# BUDGET-IN-BRIEF

#### APPROVED BUDGET FOR THE 2015 FISCAL YEAR



EMERGING AS THE MOST CUSTOMER-DRIVEN AND EFFICIENT PUBLIC TRANSPORTATION AGENCY IN VIRGINIA



#### **OUR VISION**

We envision HRT among the preeminent transportation organizations in

the nation. We see regional mobility as the cornerstone of economic

development and quality of life in Hampton Roads.

### **OUR MISSION**

Our mission is to serve the community through high quality, safe,

efficient and sustainable regional transportation services.





#### OUR GOALS

- Connect Hampton Roads with quality transit services that effectively support the regional economy and quality of life.
- Provide excellent customer service every day.
- Implement smart and innovative business practices that increase costsavings and efficient, sustainable operations.



### TRANSPORTATION DISTRICT COMMISSION OF HAMPTON ROADS (TDCHR) GOVERNING BOARD

**Portsmouth** The Honorable Kenneth I. Wright\*~ (Past-Chair) Commissioner Charles B. Hunter\*^ Hampton

The Honorable Will J. Moffett\*~ (Chair) Commissioner Robert R. Harper Jr.\*^

**Chesapeake** The Honorable Richard W. West\*~ Commissioner Douglas W. Fuller^~

#### **Newport News**

The Honorable Dr. Patricia P. Woodbury\*~ Commissioner Allen C. Tanner Jr.^~

#### Norfolk

The Honorable Barclay C. Winn\*~ Commissioner James P. Toscano^~ (Vice-Chair)

#### Virginia Beach

The Honorable James L. Wood^ Commissioner Linwood Branch\*^

Commonwealth Transportation Board - Virginia Department of Rail and Public Transportation (VDRPT) Jennifer Mitchell^

\*Audit/Budget Review Committee; ^Planning & New Starts Development Committee; ~Operations & Oversight Committee



### HAMPTON ROADS TRANSIT EXECUTIVE STAFF

#### William Harrell

#### President & Chief Executive Officer

#### **Brandon Singleton**

Interim Chief Financial Officer & Commission Treasurer **Ray Amoruso** Chief Planning & Development Officer

#### **Ron Edwards**

Chief Safety & Security Officer

**Sibyl Pappas** Chief Engineering & Facilities Officer James Price Chief Transit Operations Officer

### FINANCE STAFF

**Brandon Singleton** Interim Chief Financial Officer

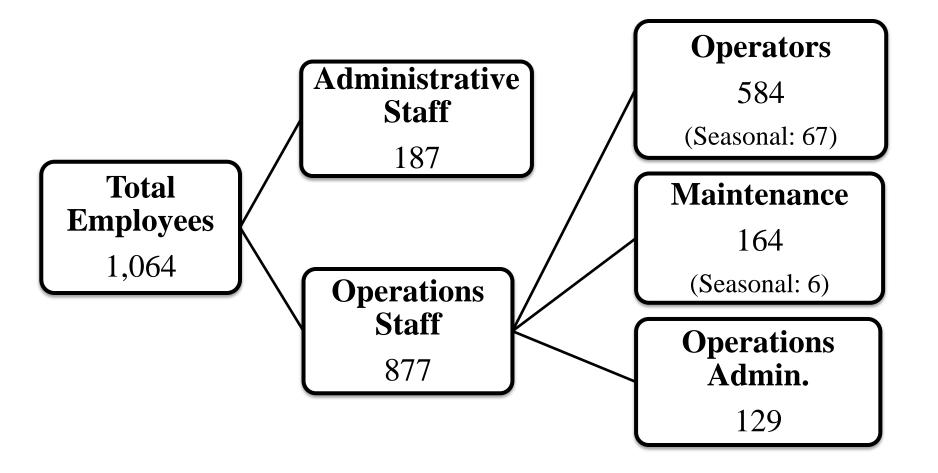
#### Juanita Davis Interim Director of Budgets & Financial Analysis

