



HAMPTON ROADS
TRANSIT

**FY2021 REVISED PRELIMINARY
OPERATING BUDGET
AUDIT & BUDGET/MFAC MEETING
MAY 7, 2020**

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HAMPTON ROADS
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REVISITING RIDERSHIP PROJECTIONS

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FY2021 RIDERSHIP RECOVERY SCENARIOS

Mode	Original FY 21 Ridership Projections	Scenario A		Scenario B		Scenario C		Scenario D	
		Normal by Dec 2020		Back to Normal by Dec 2020, Then 2nd Wave of Virus		Slow Month to Month Growth for All of FY21		Slow Growth to Dec 2020, Then 2nd Wave of Virus	
		Projection	Variance	Projection	Variance	Projection	Variance	Projection	Variance
Bus	9,751,618	7,896,357	-19.0%	4,688,742	-51.9	4,828,292	-50.5%	3,615,819	-62.9%
Light Rail	1,237,133	929,773	-24.8%	457,226	-63.0%	367,976	-70.3%	457,226	-63.0%
Ferry	256,352	175,533	-31.5%	79,006	-69.2%	137,564	-46.3%	81,059	-68.4%
Paratransit	386,292	320,579	-17.0%	208,751	-46.0%	206,693	-46.5%	169,688	-56.1%
Total	11,631,396	9,322,242	-19.9%	5,433,725	-53.3%	5,540,527	-52.4%	4,323,792	-62.8%



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REVISED FY2021 OPERATING BUDGET DISCUSSION

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FY2021 LOCAL CONTRIBUTION – THE MATH

Description	Local Contribution Operating + ACC
FY2020 Local contribution	\$ 46,696,103
FY2021 Original preliminary local increase	\$ 1,785,923
FY2021 Original preliminary local contribution:	\$ 48,482,026
Less: Reduced original cost to localities	\$ (1,785,923)
Less: Remaining gap caused by FY2021 anticipated recordation tax losses	\$ (3,163,967)
FY2021 Goal local contribution after Recordation Tax losses:	\$ 43,532,136

= **\$4,949,890**
Estimated FY2021
Recordation Tax
Losses

FY2021 Goal local contribution after Recordation Tax losses	\$ 43,532,136
State legislation requiring localities keep FY2021 funding level with FY2020	\$ 46,696,103
Net Local shortfall related to Recordation Tax losses:	\$ (3,163,967)

Anticipated FY2020 surplus after strategic allocation of state & federal funds	\$ 3,163,967
FY2021 Net preliminary local contribution after application of FY2020 surplus:	\$ 43,532,136

= **\$46,696,103**
Total FY2021 Local
Contribution

Strategic allocation of State and Federal resources cannot be achieved without enabling resolutions adopted by ALL member cities.

FY2021 REVISED PRELIMINARY BUDGET SUMMARY

	FY2020 ADOPTED BUDGET	FY2021 REVISED PRELIMINARY BUDGET	\$ VARIANCE
REVENUE			
1 Farebox Revenue	\$ 14,311,956	\$ 13,693,665	\$ (618,291)
ERC Revenue	\$ 2,088,592	\$ 2,293,044	\$ 204,452
Auxiliary Revenue (Advertising)	\$ 875,000	\$ 875,000	\$ -
Auxiliary Revenue (Production Fees)	\$ 200,000	\$ 200,000	\$ -
Other Non-Transportation Revenue	\$ 60,000	\$ 60,000	\$ -
5307 Used for ADA Operating Cost	\$ 1,928,780	\$ 1,924,435	\$ (4,345)
5307 Used for Bus PM	\$ 12,698,434	\$ 13,667,492	\$ 969,058
5307 Used for Capital Cost of Contract	\$ 820,828	\$ 1,251,646	\$ 430,818
5337 Used for Fixed Guideway PM	\$ 1,318,475	\$ 1,414,804	\$ 96,329
TDM	\$ 611,529	\$ 574,172	\$ (37,357)
UPWP	\$ 225,000	\$ 225,000	\$ -
Grant Reimbursement	\$ 713,845	\$ 706,174	\$ (7,671)
State Assistance	\$ 19,869,838	\$ 19,869,838	\$ -
State Assistance - Hot Lanes	\$ 100,000	\$ 100,000	\$ -
3 Local Credit-Special Programming	\$ -	\$ 3,163,967	\$ 3,163,967
2 Local Operating Share	\$ 44,696,103	\$ 41,532,136	\$ (3,163,967)
TOTAL REVENUE:	\$ 100,518,380	\$ 101,551,373	\$ 1,032,993
EXPENSE			
Personnel Services	\$ 63,883,209	\$ 65,683,855	\$ 1,800,646
Services	\$ 9,443,502	\$ 10,307,730	\$ 864,228
Materials & Supplies	\$ 10,576,458	\$ 10,189,026	\$ (387,432)
Utilities	\$ 1,249,406	\$ 1,297,485	\$ 48,079
Casualties & Liabilities	\$ 4,023,967	\$ 3,661,895	\$ (362,072)
Purchased Transportation	\$ 9,836,772	\$ 8,873,707	\$ (963,065)
Other Miscellaneous Expenses	\$ 1,505,066	\$ 1,537,675	\$ 32,609
4 TOTAL EXPENSE:	\$ 100,518,380	\$ 101,551,373	\$ 1,032,993

