



HAMPTON ROADS  
TRANSIT

**Draft Financial Statement**

# MARCH 2025 FISCAL YEAR 2025 FINANCIAL REPORT

**gohrt.com**

# OPERATING FINANCIAL STATEMENTS

## March 2025

| FISCAL YEAR 2025             | Annual       |             | Month to Date |            |           | Year to Date |              |              |          |
|------------------------------|--------------|-------------|---------------|------------|-----------|--------------|--------------|--------------|----------|
| Dollars in Thousands         | Budget       | Budget      | Actual        | Variance   |           | Budget       | Actual       | Variance     |          |
| Operating Revenue            |              |             |               |            |           |              |              |              |          |
| Passenger Revenue            | \$ 8,823.3   | \$ 718.5    | \$ 618.7      | \$ (99.7)  | (13.9) %  | \$ 6,573.4   | \$ 6,215.8   | \$ (357.6)   | (5.4) %  |
| Passenger Revenue - RTS      | 881.3        | 73.4        | 63.4          | (10.0)     | (13.6) %  | 661.0        | 597.1        | (63.9)       | (9.7) %  |
| Advertising Revenue          | 800.0        | 66.7        | (15.3)        | (81.9)     | (122.9) % | 600.0        | 459.9        | (140.1)      | (23.4) % |
| Other Transportation Revenue | 2,975.3      | 247.9       | 235.6         | (12.4)     | (5.0) %   | 2,231.5      | 2,113.4      | (118.1)      | (5.3) %  |
| Non-Transportation Revenue   | 60.0         | 5.0         | 70.7          | 65.7       | 1,314.1 % | 45.0         | 76.1         | 31.1         | 69.1 %   |
| Total Operating Revenue      | 13,539.8     | 1,111.5     | 973.2         | (138.3)    | (12.4) %  | 10,110.8     | 9,462.2      | (648.6)      | (6.4) %  |
| Non-Operating Revenue        |              |             |               |            |           |              |              |              |          |
| Federal Funding (5307/5337)  | 46,120.7     | 3,663.0     | 3,984.8       | 321.8      | 8.8 %     | 34,256.8     | 32,318.9     | (1,937.9)    | (5.7) %  |
| HRRTF Funding                | 10,517.6     | 876.5       | 819.4         | (57.1)     | (6.5) %   | 7,888.2      | 6,728.1      | (1,160.1)    | (14.7) % |
| State Funding                | 24,937.8     | 2,078.1     | 2,078.1       | 0.0        | 0.0 %     | 18,703.3     | 18,703.3     | 0.0          | 0.0 %    |
| Local Funding                | 50,258.9     | 4,188.2     | 4,188.2       | 0.0        | 0.0 %     | 37,694.2     | 37,694.2     | 0.0          | 0.0 %    |
| Total Non-Operating Revenue  | 131,834.9    | 10,805.9    | 11,070.6      | 264.7      | 2.4 %     | 98,542.5     | 95,444.5     | (3,098.0)    | (3.1) %  |
| TOTAL REVENUE                | \$ 145,374.7 | \$ 11,917.4 | \$ 12,043.8   | \$ 126.4   |           | \$ 108,653.3 | \$ 104,906.7 | \$ (3,746.6) |          |
| Personnel Services           | 86,506.5     | 7,075.8     | 7,244.3       | \$ (168.5) | (2.4) %   | \$ 64,612.5  | \$ 63,812.9  | \$ 799.6     | 1.2 %    |
| Contract Services            | 16,496.1     | 1,363.8     | 889.2         | 474.6      | 34.8 %    | 12,244.9     | 9,469.8      | 2,775.1      | 22.7 %   |
| Materials & Supplies         | 6,389.9      | 569.0       | 594.4         | (25.5)     | (4.5) %   | 4,859.3      | 4,483.3      | 376.0        | 7.7 %    |
| Gas & Diesel                 | 6,139.0      | 494.8       | 565.3         | (70.4)     | (14.2) %  | 4,582.1      | 4,503.3      | 78.8         | 1.7 %    |
| Contractor's Fuel Usage      | 1,262.5      | 106.9       | 66.6          | 40.3       | 37.7 %    | 941.9        | 605.6        | 336.3        | 35.7 %   |
| Utilities                    | 1,584.6      | 143.7       | 151.8         | (8.1)      | (5.7) %   | 1,198.4      | 1,164.4      | 34.1         | 2.8 %    |
| Casualties & Liabilities     | 5,299.2      | 423.3       | 382.2         | 41.1       | 9.7 %     | 3,729.4      | 3,233.6      | 495.8        | 13.3 %   |
| Purchased Transportation     | 19,655.1     | 1,564.6     | 1,782.9       | (218.3)    | (14.0) %  | 14,961.3     | 15,116.1     | (154.8)      | (1.0) %  |
| Other Miscellaneous Expenses | 2,041.9      | 175.6       | 212.3         | (36.7)     | (20.9) %  | 1,523.5      | 1,504.6      | 18.9         | 1.2 %    |
| TOTAL EXPENSE                | \$ 145,374.7 | \$ 11,917.4 | \$ 11,889.0   | \$ 28.4    |           | \$ 108,653.3 | \$ 103,893.5 | \$ 4,759.8   |          |
| SURPLUS (DEFICIT)            |              |             | \$ 154.7      |            |           |              | \$ 1,013.1   |              |          |

