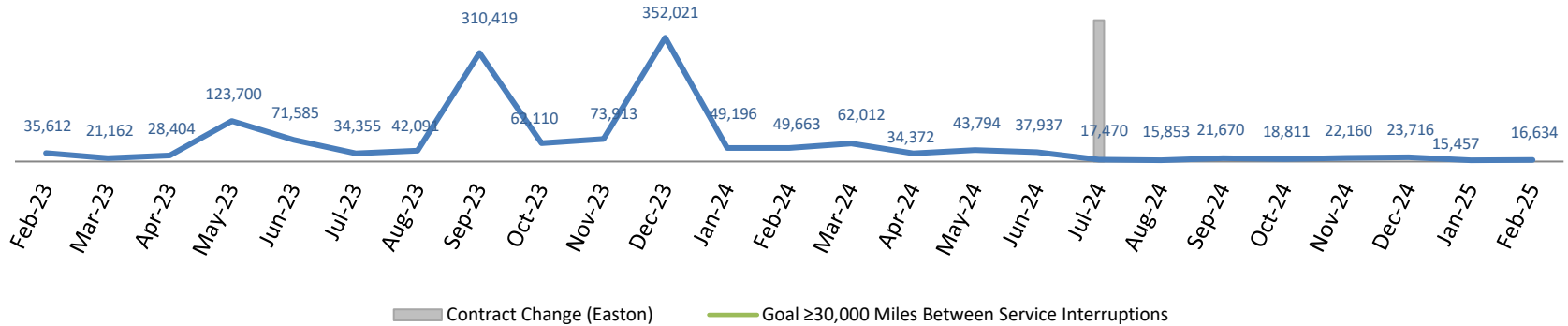


Missed Trips - Trips that are a no-show or canceled by the Customer when their ride arrives 30 minutes or later from the start of the Customer's communicated pick-up

Missed but Transported Trips - Trips when the vehicle arrives 30 minutes or later from the end of the Customer's communicated pick-up window and the customer still chooses to take the trip

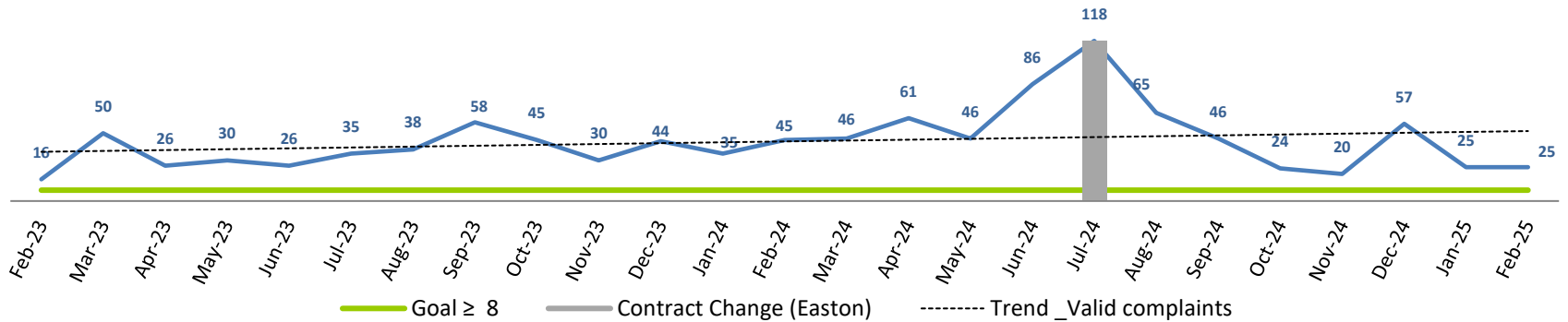
New contractor as of 7/1/24

Paratransit Mean Distance Between Service Interruptions February 2023 - February 2025