- 1. **Farebox Revenue**
 - ✓ Farebox estimates are pre-COVID19
 - ✓ Locality contributions will not be impacted by farebox shortfalls in FY2021
 - ✓ State & Federal COVID monies will cover related expenses
- 2. **Local Operating Share**
 - ✓ Anticipated local billing in FY2021
- 3. **Local Credit-Special Programming**
 - ✓ Local surpluses from FY2020 will be appropriated from fund balance to reduce local contribution payments in FY2021
- 4. **Total Expense**
 - ✓ Increased \$1.03M as compared to FY2020

FY2021 REVISED PRELIMINARY NET LOCAL CONTRIBUTION

	FY2020 ADOPTED BUDGET	FY2021 REVISED PRELIMINARY BUDGET	\$ VARIANCE
LOCAL OPERATING SHARE			
Chesapeake	\$ 2,691,408	\$ 1,847,958	\$ (843,450)
Hampton	\$ 4,657,638	\$ 4,465,993	\$ (191,645)
Newport News	\$ 7,373,777	\$ 7,177,130	\$ (196,647)
Norfolk	\$ 19,386,398	\$ 19,130,244	\$ (256,154)
Portsmouth	\$ 2,837,300	\$ 2,705,993	\$ (131,307)
VA Beach	\$ 7,749,582	\$ 6,204,818	\$ (1,544,764)
TOTAL LOCAL OPERATING SHARE:	\$ 44,696,103	\$ 41,532,136	\$ (3,163,967)

Local Operating Share ties to note 2 on slide 6

ADVANCED CAPITAL CONTRIBUTION (ACC)			
Chesapeake	\$ 130,455	\$ 133,825	\$ 3,370
Hampton	\$ 230,185	\$ 232,438	\$ 2,253
Newport News	\$ 373,585	\$ 371,149	\$ (2,436)
Norfolk	\$ 747,301	\$ 737,800	\$ (9,501)
Portsmouth	\$ 133,426	\$ 131,862	\$ (1,564)
VA Beach	\$ 385,048	\$ 392,926	\$ 7,878
TOTAL ACC:	\$ 2,000,000	\$ 2,000,000	\$ -

+ Advanced Capital Contribution

LOCAL OPERATING SHARE + ACC			
Chesapeake	\$ 2,821,863	\$ 1,981,783	\$ (840,080)
Hampton	\$ 4,887,823	\$ 4,698,431	\$ (189,392)
Newport News	\$ 7,747,362	\$ 7,548,279	\$ (199,083)
Norfolk	\$ 20,133,699	\$ 19,868,044	\$ (265,655)
Portsmouth	\$ 2,970,726	\$ 2,837,855	\$ (132,871)
VA Beach	\$ 8,134,630	\$ 6,597,744	\$ (1,536,886)
TOTAL LOCAL OPERATING SHARE + ACC:	\$ 46,696,103	\$ 43,532,136	\$ (3,163,967)

= Local Operating Share + Advanced Capital Contribution