1.

Line of Credit balance as of April 18, 2025, is \$11,790,589.78.

2.

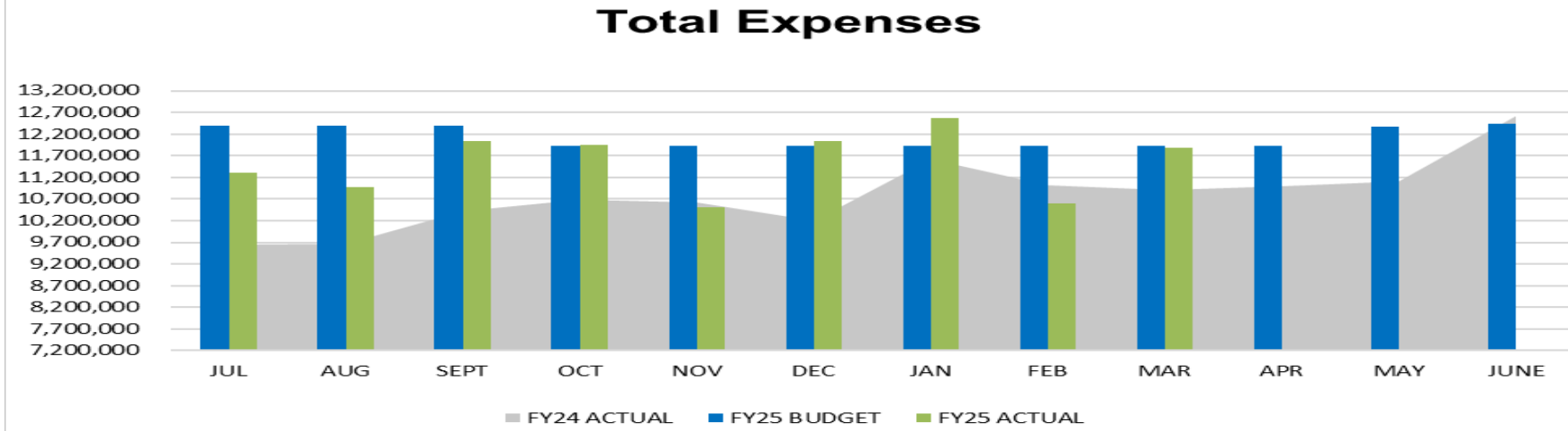
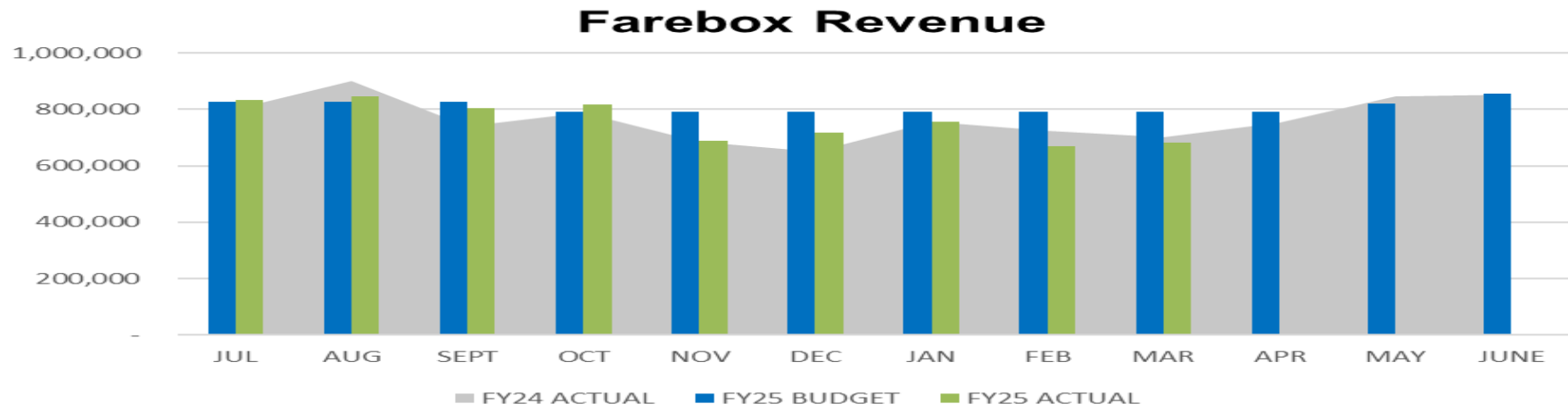
Line of Credit Average Daily balance for March 2025 was \$14,215,101.20.