**Paul Croston** Director of Revenue Services **Sylvia Shanahan** Director of Finance

**Dyanne Sampson** Director of Procurement



## HUMAN RESOURCES





# **BUDGETARY ASSUMPTIONS**

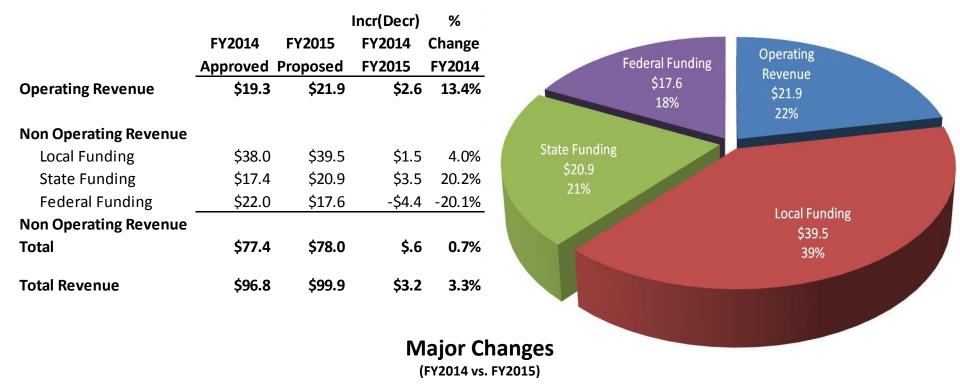
- Greater enhancements with regards to security and cleanliness of our facilities.
- Renewing the focus on training across operational and support divisions to ensure the agency is in tune with rapidly changing industry best practices and technology infrastructure.
- Year-over-year service hour adjustments:

Mode	FY2014	FY2015	Incr (Decr)	% Change
Bus	753,533	740,704	(12,829)	-1.7%
Light Rail	29,987	30,013	26	0.1%
Ferry	6,574	6,780	206	3.1%
Paratransit	194,099	194,099	(0)	0.0%
Total	984,193	971,596	(12,597)	-1.3%

- Union-represented personnel related items include:
  - 3% wage increase as prescribed in the current labor agreement
- Fuel has decreased by \$0.56 per gallon from FY2014 to \$2.42.
- 1% adjustment to salary for Administrative employees in VRS Plan 1.
- Implementation of new fare policy as approved by the Commission.



# FUNDING SOURCES



•Operating Revenue is projected to increase by 13.4%. This increase is due in part to the base fare increase scheduled for a early October implementation

•Projection of additional State Funding due to the new State legislation.

•A portion of Section 5307 Federal Funding is being allocated, as designed, to help support capital funding for the procurement of rolling stock to address the Agency's aging fleet.



# FUNDING USES

				Incr(Decr)	%
Fees, Licenses & Misc Personnel Services		FY2014	FY2015	FY2014	Change
\$2.4 \$57.5 3% 58%		Approved	Proposed	FY2015	FY2014
	Personnel Services	\$56.0	\$57.5	\$1.4	2.6%
	Contracted Services	\$7.2	\$8.3	\$1.1	14.7%
Purchased Transportation	Materials & Supplies	\$15.2	\$14.9	-\$0.3	-1.8%
\$9.1 Cont	Utilities & Taxes	\$1.4	\$1.4	\$0.0	1.2%
9%	\$8.3 Casualty & Liability	\$7.2	\$6.4	-\$0.9	-11.8%
Materials & Supplies \$14.9	<sup>8%</sup> Purchased Transportation	\$8.3	\$9.1	\$0.7	8.5%
\$14.9 15%	Fees, Licenses & Misc	\$1.4	\$2.4	\$1.1	76.6%
Casualty & Liability \$6.4	Total Operating Expenses	\$96.8	\$99.9	\$3.2	3.3%
6% Utilities & Taxes \$1.4 1%	Major Changes (FY2014 vs. FY2015)				

•Health insurance costs have increased due to previous year's experience related to healthcare claims and projected claims for coming fiscal year.

