



HAMPTON ROADS  
TRANSIT

Draft Financial Statement

DECEMBER 2019  
FISCAL YEAR 2020  
FINANCIAL REPORT

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# OPERATING FINANCIAL STATEMENTS

## December 2019

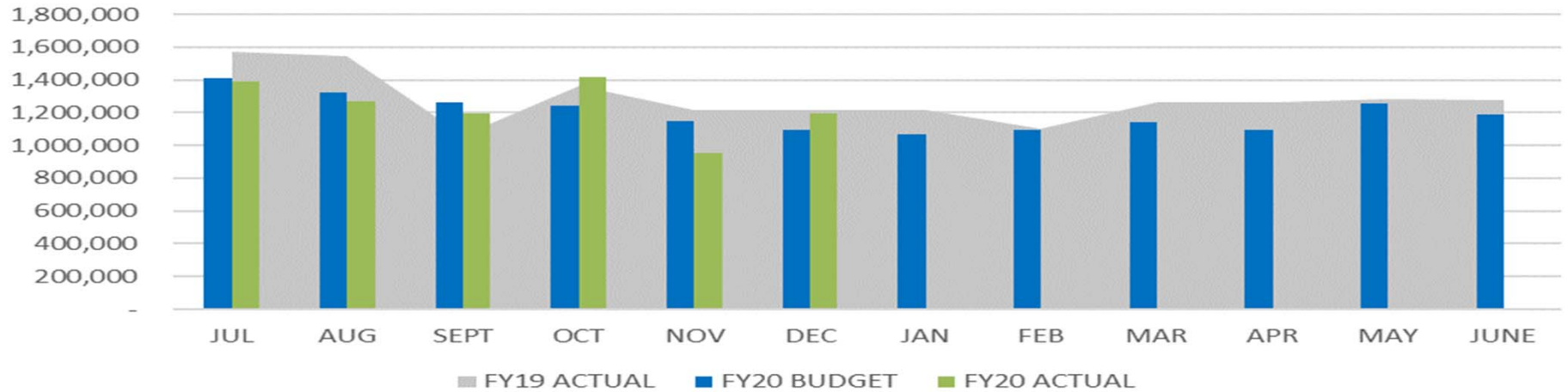
FISCAL YEAR 2020 Dollars in Thousands	Annual		Month to Date				Year to Date			
	Budget	Budget	Actual	Variance			Budget	Actual	Variance	
<b>Operating Revenue</b>										
Passenger Revenue	\$ 14,312.0	\$ 1,093.2	\$ 1,194.4	\$ 101.3	9.3 %	\$ 7,471.2	\$ 7,418.9	\$ (52.3)	(0.7) %	
Advertising Revenue	1,075.0	89.6	170.2	80.6	90.0 %	537.5	478.8	(58.7)	(10.9) %	
Other Transportation Revenue	2,088.6	174.0	192.0	17.9	10.3 %	1,044.3	1,148.8	104.5	10.0 %	
Non-Transportation Revenue	60.0	5.0	22.7	17.7	353.3 %	30.0	142.7	112.7	375.7 %	
<b>Total Operating Revenue</b>	<b>17,535.5</b>	<b>1,361.8</b>	<b>1,579.3</b>	<b>217.5</b>	<b>16.0 %</b>	<b>9,083.0</b>	<b>9,189.2</b>	<b>106.3</b>	<b>1.2 %</b>	
<b>Non-Operating Revenue</b>										
Federal Funding <sup>(1)</sup>	18,316.9	1,634.8	1,714.7	79.9	4.9 %	9,119.0	8,461.4	(657.6)	(7.2) %	
State Funding	19,969.8	1,664.2	1,665.4	1.2	0.1 %	9,984.9	9,942.3	(42.6)	(0.4) %	