# OPERATING FINANCIAL STATEMENTS

## March 2025

757 EXPRESS, 15-MINUTE INCREMENT

| FISCAL YEAR 2025         | Annual      |          | Month to Date |           |          | Year to Date |            |              |          |
|--------------------------|-------------|----------|---------------|-----------|----------|--------------|------------|--------------|----------|
| Dollars in Thousands     | Budget      | Budget   | Actual        | Variance  |          | Budget       | Actual     | Variance     |          |
| Operating Revenue        |             |          |               |           |          |              |            |              |          |
| Passenger Revenue        | \$ 881.3    | \$ 73.4  | \$ 63.4       | \$ (10.0) | (13.6) % | \$ 661.0     | \$ 597.1   | \$ (63.9)    | (9.7) %  |
| RTS Service              | 10,517.6    | 876.5    | 819.4         | (57.1)    | (6.5) %  | 7,888.2      | 6,728.1    | (1,160.1)    | (14.7) % |
| TOTAL REVENUE            | \$ 11,398.9 | \$ 949.9 | \$ 882.8      | \$ (67.1) |          | \$ 8,549.2   | \$ 7,325.2 | \$ (1,224.0) |          |
|                          |             |          |               |           |          |              |            |              |          |
| Personnel Services       | \$ 8,402.3  | \$ 700.2 | \$ 645.5      | \$ 54.7   | 7.8 %    | \$ 6,301.7   | \$ 5,571.3 | \$ 730.4     | 11.6 %   |
| Contract Services        | 1,187.4     | 99.0     | 77.9          | 21.1      | 21.3 %   | 890.5        | 655.1      | 235.4        | 26.4 %   |
| Materials & Supplies     | 1,352.6     | 112.7    | 132.3         | (19.5)    | (17.3) % | 1,014.4      | 892.3      | 122.1        | 12.0 %   |
| Utilities                | 81.6        | 6.8      | 8.5           | (1.7)     | (24.4) % | 61.2         | 53.7       | 7.5          | 12.3 %   |
| Casualties & Liabilities | 375.0       | 31.3     | 18.7          | 12.6      | 40.2 %   | 281.3        | 152.7      | 128.6        | 45.7 %   |
| TOTAL EXPENSE            | \$ 11,398.9 | \$ 949.9 | \$ 882.8      | \$ 67.1   |          | \$ 8,549.2   | \$ 7,325.2 | \$ 1,224.0   |          |
| SURPLUS (DEFICIT)        |             |          | \$ -          |           |          |              | \$ -       |              |          |