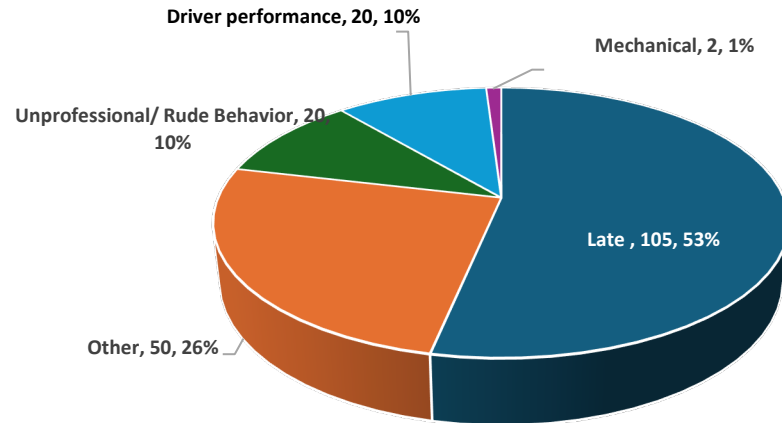


New contractor as of 7/1/24

Paratransit Transportation Services Valid Customer Complaints per Month February 2023 - February 2025

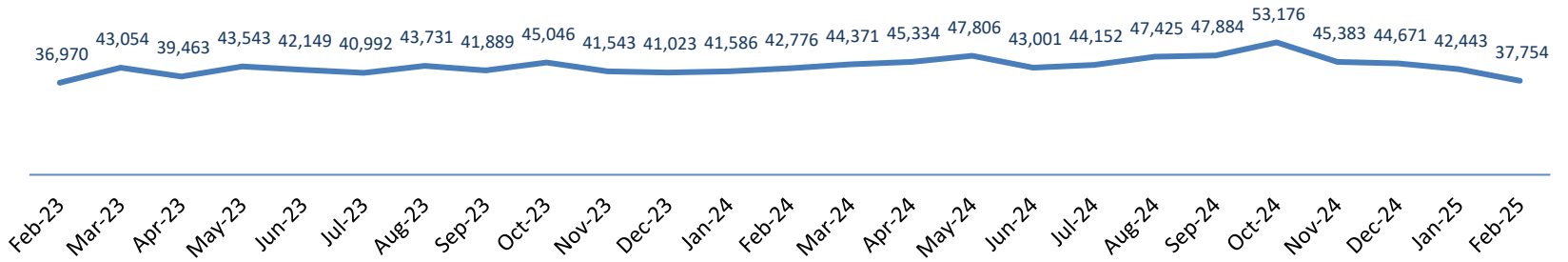


Paratransit Transportation Services EASTON Percentage of Customer Complaints by Type September 2024 -February 2025 6 Month Period