•HRT plans to implement several programs to mitigate health insurance cost increases to include a wellness program and medical surveillance program.

•Maintenance and contractual cost increase related to general upkeep of new and additional bus stop shelters throughout the region and maintaining facilities, waste collection and disposal fees.

•Increased safety and security initiatives to foster a safer and more secure transit system.

•Renewing the focus on training across operational and support divisions to ensure the agency is in tune with rapidly changing industry best practices and technology infrastructure.

•Contractual cost increase related to Paratransit Services and an anticipated increase in eligible program participants.



# FUNDING BY LOCALITY

	FY	2014	FY	2015				
	Servi	ce Cost	Servio	ce Cost	Service Cost			
	(in m	illions)	(in m	illions)	Incr	(Decr)		
<u>City</u>	<u>Rail</u>	<u>Other</u>	<u>Rail</u>	<u>Other</u>	Rail	<u>Other</u>		
Chesapeake	\$0.0	\$2.2	\$0.0	\$2.3	\$0.0	\$0.1		
Norfolk	5.2	12.7	5.2	12.8	0.0	0.1		
Portsmouth	0.0	3.3	0.0	2.8	0.0	-0.5		
VA Beach	0.0	6.0	0.0	6.1	0.0	0.1		
Hampton	0.0	4.2	0.0	4.3	0.0	0.1		
Newport News	0.0	5.8	0.0	5.9	0.0	0.1		
Total	\$5.2	\$34.2	\$5.2	\$34.1	\$0.0	-\$0.1		



# COST OF SERVICE-SYSTEM

		Bus		MAX		VB Wave		Tide		Ferry	Spe	ecial Service	l	Paratransit		Total
Service Hours		661,529		39,395		19,618		30,013		6,550		2,679		194,099		953,882
Operation Cost per Hour	\$	91.64	\$	91.64	\$	91.64	\$	317.50	\$	217.17	\$	91.64	\$	71.67	\$	95.54
Service Cost	\$	60,621,889	\$	3,610,077	\$	1,797,761	\$	9,529,019	\$	1,422,558	\$	245,501	\$	13,910,556	\$	91,137,363
Farebox Revenue	\$	13,883,969	\$	781,777	\$	544,352	\$	1,462,615	\$	375,622	\$	-	\$	730,872	\$	17,779,207
Farebox Recovery %		22.9%		21.7%		30.3%		15.3%		26.4%		0.0%		5.3%		19.5%
Net Operating Cost	\$	46,737,920	\$	2,828,300	\$	1,253,409	\$	8,066,404	\$	1,046,936	\$	245,501	\$	13,179,684	\$	73,358,156
State Operating Assistance	\$	14,512,984	\$	989,905	\$	386,238	\$	2,177,417	\$	325,060	\$	56,173	\$	3,177,524	\$	21,625,301
State Operating Assistance %	Ψ	23.9%	Ŷ	27.4%	Ŷ	21.5%	Ŷ	22.9%	Ψ	22.9%	Ŧ	22.9%	Ŷ	22.8%	Ŧ	23.7%
Federal Assistance	\$	7,650,124	\$	1,838,395	\$	226,838	\$	642,387	\$	343,403	\$	33,062	\$	3,888,067	\$	14,622,276
Federal Assistance %		12.6%		50.9%		12.6%		6.7%		24.1%		13.5%		28.0%		16.0%
Local Service Cost	\$	24,574,812	\$	0	\$	640,333	\$	5,246,600	\$	378,473	\$	156,266	\$	6,114,093	\$	37,110,579
Local Service Cost %		40.5%		0.0%		35.6%		55.1%		26.6%		63.7%		44.0%		40.7%

Commission Expense \$ 999,672

Vanpool Profit (279,762)