| YEAR-TO-DATE                               |                     |                    |                        |                        |                     |
|--------------------------------------------|---------------------|--------------------|------------------------|------------------------|---------------------|
| FISCAL YEAR 2025<br>(Dollars in Thousands) | BUDGET              | ACTUAL<br>LOCALITY | ACTUAL<br>NON-LOCALITY | ACTUAL<br>CONSOLIDATED | VARIANCE<br>+ / (-) |
| <b>REVENUE</b>                             |                     |                    |                        |                        |                     |
| Passenger Revenue                          | \$ 7,234.3          | \$ 6,095.7         | \$ 717.1               | \$ 6,812.8             | \$ (421.5)          |
| Advertising Revenue                        | \$ 600.0            | \$ 408.1           | \$ 51.8                | \$ 459.9               | \$ (140.1)          |
| Other Transportation Revenue               | \$ 2,231.5          | \$ -               | \$ 2,113.4             | \$ 2,113.4             | \$ (118.1)          |
| Non-Transportation Revenue                 | \$ 45.0             | \$ 84.1            | \$ (8.0)               | \$ 76.1                | \$ 31.1             |
| Federal Funding (PM 5307/5337)             | \$ 34,256.8         | \$ 32,318.9        | \$ -                   | \$ 32,318.9            | \$ (1,937.9)        |
| HRRTF Funding <sup>1</sup>                 | \$ 7,888.2          | \$ -               | \$ 6,728.1             | \$ 6,728.1             | \$ (1,160.1)        |
| State Funding                              | \$ 18,703.3         | \$ 18,703.3        | \$ -                   | \$ 18,703.3            | \$ -                |
| Local Funding                              | \$ 37,694.2         | \$ 37,694.2        | \$ -                   | \$ 37,694.2            | \$ -                |
| <b>TOTAL REVENUE:</b>                      | <b>\$ 108,653.3</b> | <b>\$ 95,304.3</b> | <b>\$ 9,602.4</b>      | <b>\$ 104,906.7</b>    | <b>\$ (3,746.6)</b> |
| <b>EXPENSE</b>                             |                     |                    |                        |                        |                     |
| Personnel Services                         | \$ 64,612.5         | \$ 58,213.4        | \$ 5,599.5             | \$ 63,812.9            | \$ 799.6            |
| Services                                   | \$ 12,244.9         | \$ 8,638.8         | \$ 831.0               | \$ 9,469.8             | \$ 2,775.1          |
| Materials & Supplies                       | \$ 10,383.3         | \$ 8,750.5         | \$ 841.7               | \$ 9,592.2             | \$ 791.1            |
| Utilities                                  | \$ 1,198.4          | \$ 1,062.2         | \$ 102.2               | \$ 1,164.4             | \$ 34.0             |
| Casualties & Liabilities                   | \$ 3,729.4          | \$ 2,949.8         | \$ 283.8               | \$ 3,233.6             | \$ 495.8            |
| Purchased Transportation                   | \$ 14,961.3         | \$ 13,789.7        | \$ 1,326.4             | \$ 15,116.1            | \$ (154.8)          |
| Other Miscellaneous Expenses               | \$ 1,523.5          | \$ 1,372.5         | \$ 132.1               | \$ 1,504.6             | \$ 18.9             |
| <b>TOTAL EXPENSE:</b>                      | <b>\$ 108,653.3</b> | <b>\$ 94,776.9</b> | <b>\$ 9,116.7</b>      | <b>\$ 103,893.6</b>    | <b>\$ 4,759.7</b>   |
|                                            |                     |                    |                        |                        |                     |
| <b>BUDGET STATUS TO DATE<sup>2</sup>:</b>  | <b>\$ -</b>         | <b>\$ 527.4</b>    | <b>\$ 485.7</b>        | <b>\$ 1,013.1</b>      | <b>\$ 1,013.1</b>   |