Local Funding	44,696.1	3,724.7	3,724.7	-	- %	22,348.1	22,348.1	(0.0)	(0.0) %	
<b>Total Non-Operating Revenue</b>	<b>82,982.8</b>	<b>7,023.7</b>	<b>7,104.7</b>	<b>81.1</b>	<b>1.2 %</b>	<b>41,452.0</b>	<b>40,751.8</b>	<b>(700.2)</b>	<b>(1.7) %</b>	
<b>TOTAL REVENUE</b>	<b>\$ 100,518.4</b>	<b>\$ 8,385.5</b>	<b>\$ 8,684.0</b>	<b>\$ 298.5</b>		<b>\$ 50,535.0</b>	<b>\$ 49,941.0</b>	<b>\$ (593.9)</b>		
<b>Personnel Services</b>	\$ 64,001.1	\$ 5,335.8	\$ 5,406.9	\$ (71.1)	(1.3) %	\$ 32,360.6	\$ 31,320.3	\$ 1,040.3	3.2 %	
Contract Services	9,228.9	786.0	797.9	(12.0)	(1.5) %	4,505.9	3,830.3	675.6	15.0 %	
Materials & Supplies	10,566.7	873.8	845.6	28.3	3.2 %	5,288.7	5,541.5	(252.8)	(4.8) %	
Utilities	1,249.4	109.4	107.7	1.7	1.5 %	597.2	587.0	10.2	1.7 %	
Casualties & Liabilities	4,024.0	335.3	340.4	(5.1)	(1.5) %	2,012.0	2,036.3	(24.4)	(1.2) %	
Purchased Transportation	9,686.8	819.7	711.0	108.7	13.3 %	4,768.4	4,423.2	345.2	7.2 %	
Other Miscellaneous Expenses	1,761.5	125.4	126.3	(0.9)	(0.7) %	1,002.2	928.4	73.8	7.4 %	
<b>TOTAL EXPENSE</b>	<b>\$ 100,518.4</b>	<b>\$ 8,385.5</b>	<b>\$ 8,335.9</b>	<b>\$ 49.5</b>		<b>\$ 50,535.0</b>	<b>\$ 48,667.0</b>	<b>\$ 1,867.9</b>		
<b>SURPLUS (DEFICIT)</b>			<b>348.1</b>				<b>1,274.0</b>			