Advance Capital Contribution 1,504,508

Total System Cost \$ 39,334,997



### COST OF SERVICE-CHESAPEAKE

	Bus	F	Paratransit	Total
Service Hours	37,137		22,346	59,483
Operation Cost per Hour	\$ 91.64	\$	71.67	\$ 84.14
Service Cost	\$ 3,403,201	\$	1,601,466	\$ 5,004,667
Farebox Revenue	\$ 765,776	\$	83,620	\$ 849,396
Farebox Recovery %	22.5%		5.2%	17.0%
Net Operating Cost	\$ 2,637,425	\$	1,517,846	\$ 4,155,271
State Operating Assistance	\$ 777,643	\$	365,941	\$ 1,143,584
State Operating Assistance %	22.9%		22.9%	22.9%
Federal Assistance	\$ 462,837	\$	447,909	\$ 910,746
Federal Assistance %	13.6%		28.0%	18.2%
Local Service Cost	\$ 1,396,945	\$	703,996	\$ 2,100,941
Local Service Cost %	41.0%		44.0%	42.0%

- Commission Expense \$ 166,612
  - Vanpool Profit \$ (46,627)
- Advance Capital Contribution \$ 98,212
  - Total Chesapeake Cost \$ 2,319,138



# COST OF SERVICE-NORFOLK

	Bus	Tide	Ferry	F	Paratransit	Total
Service Hours	271,663	30,013	3,285		47,571	352,532
Operation Cost per Hour	\$ 91.64	\$ 317.50	\$ 217.17	\$	71.67	\$ 109.34
Service Cost	\$ 24,894,953	\$ 9,529,019	\$ 713,355	\$	3,409,324	\$ 38,546,651
Farebox Revenue	5,336,203	1,462,615	\$ 190,885	\$	179,263	\$ 7,168,966
Farebox Recovery %	21.4%	15.3%	26.8%		5.3%	18.6%
Net Operating Cost	\$ 19,558,750	\$ 8,066,404	\$ 522,470	\$	3,230,061	\$ 31,377,685
State Operating Assistance	\$ 5,688,591	\$ 2,177,417	\$ 163,004	\$	779,043	\$ 8,808,055
State Operating Assistance %	22.9%	22.9%	22.9%		22.9%	22.9%
Federal Assistance	\$ 3,448,714	\$ 642,387	\$ 167,716	\$	953,543	\$ 5,212,360
Federal Assistance %	13.9%	6.7%	23.5%		28.0%	13.5%
Local Service Cost	\$ 10,421,445	\$ 5,246,600	\$ 191,750	\$	1,497,475	\$ 17,357,270
Local Service Cost %	41.9%	55.1%	26.9%		43.9%	45.0%

- Commission Expense \$ 166,612
  - Vanpool Profit \$ (46,627)
- Advance Capital Contribution \$ 582,064

Total Norfolk Cost \$ 18,059,319



### COST OF SERVICE-PORTSMOUTH

	Bus	Ferry	Ρ	aratransit	Total
Service Hours	48,219	3,266		11,609	63,093
Operation Cost per Hour	\$ 91.64	\$ 217.17	\$	71.67	\$ 94.46
Service Cost	\$ 4,418,702	\$ 709,203	\$	831,987	\$ 5,959,892
Farebox Revenue	\$ 831,112	\$ 184,737	\$	43,519	\$ 1,059,368
Farebox Recovery %	18.8%	26.0%		5.2%	17.8%
Net Operating Cost	\$ 3,587,590	\$ 524,466	\$	788,468	\$ 4,900,524
State Operating Assistance	\$ 1,009,689	\$ 162,056	\$	190,112	\$ 1,361,857
State Operating Assistance %	22.9%	22.9%		22.9%	22.9%
Federal Assistance	\$ 600,943	\$ ,	\$	232,696	\$ 1,009,326
Federal Assistance %	13.6%	24.8%		28.0%	16.9%
Local Service Cost	\$ 1,976,958	\$ 186,723	\$	365,660	\$ 2,529,341
Local Service Cost %	 44.7%	26.3%		44.0%	42.4%

- Commission Expense \$ 166,612
  - Vanpool Profit \$ (46,627)
- Advance Capital Contribution \$ 104,173