1. Hampton Roads Regional Transit Funding for 757 Express and 15-minute increment.

2. Includes year-to-date estimated farebox surplus credit and/or service reliability credit, where applicable.

| FISCAL YEAR 2025<br>(\$ in thousands)         | TOTAL LOCALITY   |              |             |              |
|-----------------------------------------------|------------------|--------------|-------------|--------------|
|                                               | ANNUAL<br>BUDGET | YEAR-TO-DATE |             |              |
|                                               |                  | BUDGET       | ACTUAL      | VARIANCE     |
| Locality Operating Share                      | \$ 50,259.0      | \$ 37,694.2  | \$ 37,694.2 | \$ -         |
| Plus: Local Farebox                           | \$ 8,650.6       | \$ 6,488.1   | \$ 6,095.7  | \$ (392.4)   |
| Locality Share - Sub-Total:                   | \$ 58,909.6      | \$ 44,182.3  | \$ 43,789.9 | \$ (392.4)   |
| Plus: Federal Aid                             | \$ 46,120.7      | \$ 34,256.8  | \$ 32,318.9 | \$ (1,937.9) |
| State Aid                                     | \$ 24,937.9      | \$ 18,703.3  | \$ 18,703.3 | \$ -         |
| Total Revenue Contribution:                   | \$ 129,968.2     | \$ 97,142.4  | \$ 94,812.1 | \$ (2,330.3) |
| Operating Expenses:                           | \$ 129,968.2     | \$ 97,142.4  | \$ 94,284.7 | \$ (2,857.7) |
| Locality Budget Status to Date <sup>1</sup> : |                  |              |             | \$ 527.4     |

KPI

|                                |      |      |
|--------------------------------|------|------|
| Farebox Recovery:              | 6.7% | 6.5% |
| Farebox % of Budgeted Expense: |      | 6.3% |

1. Includes year-to-date estimated farebox surplus credit and/or service reliability credit, where applicable.

| FISCAL YEAR 2025<br>(\$ in thousands)         | CHESAPEAKE       |              |            |            |
|-----------------------------------------------|------------------|--------------|------------|------------|
|                                               | ANNUAL<br>BUDGET | YEAR-TO-DATE |            |            |
|                                               |                  | BUDGET       | ACTUAL     | VARIANCE   |
| Locality Operating Share                      | \$ 3,018.0       | \$ 2,263.4   | \$ 2,263.4 | \$ -       |
| Plus: Local Farebox                           | \$ 420.9         | \$ 315.7     | \$ 328.5   | \$ 12.8    |
| Locality Share - Sub-Total:                   | \$ 3,438.9       | \$ 2,579.1   | \$ 2,591.9 | \$ 12.8    |
| Plus: Federal Aid                             | \$ 3,433.7       | \$ 2,575.3   | \$ 2,413.4 | \$ (161.9) |
| State Aid                                     | \$ 1,592.5       | \$ 1,194.4   | \$ 1,178.2 | \$ (16.2)  |
| Total Revenue Contribution:                   | \$ 8,465.1       | \$ 6,348.8   | \$ 6,183.5 | \$ (165.3) |
| Operating Expenses:                           | \$ 8,465.1       | \$ 6,348.8   | \$ 6,093.5 | \$ (255.3) |
| Locality Budget Status to Date <sup>1</sup> : |                  |              |            | \$ 90.0    |

KPI

|                                |      |      |
|--------------------------------|------|------|
| Farebox Recovery:              | 5.0% | 5.4% |
| Farebox % of Budgeted Expense: |      | 5.2% |