1. Year to date federal 5307 funding reduced by \$300,000 and 5337 by \$200,000.

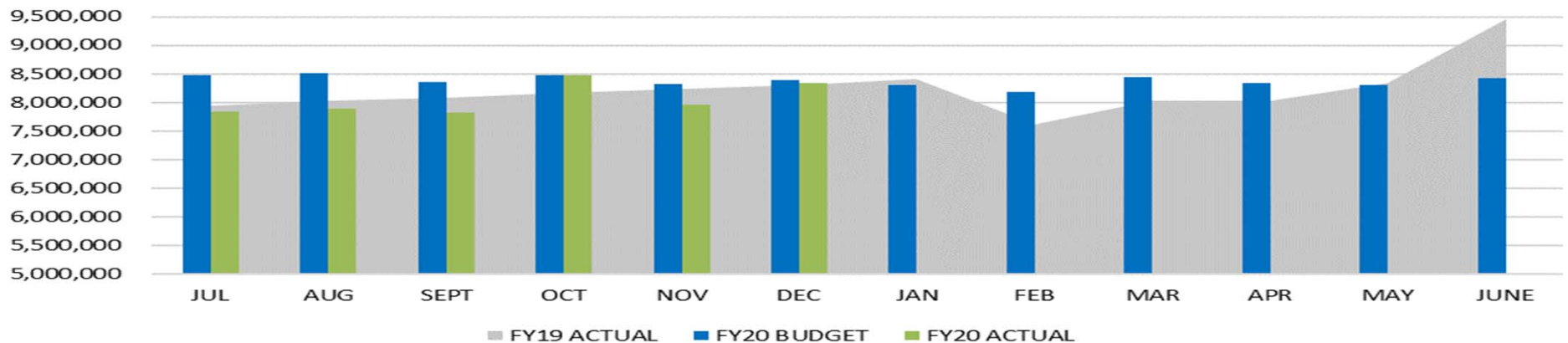


# OPERATING FINANCIAL STATEMENTS December 2019

## Farebox Revenue



## Total Expenses



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# LOCALITY CROSSWALK

## December 2019

	YEAR TO DATE - DECEMBER 31, 2019				
	YTD Budget	Locality	Non-Locality	Consolidated	Variance + / (-)
<b>REVENUE</b>					
Passenger Revenue	\$ 7,471,192	\$ 6,959,161	\$ 459,771	\$ 7,418,932	\$ (52,260)
Advertising Revenue	\$ 537,498	\$ 452,358	\$ 26,438	\$ 478,796	\$ (58,702)
Other Transportation Revenue	\$ 1,044,294	\$ -	\$ 1,148,720	\$ 1,148,720	\$ 104,426
Non-Transportation Revenue	\$ 30,000	\$ 40,871	\$ 101,826	\$ 142,697	\$ 112,697
Federal Funding (PM 5307 & 5337)	\$ 8,343,803	\$ 7,038,007	\$ 805,796	\$ 7,843,803	\$ (500,000)
Project Salary Reimbursement	\$ 775,188	\$ 583,533	\$ 34,105	\$ 617,638	\$ (157,550)
State Funding	\$ 9,984,918	\$ 9,246,281	\$ 695,957	\$ 9,942,238	\$ (42,680)
Local Funding	\$ 22,348,056	\$ 22,348,056	\$ -	\$ 22,348,056	\$ -
<b>TOTAL REVENUE:</b>	<b>\$ 50,534,949</b>	<b>\$ 46,668,267</b>	<b>\$ 3,272,613</b>	<b>\$ 49,940,880</b>	<b>\$ (594,069)</b>
<b>EXPENSE</b>					
Personnel Services	\$ 32,360,574	\$ 29,454,386	\$ 1,865,959	\$ 31,320,345	\$ 1,040,229
Services	\$ 4,505,930	\$ 3,602,118	\$ 228,197	\$ 3,830,315	\$ 675,615
Materials & Supplies	\$ 5,288,663	\$ 5,211,329	\$ 330,142	\$ 5,541,471	\$ (252,808)
Utilities	\$ 597,194	\$ 552,023	\$ 34,971	\$ 586,994	\$ 10,200
Casualties & Liabilities	\$ 2,011,983	\$ 1,915,022	\$ 121,318	\$ 2,036,340	\$ (24,357)
Purchased Transportation	\$ 4,768,386	\$ 4,159,760	\$ 263,524	\$ 4,423,284	\$ 345,102
Other Miscellaneous Expenses	\$ 1,002,219	\$ 873,094	\$ 55,311	\$ 928,405	\$ 73,814
<b>TOTAL EXPENSES:</b>	<b>\$ 50,534,949</b>	<b>\$ 45,767,732</b>	<b>\$ 2,899,422</b>	<b>\$ 48,667,154</b>	<b>\$ 1,867,795</b>
<b>BUDGET STATUS TO DATE:</b>	<b>\$ -</b>	<b>\$ 900,535</b>	<b>\$ 373,191</b>	<b>\$ 1,273,726</b>	<b>\$ 1,273,726</b>