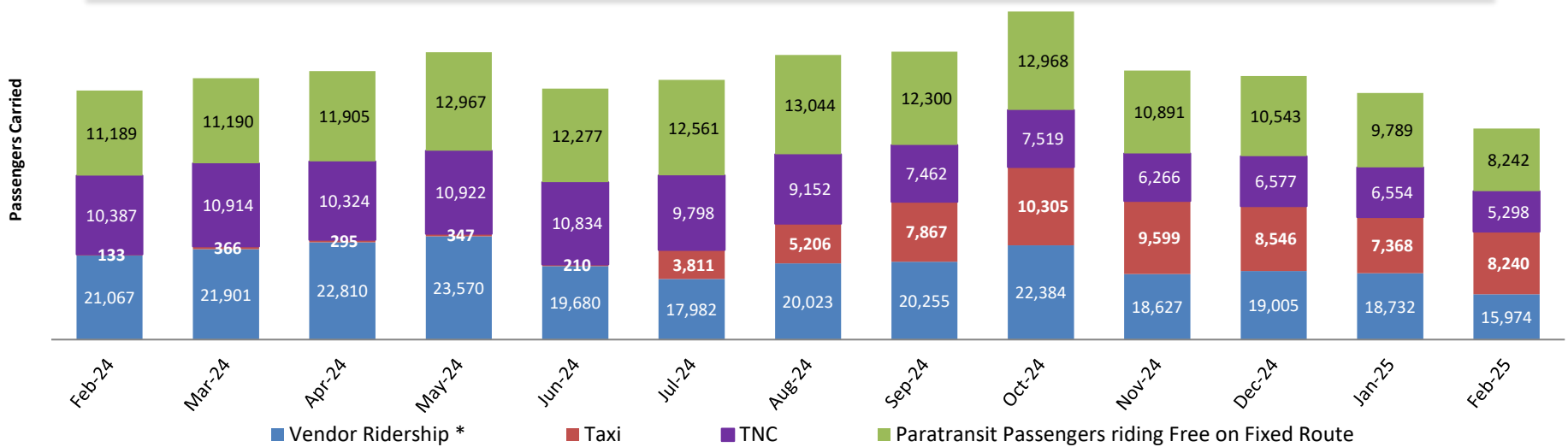
New contractor as of 7/1/24

All Paratransit Passengers Riding on Paratransit & Fixed Route February 2023 - February 2025



*New contractor as of 7/1/24

Paratransit Ridership Breakdown By Easton, Taxi & Fixed Route Most Recent 13 Months



Drivers

- 131 Drivers
- 13 in training
- 7 will start training on 3/17
- Goal is 150

Fleet

- 100% Preventive Maintenance Compliance

Paratransit Call Center

- February-19,156 Inbound calls received with an average wait time of 33.61 second

Trips over 90 minutes

- 1 year ago-230
- This Month-5



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Microtransit Update

gohrt.com



Hampton Roads Transit
OnDemand

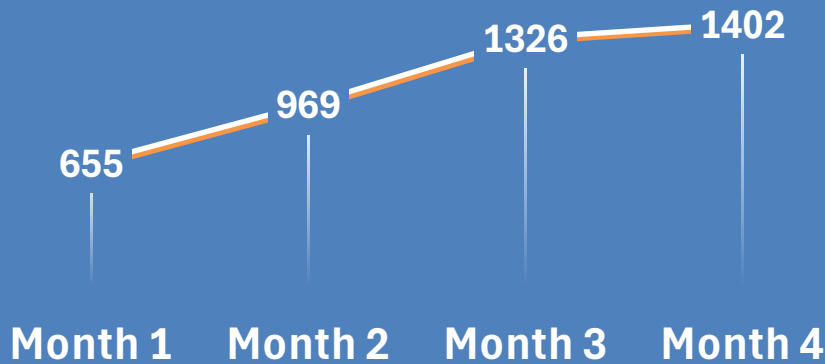
Month 1 – October 14, 2024 – November 13, 2024

Month 2 – November 14, 2024 – December 13, 2024

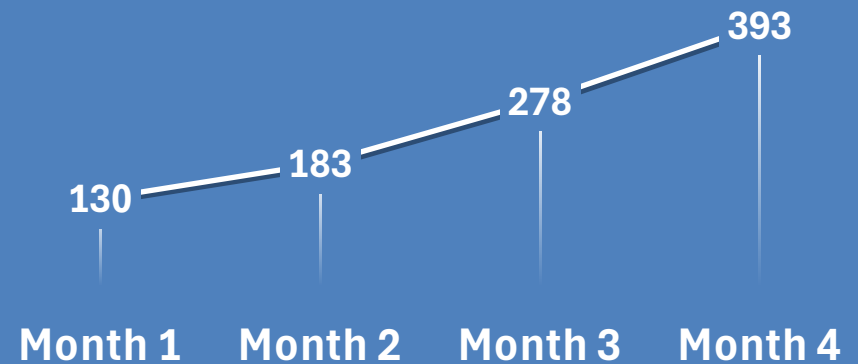
Month 3 – December 14, 2024 – January 13, 2025