1. Includes year-to-date estimated farebox surplus credit and/or service reliability credit, where applicable.

| FISCAL YEAR 2025<br>(\$ in thousands)         | HAMPTON          |              |             |          |
|-----------------------------------------------|------------------|--------------|-------------|----------|
|                                               | ANNUAL<br>BUDGET | YEAR-TO-DATE |             |          |
|                                               |                  | BUDGET       | ACTUAL      | VARIANCE |
| Locality Operating Share                      | \$ 5,237.4       | \$ 3,928.1   | \$ 3,928.1  | \$ -     |
| Plus: Local Farebox                           | \$ 743.4         | \$ 557.6     | \$ 632.3    | \$ 74.7  |
| Locality Share - Sub-Total:                   | \$ 5,980.8       | \$ 4,485.7   | \$ 4,560.4  | \$ 74.7  |
| Plus: Federal Aid                             | \$ 5,267.5       | \$ 3,950.6   | \$ 4,614.4  | \$ 663.8 |
| State Aid                                     | \$ 2,647.6       | \$ 1,985.6   | \$ 2,234.5  | \$ 248.9 |
| Total Revenue Contribution:                   | \$ 13,895.9      | \$ 10,421.9  | \$ 11,409.3 | \$ 987.4 |
| Operating Expenses:                           | \$ 13,895.9      | \$ 10,421.9  | \$ 11,334.6 | \$ 912.7 |
| Locality Budget Status to Date <sup>1</sup> : |                  |              |             | \$ 74.7  |

KPI

|                                |      |      |
|--------------------------------|------|------|
| Farebox Recovery:              | 5.4% | 5.6% |
| Farebox % of Budgeted Expense: |      | 6.1% |

1. Includes year-to-date estimated farebox surplus credit and/or service reliability credit, where applicable.

| FISCAL YEAR 2025<br>(\$ in thousands)         | NEWPORT NEWS     |              |             |          |
|-----------------------------------------------|------------------|--------------|-------------|----------|
|                                               | ANNUAL<br>BUDGET | YEAR-TO-DATE |             |          |
|                                               |                  | BUDGET       | ACTUAL      | VARIANCE |
| Locality Operating Share                      | \$ 8,300.7       | \$ 6,225.5   | \$ 6,225.5  | \$ -     |
| Plus: Local Farebox                           | \$ 1,426.3       | \$ 1,069.7   | \$ 1,141.3  | \$ 71.6  |
| Locality Share - Sub-Total:                   | \$ 9,727.0       | \$ 7,295.2   | \$ 7,366.8  | \$ 71.6  |
| Plus: Federal Aid                             | \$ 7,959.9       | \$ 5,969.9   | \$ 6,427.7  | \$ 457.8 |
| State Aid                                     | \$ 4,200.2       | \$ 3,150.2   | \$ 3,401.5  | \$ 251.3 |
| Total Revenue Contribution:                   | \$ 21,887.1      | \$ 16,415.3  | \$ 17,196.0 | \$ 780.7 |
| Operating Expenses:                           | \$ 21,887.1      | \$ 16,415.3  | \$ 17,124.4 | \$ 709.1 |
| Locality Budget Status to Date <sup>1</sup> : |                  |              |             | \$ 71.6  |

KPI

|                                |      |      |
|--------------------------------|------|------|
| Farebox Recovery:              | 6.5% | 6.7% |
| Farebox % of Budgeted Expense: |      | 7.0% |

1. Includes year-to-date estimated farebox surplus credit and/or service reliability credit, where applicable.

| FISCAL YEAR 2025<br>(\$ in thousands)         | NORFOLK          |              |             |              |
|-----------------------------------------------|------------------|--------------|-------------|--------------|
|                                               | ANNUAL<br>BUDGET | YEAR-TO-DATE |             |              |
|                                               |                  | BUDGET       | ACTUAL      | VARIANCE     |
| Locality Operating Share                      | \$ 21,795.0      | \$ 16,346.3  | \$ 16,346.3 | \$ -         |
| Plus: Local Farebox                           | \$ 4,191.4       | \$ 3,143.6   | \$ 2,632.0  | \$ (511.6)   |
| Locality Share - Sub-Total:                   | \$ 25,986.4      | \$ 19,489.9  | \$ 18,978.3 | \$ (511.6)   |
| Plus: Federal Aid                             | \$ 17,677.5      | \$ 13,258.1  | \$ 10,885.2 | \$ (2,372.9) |
| State Aid                                     | \$ 10,464.1      | \$ 7,848.0   | \$ 7,413.3  | \$ (434.7)   |
| Total Revenue Contribution:                   | \$ 54,128.0      | \$ 40,596.0  | \$ 37,276.8 | \$ (3,319.2) |
| Operating Expenses:                           | \$ 54,128.0      | \$ 40,596.0  | \$ 37,029.5 | \$ (3,566.5) |
| Locality Budget Status to Date <sup>1</sup> : |                  |              |             | \$ 247.3     |