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# LOCALITY CROSSWALK

# PROJECTED 2019

	PROJECTED FISCAL YEAR END 2020				
	Annual Budget	Locality	Non-Locality	Consolidated	Variance + / (-)
<b>REVENUE</b>					
Passenger Revenue	\$ 14,311,956	\$ 13,286,973	\$ 880,745	\$ 14,167,718	\$ (144,238)
Advertising Revenue	\$ 1,075,000	\$ 904,183	\$ 53,409	\$ 957,592	\$ (117,408)
Other Transportation Revenue	\$ 2,088,592	\$ -	\$ 2,295,814	\$ 2,295,814	\$ 207,222
Non-Transportation Revenue	\$ 60,000	\$ 81,694	\$ 203,700	\$ 285,394	\$ 225,394
Federal Funding (PM 5307 & 5337) <sup>1</sup>	\$ 16,766,517	\$ 14,606,103	\$ 1,660,414	\$ 16,266,517	\$ (500,000)
Project Salary Reimbursement	\$ 1,550,374	\$ 977,534	\$ 57,742	\$ 1,035,276	\$ (515,098)
State Funding	\$ 19,969,838	\$ 18,571,949	\$ 1,397,889	\$ 19,969,838	\$ -
Local Funding	\$ 44,696,103	\$ 44,696,103	\$ -	\$ 44,696,103	\$ -
<b>TOTAL REVENUE:</b>	<b>\$ 100,518,380</b>	<b>\$ 93,124,540</b>	<b>\$ 6,549,712</b>	<b>\$ 99,674,252</b>	<b>\$ (844,128)</b>
<b>EXPENSE</b>					
Personnel Services	\$ 64,001,140	\$ 59,245,001	\$ 3,762,579	\$ 63,007,580	\$ 993,560
Services	\$ 9,228,906	\$ 7,960,246	\$ 505,546	\$ 8,465,791	\$ 763,115
Materials & Supplies	\$ 10,566,664	\$ 10,321,775	\$ 655,524	\$ 10,977,299	\$ (410,635)
Utilities	\$ 1,249,406	\$ 1,165,205	\$ 74,001	\$ 1,239,206	\$ 10,200
Casualties & Liabilities	\$ 4,023,966	\$ 3,806,572	\$ 241,751	\$ 4,048,323	\$ (24,357)
Purchased Transportation	\$ 9,686,772	\$ 8,357,635	\$ 530,783	\$ 8,888,418	\$ 798,354
Other Miscellaneous Expenses	\$ 1,761,526	\$ 1,586,929	\$ 100,784	\$ 1,687,713	\$ 73,813
<b>TOTAL EXPENSE:</b>	<b>\$ 100,518,380</b>	<b>\$ 92,443,364</b>	<b>\$ 5,870,967</b>	<b>\$ 98,314,331</b>	<b>\$ 2,204,049</b>
<b>TOTAL PROJECTED SURPLUS/(DEFICIT):</b>	<b>\$ -</b>	<b>\$ 681,176</b>	<b>\$ 678,746</b>	<b>\$ 1,359,921</b>	<b>\$ 1,359,921</b>

1. Federal Funding: Federal fixed guideway funding variance to budget \$(200,000); Federal PM variance to budget \$(300,000)

# LOCALITY RECONCILIATION

## December 2019

FISCAL YEAR 2020 (Dollars in Thousands)	Total Local			
	Annual Budget	YTD DECEMBER 2019		
		Budget	Actual	Variance
Locality Operating Share	\$ 44,696.1	\$ 22,348.2	\$ 22,348.2	\$ -
Plus: Local Farebox	\$ 13,431.7	\$ 7,011.7	\$ 6,959.1	\$ (52.6)
Locality Share - Sub-Total	\$ 58,127.8	\$ 29,359.9	\$ 29,307.3	\$ (52.6)
Plus: Federal Aid	\$ 14,948.4	\$ 7,430.2	\$ 7,038.0	\$ (392.2)
State Aid	\$ 18,777.0	\$ 9,388.5	\$ 9,246.3	\$ (142.2)
Total Revenue Contribution	\$ 91,853.2	\$ 46,178.6	\$ 45,591.6	\$ (587.0)
Operating Expenses	\$ 91,853.2	\$ 46,178.6	\$ 44,691.0	\$ (1,487.6)

<b>Budget Status to Date:</b>	<b>\$ 900.6</b>
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KPI's	
Farebox Recovery:	15.2%      15.6%
Farebox % of Budgeted Expense:	15.1%

PROJECTED FISCAL YEAR 2020 (Dollars in Thousands)	Total Local		
	PROJECTED FY20		
	Budget	Actual	Variance
Locality Operating Share	\$ 44,696.1	\$ 44,696.1	\$ -
Plus: Local Farebox	\$ 13,431.7	\$ 13,287.0	\$ (144.7)
Locality Share - Sub-Total	\$ 58,127.8	\$ 57,983.1	\$ (144.7)
Plus: Federal Aid	\$ 14,948.4	\$ 14,606.2	\$ (342.2)
State Aid	\$ 18,777.0	\$ 18,571.9	\$ (205.1)
Total Revenue Contribution	\$ 91,853.2	\$ 91,161.2	\$ (692.0)
Operating Expenses	\$ 91,853.2	\$ 90,480.0	\$ (1,373.2)
<b>Projected Budget Status:</b>	<b>\$ 681.2</b>		