Month 4 – January 14, 2025 – February 13, 2025

NEW RIDER ACCOUNTS



ACTIVE RIDERS



- New Rider Accounts – 114% increase over 4-month period
- Active Riders – 202% increase over 4-month period



Hampton Roads Transit
OnDemand

Month 1 – October 14, 2024 – November 13, 2024

Month 2 – November 14, 2024 – December 13, 2024

Month 3 – December 14, 2024 – January 13, 2025

Month 4 – January 14, 2025 – February 13, 2025

Completed Rides & Zone Breakdown



- Total Ride Requests – 246% increase
- Total Completed Rides – 260% increase
- Newport News Zone – 218% increase
- Virginia Beach Zone – 360% increase



Hampton Roads Transit
OnDemand

- Month 1 – October 14, 2024 – November 13, 2024
- Month 2 – November 14, 2024 – December 13, 2024
- Month 3 – December 14, 2024 – January 13, 2025
- Month 4 – January 14, 2025 – February 13, 2025

Rider Experience

Month	1	2	3	4
# Ride Requests	2058	3153	4510	7124
Met Demand %	94.7%	97.4%	92.9%	91.6%
Average Pick-up ETA	9.6 minutes	10.6 minutes	12.3 minutes	13.6 minutes
Average Ride Distance	3.3 miles	3.5 miles	3.4 miles	3.2 miles
Average Ride Duration	10.8 minutes	10.7 minutes	10.2 minutes	9.9 minutes
# of Ratings	233	357	460	774
5-Star Rating %	97.9%	98.6%	97.0%	95.1%

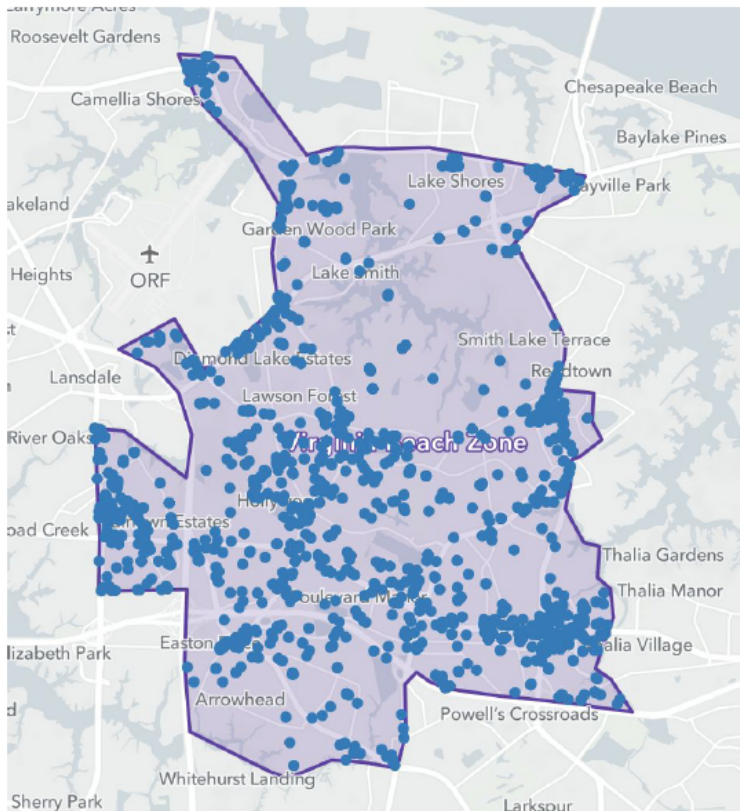


Attached as part of the meeting minutes

Hampton Roads Transit
OnDemand

Zone Highlight - Virginia Beach

Riders go to a variety of commercial and residential destinations



Top destinations:

- Haygood Shopping Center
- Nando's
- Funny Bones Comedy Club
- Aragona Village Shopping Center
- Janaf Shopping Center
- Walmart Supercenter
- Williams Farm Recreation Center
- Red Carpet Inn Virginia Beach