Total Portsmouth Cost \$ 2,753,499



## COST OF SERVICE-VA BEACH

	Bus	VB Wave	Sp	ecial Service	Paratransit	Total
Service Hours	101,045	19,618		2,245	41,460	164,368
Operation Cost per Hour	\$ 91.64	\$ 91.64	\$	91.64	\$ 71.67	\$ 86.60
Service Cost	\$ 9,259,691	\$ 1,797,761	\$	205,730	\$ 2,971,353	\$ 14,234,535
Farebox Revenue	\$ 2,083,438	\$ 544,352	\$	-	\$ 156,094	\$ 2,783,884
Farebox Recovery %	22.5%	30.3%		0.0%	5.3%	19.6%
Operating Profit/(Loss)	\$ 7,176,253	\$ 1,253,409	\$	205,730	\$ 2,815,259	\$ 11,450,651
State Operating Assistance	\$ 2,258,798	\$ 386,238	\$	47,085	\$ 677,876	\$ 3,369,997
State Operating Assistance %	24.4%	21.5%		22.9%	22.8%	23.7%
<b>Federal Assistance</b> Federal Assistance %	\$ <b>1,326,596</b> 14.3%	\$ <b>226,838</b> 12.6%	\$	<b>27,653</b> 13.4%	\$ <b>828,515</b> 27.9%	\$ <b>2,409,602</b> 16.9%
Local Service Cost Local Service Cost %	\$ <b>3,590,859</b> 38.8%	\$ <b>640,333</b> 35.6%	\$	<b>130,992</b> 63.7%	\$ <b>1,308,868</b> 44.0%	\$ <b>5,671,052</b> 39.8%

Commission Expense \$ 166,612

Vanpool Profit (46,627)

Advance Capital Contribution 265,989

Total Virginia Beach Cost \$ 6,057,026



# COST OF SERVICE-HAMPTON

	Bus	F	Paratransit	Total
Service Hours	80,282		31,615	111,897
Operation Cost per Hour	\$ 91.64	\$	71.67	\$ 86.00
Service Cost	\$ 7,356,971	\$	2,265,751	\$ 9,622,722
Farebox Revenue	\$ 1,831,228	\$	119,564	\$ 1,950,792
Farebox Recovery %	24.9%		5.3%	20.3%
Net Operating Cost	\$ 5,525,743	\$	2,146,187	\$ 7,671,930
State Operating Assistance	\$ 2,198,828	\$	517,732	\$ 2,716,560
State Operating Assistance %	29.9%		22.9%	28.2%
Federal Assistance	\$ 368,316	\$	633,701	\$ 1,002,017
Federal Assistance %	5.0%		28.0%	10.4%
Local Service Cost	\$ 2,958,599	\$	994,754	\$ 3,953,353
Local Service Cost %	40.2%		43.9%	41.1%

Commission Expense \$ 166,612

> Vanpool Profit \$ (46, 627)

Advance Capital Contribution \$ 184,752

> Total Hampton Cost \$ 4,258,090





### COST OF SERVICE-NEWPORT NEWS

	Bus	Spec	cial Service	P	Paratransit	Total
Service Hours	123,183		434		39,497	163,114
Operation Cost per Hour	\$ 91.64	\$	91.64	\$	71.67	\$ 86.80
Service Cost	\$ 11,288,371	\$	39,771	\$	2,830,676	\$ 14,158,818
Farebox Revenue	\$ 3,036,212	\$	-	\$	148,812	\$ 3,185,024
Farebox Recovery %	26.9%		0.0%		5.3%	22.5%
Net Operating Cost	\$ 8,252,159	\$	39,771	\$	2,681,864	\$ 10,973,794
State Operating Assistance	\$ 2,579,435	\$	9,088	\$	646,820	\$ 3,235,343
State Operating Assistance %	22.9%		22.9%		22.9%	22.9%
Federal Assistance	\$ 1,442,718	\$	5,409	\$	791,703	\$ 2,239,830
Federal Assistance %	12.8%		13.6%		28.0%	15.8%
Local Service Cost	\$ 4,230,006	\$	25,274	\$	1,243,341	\$ 5,498,621
Local Service Cost %	37.5%		63.5%		43.9%	38.8%