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# LOCALITY RECONCILIATION

## December 2019

FISCAL YEAR 2020 (Dollars in Thousands)	Chesapeake			
	Annual Budget	YTD DECEMBER 2019		
		Budget	Actual	Variance
Locality Operating Share	\$ 2,691.4	\$ 1,345.7	\$ 1,345.7	\$ -
Plus: Local Farebox	\$ 723.5	\$ 377.7	\$ 352.9	\$ (24.8)
Locality Share - Sub-Total	\$ 3,414.9	\$ 1,723.4	\$ 1,698.6	\$ (24.8)
Plus: Federal Aid	\$ 913.5	\$ 455.6	\$ 435.1	\$ (20.5)
State Aid	\$ 1,079.8	\$ 539.9	\$ 523.7	\$ (16.2)
Total Revenue Contribution	\$ 5,408.2	\$ 2,718.9	\$ 2,657.4	\$ (61.5)
Operating Expenses	\$ 5,408.2	\$ 2,718.9	\$ 2,581.9	\$ (137.0)

<b>Budget Status to Date:</b>	<b>\$ 75.5</b>
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### KPI's

Farebox Recovery:	13.9%	13.7%
Farebox % of Budgeted Expense:		13.0%

PROJECTED FISCAL YEAR 2020 (Dollars in Thousands)	Chesapeake		
	PROJECTED FY20		
	Budget	Actual	Variance
Locality Operating Share	\$ 2,691.4	\$ 2,691.4	\$ -
Plus: Local Farebox	\$ 723.5	\$ 676.1	\$ (47.4)
Locality Share - Sub-Total	\$ 3,414.9	\$ 3,367.5	\$ (47.4)
Plus: Federal Aid	\$ 913.5	\$ 921.1	\$ 7.6
State Aid	\$ 1,079.8	\$ 1,069.7	\$ (10.1)
Total Revenue Contribution	\$ 5,408.2	\$ 5,358.3	\$ (49.9)
Operating Expenses	\$ 5,408.2	\$ 5,320.0	\$ (88.2)
<b>Projected Budget Status:</b>	<b>\$ 38.3</b>		

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# LOCALITY RECONCILIATION

December 2019

FISCAL YEAR 2020 (Dollars in Thousands)	Newport News			
	Annual Budget	YTD DECEMBER 2019		
		Budget	Actual	Variance
Locality Operating Share	\$ 7,373.8	\$ 3,686.9	\$ 3,686.9	\$ -
Plus: Local Farebox	\$ 2,244.9	\$ 1,171.9	\$ 1,220.4	\$ 48.5
Locality Share - Sub-Total	\$ 9,618.7	\$ 4,858.8	\$ 4,907.3	\$ 48.5
Plus: Federal Aid	\$ 2,709.0	\$ 1,347.6	\$ 1,310.7	\$ (36.9)
State Aid	\$ 3,168.2	\$ 1,584.1	\$ 1,576.1	\$ (8.0)
Total Revenue Contribution	\$ 15,495.9	\$ 7,790.5	\$ 7,794.1	\$ 3.6
Operating Expenses	\$ 15,495.9	\$ 7,790.5	\$ 7,616.4	\$ (174.1)

<b>Budget Status to Date:</b>	<b>\$ 177.7</b>
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KPI's		
Farebox Recovery:	15.0%	16.0%
Farebox % of Budgeted Expense:		15.7%

PROJECTED FISCAL YEAR 2020 (Dollars in Thousands)	Newport News		
	PROJECTED FY20		
	Budget	Actual	Variance
Locality Operating Share	\$ 7,373.8	\$ 7,373.8	\$ -
Plus: Local Farebox	\$ 2,244.9	\$ 2,337.8	\$ 92.9
Locality Share - Sub-Total	\$ 9,618.7	\$ 9,711.6	\$ 92.9
Plus: Federal Aid	\$ 2,709.0	\$ 2,728.0	\$ 19.0
State Aid	\$ 3,168.2	\$ 3,157.8	\$ (10.4)
Total Revenue Contribution	\$ 15,495.9	\$ 15,597.4	\$ 101.5
Operating Expenses	\$ 15,495.9	\$ 15,381.2	\$ (114.7)
<b>Projected Budget Status:</b>	<b>\$ 216.2</b>		