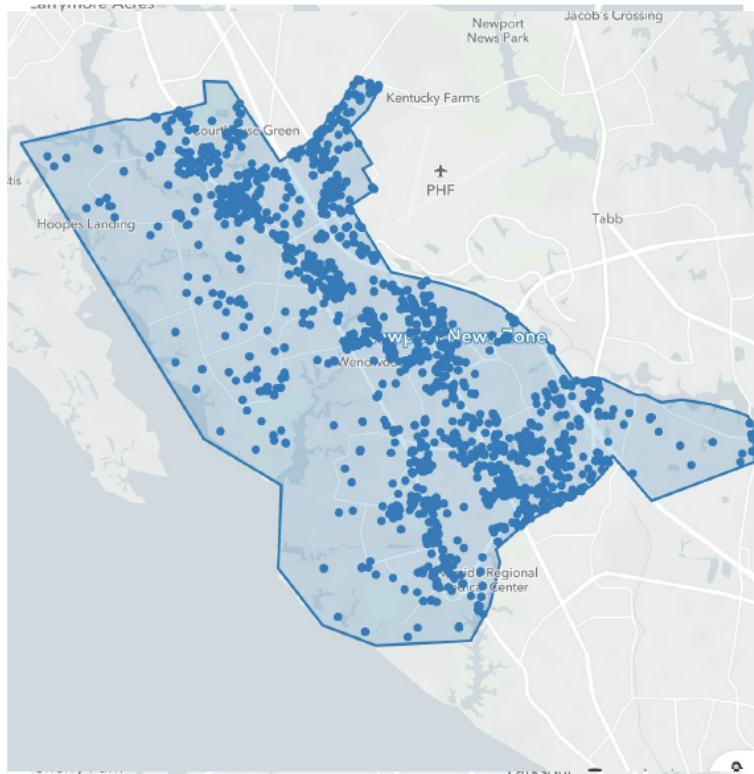


Attached as part of the meeting minutes

Hampton Roads Transit
OnDemand

Zone Highlight - Newport News

Riders go to a variety of commercial and residential destinations



Top destinations:

- City Center at Oyster Point
- The Shoppes at Oyster Point
- Food Lion
- Jefferson Commons
- Young Mill Apartments
- Aqueduct Housing
- DW Entertainment & Shopping Center



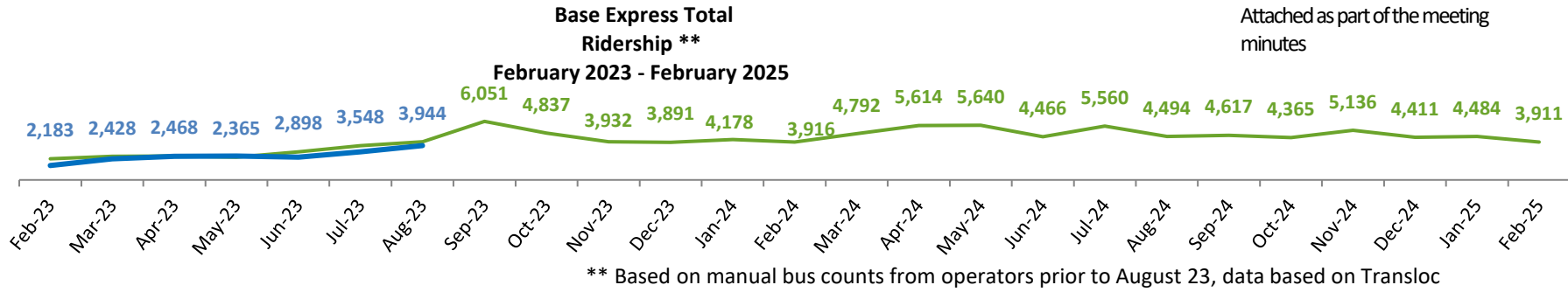
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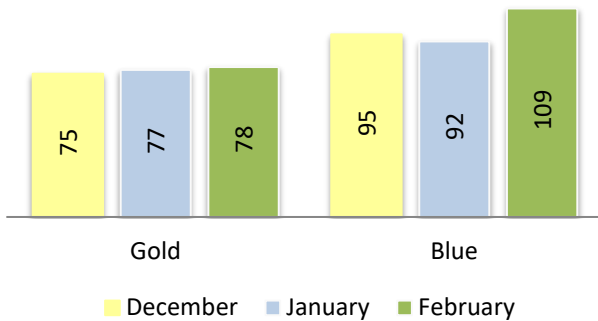
Base Express Service Metrics