- Commission Expense \$ 166,612
  - Vanpool Profit \$ (46,627)

Advance Capital Contribution \$ 269,318

Total Newport News Cost \$ 5,887,924



### COST OF SERVICE-MAX & ERC

	ΜΑΧ	ERC	)
	Bus	Bus	Ferry
Service Hours	39,395	17,484	230
Operation Cost per Hour	\$ 91.64	\$ 91.64	\$217.17
Service Cost	\$ 3,610,077	\$1,602,218	\$49,949
Farebox Revenue	781,777	78,678	5,175
Farebox Recovery %	21.7%	4.9%	10.4%

\$	989,905	\$	-	\$	-
	27.4%				
\$	<b>1,838,395</b> 50.9%	\$	-	\$	-
\$	-	\$1	,523,540	\$4	4,774
	0.0%		95.1%		89.6%
¢		¢		¢	
	\$	27.4% <b>\$ 1,838,395</b> 50.9% <b>\$ -</b> 0.0%	27.4% <b>\$ 1,838,395 \$</b> 50.9% <b>\$ - \$1</b> 0.0%	27.4% <b>\$ 1,838,395 \$ -</b> 50.9% <b>\$ - \$1,523,540</b> 0.0% 95.1%	27.4% <b>\$ 1,838,395 \$ - \$</b> 50.9% <b>\$ - \$1,523,540 \$4</b> 0.0% 95.1%

Metro Area Express or MAX is funded by Farebox Revenue, Federal and State Aid and therefore does not require any Local Funding.

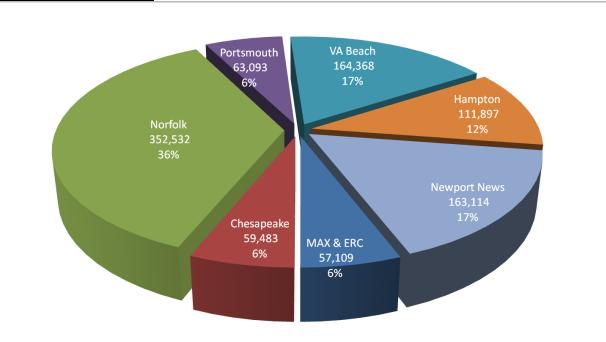
ERC is funded by Farebox Revenue and Elizabeth River Crossing. No Federal, State or Local Funding is required.



# SERVICE HOURS

Transit Service Hours By City						
	FY2014	FY2015	Incr(Decr)	% Change		
MAX & ERC	46,784	57,108	10,324	22.1%		
Chesapeake	56,752	59,483	2,731	4.8%		
Norfolk	361,877	352,532	(9,345)	-2.6%		
Portsmouth	78,600	63,093	(15,507)	-19.7%		
VA Beach	165,502	164,368	(1,134)	-0.7%		
Hampton	111,701	111,897	196	0.2%		
Newport News	162,977	163,114	137	0.1%		
Total	984,193	971,596	(12,597)	-1.3%		

Transit Serv	FY2014		Incr(Decr)	% Change
Bus	753,533	740,704	(12,829)	-1.7%
Light Rail	29,987	30,013	26	0.1%
Ferry	6,574	6,780	206	3.1%
Paratransit	194,099	194,099	-	0.0%
Total	984,193	971,596	(12,597)	-1.3%





# Moving Forward

- Aggressively seek cost containment and new revenue opportunities.
- Better communication with our customers through public outreach and community involvement.
- Maintain current and develop new partnerships with other regional agencies and organizations.
- Increase ridership across all modes of service.
- Continue to ensure effective controls over capital and operating funds and programs.
- Continue forward progress on becoming the most efficient and customer driven transit agency in the state of Virginia.