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# LOCALITY RECONCILIATION

## December 2019

FISCAL YEAR 2020 (Dollars in Thousands)	Hampton			
	Annual Budget	YTD DECEMBER 2019		
		Budget	Actual	Variance
Locality Operating Share	\$ 4,657.6	\$ 2,328.8	\$ 2,328.8	\$ -
Plus: Local Farebox	\$ 1,255.4	\$ 655.3	\$ 681.3	\$ 26.0
Locality Share - Sub-Total	\$ 5,913.0	\$ 2,984.1	\$ 3,010.1	\$ 26.0
Plus: Federal Aid	\$ 1,628.0	\$ 812.4	\$ 811.7	\$ (0.7)
State Aid	\$ 1,918.6	\$ 959.3	\$ 976.8	\$ 17.5
Total Revenue Contribution	\$ 9,459.6	\$ 4,755.8	\$ 4,798.6	\$ 42.8
Operating Expenses	\$ 9,459.6	\$ 4,755.8	\$ 4,749.3	\$ (6.5)

<b>Budget Status to Date:</b>	<b>\$ 49.3</b>
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### KPI's

Farebox Recovery:	13.8%	14.3%
Farebox % of Budgeted Expense:		14.3%

PROJECTED FISCAL YEAR 2020 (Dollars in Thousands)	Hampton		
	PROJECTED FY20		
	Budget	Actual	Variance
Locality Operating Share	\$ 4,657.6	\$ 4,657.6	\$ -
Plus: Local Farebox	\$ 1,255.4	\$ 1,305.2	\$ 49.8
Locality Share - Sub-Total	\$ 5,913.0	\$ 5,962.8	\$ 49.8
Plus: Federal Aid	\$ 1,628.0	\$ 1,681.3	\$ 53.3
State Aid	\$ 1,918.6	\$ 1,952.2	\$ 33.6
Total Revenue Contribution	\$ 9,459.6	\$ 9,596.3	\$ 136.7
Operating Expenses	\$ 9,459.6	\$ 9,572.3	\$ 112.7
<b>Projected Budget Status:</b>			<b>\$ 24.0</b>

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# LOCALITY RECONCILIATION

## December 2019

FISCAL YEAR 2020 (Dollars in Thousands)	Norfolk			
	Annual Budget	YTD DECEMBER 2019		
		Budget	Actual	Variance
Locality Operating Share	\$ 19,386.5	\$ 9,693.3	\$ 9,693.3	\$ -
Plus: Local Farebox	\$ 6,343.1	\$ 3,311.3	\$ 3,195.3	\$ (116.0)
Locality Share - Sub-Total	\$ 25,729.6	\$ 13,004.6	\$ 12,888.6	\$ (116.0)
Plus: Federal Aid	\$ 5,768.9	\$ 2,853.5	\$ 2,545.0	\$ (308.5)
State Aid	\$ 8,173.2	\$ 4,086.6	\$ 3,933.5	\$ (153.1)
Total Revenue Contribution	\$ 39,671.7	\$ 19,944.7	\$ 19,367.1	\$ (577.6)
Operating Expenses	\$ 39,671.7	\$ 19,944.7	\$ 18,892.9	\$ (1,051.8)

**Budget Status to Date:** **\$ 474.2**

### KPI's

Farebox Recovery:	16.6%	16.9%
Farebox % of Budgeted Expense:		16.0%

PROJECTED FISCAL YEAR 2020 (Dollars in Thousands)	Norfolk		
	PROJECTED FY20		
	Budget	Actual	Variance
Locality Operating Share	\$ 19,386.5	\$ 19,386.5	\$ -
Plus: Local Farebox	\$ 6,343.1	\$ 6,121.0	\$ (222.1)
Locality Share - Sub-Total	\$ 25,729.6	\$ 25,507.5	\$ (222.1)
Plus: Federal Aid	\$ 5,768.9	\$ 5,316.9	\$ (452.0)
State Aid	\$ 8,173.2	\$ 7,968.3	\$ (204.9)
Total Revenue Contribution	\$ 39,671.7	\$ 38,792.7	\$ (879.0)
Operating Expenses	\$ 39,671.7	\$ 38,559.2	\$ (1,112.5)
<b>Projected Budget Status:</b>			<b>\$ 233.5</b>