gohrt.com

Passengers Carried



Base Express - GOLD & BLUE Routes Average Daily Ridership 3-Month Comparison



No service on 2/20, 2/21 & 2/22

The **Gold Route** originates at the HRT bus stop by the Navy Exchange and operates along portions of Maryland Avenue, Dillingham Boulevard, and Gilbert Street.

- Monday-Friday from 0600-1800
Every 30 minutes
- Saturday-Sunday 0900-1800
Every 30 minutes

The **Blue Route** starts at the Gilbert and First Avenue bus stop and provides frequent weekday service along Virginia Avenue, the piers, and Towway Drive.

- Monday-Friday from 0600-1800
Every 15 minutes
- No weekends



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TRANSIT

For more information, please visit
<https://gohrt.com/modes/base-express/>

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HAMPTON ROADS TRANSIT
APRIL 2025/MAY 2025
OPERATIONS AND OVERSIGHT COMMITTEE
ACTION ITEMS

Date	Action Item	Responsible Party	Due Date	Completed Date & Method

Contract No: 25-00337	Title: Information Technology Research and Advisory Services (Renewal)	Contract Amount: \$343,100.00
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Acquisition Description: Enter into a sole source renewal contract with Gartner, Inc. to provide information technology research and advisory services.

Background: Hampton Roads Transit’s (HRT’s) Information Technology Department requires the services of a research and advisory firm to provide technical assistance and support to improve performance and reduce risks associated with a multitude of Technology projects. With HRT’s limited technical staffing resources, Gartner has proven to be a definitive and cost-effective method for HRT’s Technology Management to provide both strategic expertise and timely insight into all of the Agency’s key technology initiatives. Under the terms of this agreement, Gartner will provide technical assistance to HRT’s Technology Department to drive HRT’s technology related mission and vision. Research and advisory assistance will include, but is not limited to, contract/cost optimization services; analysis and research; consulting services; benchmarking; peer networking; access to webinars and seminars; and access to resources in a workgroup environment.

Contract Approach: FTA and Virginia Public Procurement Act guidelines allow non-competitive procurements when only one source is available, and the award of a contract is infeasible under small purchase procedures, sealed bids, or competitive proposals. Due to the specific requirements of this solicitation, full and open competition was not a feasible method of Procurement. Gartner is the industry standard for providing research, information technology (IT) contract review, IT key metrics data, peer networking, and expertise across a wide range of IT solutions. Sole Source procurements are accomplished through solicitation and acceptance of a proposal from only one (1) source.

A solicitation was issued on February 18, 2025, and Gartner, Inc. provided a responsive proposal on March 4, 2025. The proposal included an annual cost to provide the requested services over the one-year contract term.

Based on the results of a price analysis performed utilizing historical data and the current Gartner State and Local Government pricing, the proposed pricing is deemed fair and reasonable. A contractor responsibility review confirmed that Gartner is both technically and financially capable of providing the services described in the Scope of Work.

Gartner, Inc. is headquartered in Stamford, CT and has provided these services for municipalities throughout the Commonwealth of Virginia and HRT satisfactorily.

The period of performance for this contract is one (1) year.

Cost/Funding: This contract will be funded with operating and HRRTF funds.