KPI

|                                |      |      |
|--------------------------------|------|------|
| Farebox Recovery:              | 7.7% | 7.1% |
| Farebox % of Budgeted Expense: |      | 6.5% |

1. Includes year-to-date estimated farebox surplus credit and/or service reliability credit, where applicable.

| FISCAL YEAR 2025<br>(\$ in thousands)         | PORTSMOUTH       |              |            |            |
|-----------------------------------------------|------------------|--------------|------------|------------|
|                                               | ANNUAL<br>BUDGET | YEAR-TO-DATE |            |            |
|                                               |                  | BUDGET       | ACTUAL     | VARIANCE   |
| Locality Operating Share                      | \$ 3,182.0       | \$ 2,386.5   | \$ 2,386.5 | \$ -       |
| Plus: Local Farebox                           | \$ 514.1         | \$ 385.6     | \$ 382.0   | \$ (3.6)   |
| Locality Share - Sub-Total:                   | \$ 3,696.1       | \$ 2,772.1   | \$ 2,768.5 | \$ (3.6)   |
| Plus: Federal Aid                             | \$ 3,747.3       | \$ 2,810.5   | \$ 2,615.7 | \$ (194.8) |
| State Aid                                     | \$ 1,730.1       | \$ 1,297.5   | \$ 1,295.1 | \$ (2.4)   |
| Total Revenue Contribution:                   | \$ 9,173.5       | \$ 6,880.1   | \$ 6,679.3 | \$ (200.8) |
| Operating Expenses:                           | \$ 9,173.5       | \$ 6,880.1   | \$ 6,673.5 | \$ (206.6) |
| Locality Budget Status to Date <sup>1</sup> : |                  |              |            | \$ 5.8     |

KPI

|                                |      |      |
|--------------------------------|------|------|
| Farebox Recovery:              | 5.6% | 5.7% |
| Farebox % of Budgeted Expense: |      | 5.6% |

1. Includes year-to-date estimated farebox surplus credit and/or service reliability credit, where applicable.

| FISCAL YEAR 2025<br>(\$ in thousands)         | VIRGINIA BEACH   |              |             |            |
|-----------------------------------------------|------------------|--------------|-------------|------------|
|                                               | ANNUAL<br>BUDGET | YEAR-TO-DATE |             |            |
|                                               |                  | BUDGET       | ACTUAL      | VARIANCE   |
| Locality Operating Share                      | \$ 8,725.9       | \$ 6,544.4   | \$ 6,544.4  | \$ -       |
| Plus: Local Farebox                           | \$ 1,354.5       | \$ 1,015.9   | \$ 979.6    | \$ (36.3)  |
| Locality Share - Sub-Total:                   | \$ 10,080.4      | \$ 7,560.3   | \$ 7,524.0  | \$ (36.3)  |
| Plus: Federal Aid                             | \$ 8,034.8       | \$ 5,692.4   | \$ 5,362.5  | \$ (329.9) |
| State Aid                                     | \$ 4,303.4       | \$ 3,227.6   | \$ 3,180.7  | \$ (46.9)  |
| Total Revenue Contribution:                   | \$ 22,418.6      | \$ 16,480.3  | \$ 16,067.2 | \$ (413.1) |
| Operating Expenses:                           | \$ 22,418.6      | \$ 16,480.3  | \$ 16,029.2 | \$ (451.1) |
| Locality Budget Status to Date <sup>1</sup> : |                  |              |             | \$ 38.0    |

KPI

|                                |      |      |
|--------------------------------|------|------|
| Farebox Recovery:              | 6.2% | 6.1% |
| Farebox % of Budgeted Expense: |      | 5.9% |

1. Includes year-to-date estimated farebox surplus credit and/or service reliability credit, where applicable.