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HAMPTON ROADS TRANSIT

# LOCALITY RECONCILIATION

## December 2019

FISCAL YEAR 2020 (Dollars in Thousands)	Portsmouth			
	Annual Budget	YTD DECEMBER 2019		
		Budget	Actual	Variance
Locality Operating Share	\$ 2,837.3	\$ 1,418.7	\$ 1,418.7	\$ -
Plus: Local Farebox	\$ 850.4	\$ 443.9	\$ 439.0	\$ (4.9)
Locality Share - Sub-Total	\$ 3,687.7	\$ 1,862.6	\$ 1,857.7	\$ (4.9)
Plus: Federal Aid	\$ 1,204.6	\$ 600.3	\$ 593.7	\$ (6.6)
State Aid	\$ 1,227.0	\$ 613.5	\$ 621.9	\$ 8.4
Total Revenue Contribution	\$ 6,119.3	\$ 3,076.4	\$ 3,073.3	\$ (3.1)
Operating Expenses	\$ 6,119.3	\$ 3,076.4	\$ 3,051.6	\$ (24.8)

<b>Budget Status to Date:</b>	<b>\$ 21.7</b>
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KPI's		
Farebox Recovery:	14.4%	14.4%
Farebox % of Budgeted Expense:		14.3%

PROJECTED FISCAL YEAR 2020 (Dollars in Thousands)	Portsmouth		
	PROJECTED FY20		
	Budget	Actual	Variance
Locality Operating Share	\$ 2,837.3	\$ 2,837.3	\$ -
Plus: Local Farebox	\$ 850.4	\$ 841.0	\$ (9.4)
Locality Share - Sub-Total	\$ 3,687.7	\$ 3,678.3	\$ (9.4)
Plus: Federal Aid	\$ 1,204.6	\$ 1,216.3	\$ 11.7
State Aid	\$ 1,227.0	\$ 1,242.2	\$ 15.2
Total Revenue Contribution	\$ 6,119.3	\$ 6,136.8	\$ 17.5
Operating Expenses	\$ 6,119.3	\$ 6,150.9	\$ 31.6
<b>Projected Budget Status:</b>	<b>\$ (14.1)</b>		

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# LOCALITY RECONCILIATION

## December 2019

FISCAL YEAR 2020 (Dollars in Thousands)	Virginia Beach			
	Annual Budget	YTD DECEMBER 2019		
		Budget	Actual	Variance
Locality Operating Share	\$ 7,749.5	\$ 3,874.8	\$ 3,874.8	\$ -
Plus: Local Farebox	\$ 2,014.4	\$ 1,051.6	\$ 1,070.2	\$ 18.6
Locality Share - Sub-Total	\$ 9,763.9	\$ 4,926.4	\$ 4,945.0	\$ 18.6
Plus: Federal Aid	\$ 2,724.4	\$ 1,360.8	\$ 1,341.8	\$ (19.0)
State Aid	\$ 3,210.2	\$ 1,605.1	\$ 1,614.3	\$ 9.2
Total Revenue Contribution	\$ 15,698.5	\$ 7,892.3	\$ 7,901.1	\$ 8.8
Operating Expenses	\$ 15,698.5	\$ 7,892.3	\$ 7,798.9	\$ (93.4)

<b>Budget Status to Date:</b>	<b>\$ 102.2</b>
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KPI's		
Farebox Recovery:	13.3%	13.7%
Farebox % of Budgeted Expense:		13.6%

PROJECTED FISCAL YEAR 2020 (Dollars in Thousands)	Virginia Beach		
	PROJECTED FY20		
	Budget	Actual	Variance
Locality Operating Share	\$ 7,749.5	\$ 7,749.5	\$ -
Plus: Local Farebox	\$ 2,014.4	\$ 2,005.9	\$ (8.5)
Locality Share - Sub-Total	\$ 9,763.9	\$ 9,755.4	\$ (8.5)
Plus: Federal Aid	\$ 2,724.4	\$ 2,742.6	\$ 18.2
State Aid	\$ 3,210.2	\$ 3,181.7	\$ (28.5)
Total Revenue Contribution	\$ 15,698.5	\$ 15,679.7	\$ (18.8)
Operating Expenses	\$ 15,698.5	\$ 15,496.4	\$ (202.1)
<b>Projected Budget Status:</b>	<b>\$ 183.3</b>		

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