Contract No: 25-00337	Title: Information Technology Research and Advisory Services (Renewal)	Contract Amount: \$343,100.00
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Project Manager: Michael Price, Chief Technology Officer/Chief Information Officer

Contracting Officer: Jason Petruska, Senior Contract Specialist

Recommendation: It is respectfully recommended that the Commission approve the award of a sole source contract to Gartner, Inc. to provide information technology research and advisory services in the not-to-exceed amount of \$343,100.00 for a one (1) year period.

Contract No.: 24-00331	Title: Pest Control Management Services (Renewal)	Contract Amount: Base Year: \$ 35,153.00 Four Option Years: <u>\$161,581.04</u> Total: \$196,734.04
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Acquisition Description: Enter into a renewal contract with a qualified Contractor to provide pest control management services.

Background: Hampton Roads Transit (HRT) requires the services of a qualified Contractor to provide pest control management services for its various locations and rolling stock. Under the terms of this agreement, the Contractor will furnish all labor, materials, and equipment necessary to provide pest control management services as needed and directed by HRT’s Project Manager.

Contract Approach: An Invitation for Bids was issued on January 15, 2025. Ten (10) bids were received on March 11, 2025, from the following firms:

- Bug Busters Pest Control Services
- Curfiss Pest Solutions, LLC
- Dodson Pest Control
- Hayward Termite and Pest Control
- Ives Contracting
- Pestmaster
- ReeSource Pest, Inc.
- Resolve First, LLC
- Summit Environmental Solutions
- Talent Pest Control

Bidders were required to provide unit prices for the treatment of various locations and rolling stock, as well as a per hour call-back/emergency rate. After an evaluation of the bids received, HRT staff determined that Ives Contracting was the lowest responsive (in compliance with submittal requirements) and responsible (capable to perform) bidder; and is therefore eligible for award.

Ives Contracting’s bid price is deemed fair and reasonable based on a price analysis performed utilizing historical pricing, and the fact that the pricing was obtained in a competitive environment. A contractor responsibility review confirmed that Ives Contracting is technically and financially capable of performing the work.

Ives Contracting is located in Virginia Beach, VA and provides similar services to the Port of Virginia; Norfolk International Terminals; the Virginia Beach Convention Center; and CPS Properties, in Virginia Beach.

No DBE goal was established for this solicitation.

The period of performance for this contract is one (1) base year with four (4) additional one-year options.

Cost/Funding: This Contract will be funded with operating and HRRTF funds.

Contract No.: 24-00331	Title: Pest Control Management Services (Renewal)	Contract Amount:	
		Base Year:	\$ 35,153.00
		Four Option Years:	<u>\$161,581.04</u>
		Total:	\$196,734.04

Project Manager: William Collins, Facilities Maintenance Manager

Contracting Officer: Jason Petruska, Senior Contract Specialist

Recommendation: It is respectfully recommended that the Commission approve the award of a contract to Ives Contracting to provide pest control management services in the not-to-exceed amount of \$196,734.04 over a five-year period.

Solicitation Results

Firm	Total Bid Price
Ives Contracting	\$196,734.04
ReeSource Pest, Inc	\$197,387.20
Hayward Termite and Pest Control	\$206,164.38
Curfiss Pest Solutions, LLC	\$240,798.72
Talent Pest Control	\$256,345.80
Dodson Pest Control	\$313,672.02
Bug Busters Pest Control Services	\$401,792.34
Resolve First, LLC	\$1,347,532.02
Summit Environmental Solutions	\$2,417,422.02
Pestmaster (Did not submit a correct Price Schedule)	N/A

Ives Contracting Bid Summary					
Base Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4	Total
\$35,153.00	\$37,197.64	\$38,380.28	\$41,752.24	\$44,250.88	\$196,734.04

Exercise of Options – June 2025

Contract No.	Title	Description	Total Awarded Value	Period of Performance	Option Year to be Exercised	Total Amount of Option Year
20-00100	Ticket Vending Machine Credit Card Processing Services	To provide Ticket Vending Machine (TVM) credit card processing services for HRT.	\$282,500.00	3 yr. w/2 1-yr. options	Second	\$56,500.00
21-00128	Ticket Vending Machines/Odyssey Farebox Systems, Repair Parts, Software/Hardware, and Maintenance Support	Support for HRT's fare collection systems, including TVMs, fareboxes, vaults, hardware, repairs, spare and replacement parts, installations, upgrades and maintenance support services on a Task Order basis.	\$5,975,500.00	2 yr. w/4 1-yr. options	Third	\$995,917.00
21-00153	Fuel Products (Ultra Low Sulfur Diesel and Gasoline)	To supply and deliver diesel and gasoline fuel products to specified Hampton Roads Transit (HRT) locations.	\$50,500,000.00	1 yr. w/4 1-yr. options	Third	\$10,100,000.00
22-00183	Hampton Roads Transit Sign Fabrication and Maintenance	To fabricate and maintain HRT's service signs throughout the Hampton Roads service region.	\$1,040,668.25	2 yr. w/2 1-yr. options	Second	\$260,167.06
22-00189	TransitMaster Software and Hardware Support and Maintenance Services	Renewal of TransitMaster maintenance and support services.	\$2,383,024.00	1 yr. w/4 1-yr. options	Third	\$497,092.00
22-00213	Private Security Services	To provide private security services.	\$10,224,348.04	1 yr. w/4 1-yr. options	Second	\$1,964,974.18
23-00235	Light Rail Track Work	Inspection, maintenance, repair and construction of track work related to the Norfolk LRT system on an as-needed basis.	\$6,900,000.00	1 yr. w/3 1-yr. options	Second	\$1,725,000.00
24-00288	Provision of Facility Furniture	To provide and deliver branded automotive lubricants.	\$240,000.00	1 yr. w/2 1-yr. options	First	\$80,000.00

UPCOMING CONTRACTS FOR APPROVAL

Title	Description	Renewal Contract Expiration Date
Audio/Visual Services	To provide audio and visual support services on a Task Order basis.	12/15/2025
Audit Management System	To provide a cloud-based, fully integrated software solution to deliver strategic value and increase efficiencies through a streamlined internal audit process.	New
Contract and Vendor Software Solution	To provide a commercial off-the-shelf, Software as a Service Contract and Vendor Management Software solution.	New
Custodial Services and Consumables	To provide custodial services to all of HRT’s facilities.	7/31/2025
Data Archive Software and Extraction Services for PeopleSoft Financials	To provide a secure commercial off-the-shelf software as a service data archiving management solution for HRT’s PeopleSoft Financials application.	New
Federal Legislative Services	To perform government relations and legislative services activities at the federal level in support of HRT’s core mission in Hampton Roads.	9/30/2025
Mechanics Tool Supply	To supply professional quality tools designated for the automotive industry for HRT’s mechanics.	12/12/2024
Microsoft Dynamics 365 Finance and Operations Managed Services	To provide managed services for HRT's Microsoft Dynamics 365 Finance and Operations application.	New
On-Site Vehicle Inspection Services	To produce Pre-Award and Post-Delivery Buy America reports compliant with the requirements of 49 CFR parts 661 and 663; and provide on-site vehicle production line inspections, oversight, and quality assurance services.	11/4/2025
Signage Production Services	To provide signage production services.	2/18/2025
Supervisory Control and Data Acquisition (SCADA) System Processor Upgrade Parts	To supply and deliver vital upgrade parts for its Supervisory Control and Data Acquisition System	New
Tide Light Rail Bridge Repairs – Smith Creek Bridge	To perform needed repairs to the Tide’s Smith Creek Bridge.	New
Trackside Lubrication System	To purchase a trackside lubrication system.	New

Transit Stop Glass Replacement Services	To provide glass replacement services for HRT's various transit stops.	New
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